Curriculum Vitae

**William G. Donohoo**

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**Teaching Experience**

**2003-2011 California State University San Bernardino, Management Department, Lecturer**

Teach Strategic Management, Small Business Management, Management Consulting, Business Communication, Organizational Behavior. Developed all my own class materials. Received high reviews from students and faculty, and on Rate My Professor.com. Named as a Master Professor by the Business Simulation Game for three teams that were world champions. Currently serve on a three year contract with the University. Member of the Business Alliance supporting business involvement at Cal State San Bernardino. Advisor to the Entrepreneur Club and World of Work Club. Wrote “Part Timers Survival Guide” for the Management Department. This guide was adopted by the College of Business and Public Administration.

**2010-2011 UC Riverside**

Adjunct lecturer for Bus 100 Business Communications. Instructed two sections with 325 students each class plus one summer session.

**1983. University of Southern California.**

Taught a combination marketing and behavior class at a USC satellite campus. Taught approximately 25 students, all of whom were professionals receiving company paid education.

**1975-1982 Junior College – Fullerton Junior College, Coastline College**

Taught a variety of business classes including Marketing, Financial Analysis, Accounting, Systems Analysis, and Small Business Management. Have a lifetime credential at Junior College level.

**Business experience**:

**1981- 2007. The Gibson Group/HPE, Inc.**

Co-founded in 1981. Served as President, Vice President, Treasurer and corporate Director. Drove company to #7 ranking on Inc. 500 list of fastest growing companies in 1986 with a growth rate of 10.000 %. Ranked #175 in 1987 and had the highest sales per employee on their list with $8 million in sales per employee. Major supplier of industrial papers used in the manufacture of boxes.

**1985-1990. Clinch River Corp.**

President and member of the Board of Directors. Organized and developed the financing for the purchase from bankruptcy court of this major paper mill in Tennessee. Managed the conversion and refitting of the mill to comply with current EPA environmental standards. Organized, staffed and managed 150 leading to a successful startup. Operated mill from 1987 to 1990.

**1969 -1981 Data Processing Industry**

Worked as Sales Manager, District Manager and Marketing Services Manager for the Service Bureau Division of Control Data, ADP Network Services and General Automation. Member of the 100% Club and the Presidents Circle.

 **1966 – 1969 Data Processing Division of IBM Corporation**

**Community Service**

2003 to 2009. Treasurer and Board Member Presbyterian Camps and Conference Centers, Inc.

1990 to present - Kairos Prison Ministries International. State Chairman 2003-2005, Advisory Council Chairmen – Chino 2008-2010, Advisory Council Chairman – Terminal Island 1999-2002, Advisory Council Board – Victorville Federal Correctional Complex 2007-2008. Heavily involved in this prison ministry.

1990 to present – Harvard Business School Association of Orange County – Board member. Member of Entrepreneurship Conference planning committee.

1987-1995. Director of the Southern California and Hawaii Foundation

2007 to present. Zamorano Club –President and Member of the Board of Governors.

2010 - Member of the Finance Committee of the Lake arrowhead Chamber of Commerce.

**Education**

Harvard Business School, Master of Business Administration, 1966

University of Cincinnati, Bachelor of Arts, 1964. Elected to ODK, Pi Delta Epsilon and Sigma Alpha Epsilon, Sigma Sigma, Sophos. Four year varsity letterman in swimming for this Division One school. Took second and third place in the Missouri Valley Conference championship.

**Other relevant information, involvements and awards**

2002 – 2005- Member of the Board of Directors of West Indies Pulp and Paper, Kingston, Jamaica.

2005 to present. Member of the Cal Tech Executive Forum

2006 to present. Reader at the Huntington Library

Named as a Master Professor in the Business Simulation Game, a simulation game used in teaching competitive strategy. Of the 5,200 instructors using this simulation on an international basis, 203 have been elected to this honor. Received this honor two years in a row.

Co-authored Zamorano Select, a bibliography of the history and culture of California. Published 2010. Featured at the International Antiquarian Book Fair in San Francisco in Feb 2011

2001 Named as Concordia University’s Exemplary Entrepreneur for Contributions to Business and Education.

Full details can be found on LinkedIn.