

College of Business and Public Administration  
Management Concentration (B.A.)  
2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 4. Philosophy			___ MGMT 302	Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	___ PA 315	Government Business Relations	
___ 1. American History and Civilization			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures			Concentration Courses (24 Units)		24
___ 4. Discipline Perspectives			___ MGMT 335	Business, Ethics, and Society (prereq: MGMT 306)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 405	Managing Across Borders (prereq: MGMT 302 or PSYC 302)	
Area E - Lifelong Understanding		6	___ HRM 455	Human Resource Mgmt (prereq: MGMT 302, 306)	
___ 1. The Whole Person: Physical & Physiological Issues			Twelve units chosen from:		
___ 2. The Whole Person: Social & Psychological Issues			MGMT 402, 406, 451, 452, 459, 515, 575, 590, ENTR 442, HRM 457		
___ 3. Physical Education			___ MGMT 998		Baccalaureate Reflective Essay (Enroll in LAST academic quarter)
Area F - Upper-Division Writing Requirement		4			
___ 1. Expository Writing (MGMT 306)					
Area G - Multicultural/Gender Requirement		4			
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

\*\*\* Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

# MANAGEMENT CONCENTRATION ROAD MAP

## YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

## YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

## YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MKTG 305/PA 315	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PA 315/MKTG 305
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 335	<input type="checkbox"/> MGMT 405
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> MGMT 302	<input type="checkbox"/> HRM 455

## YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304/IST 309	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> MGMT 998 (0 Units)
<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Concentration Elective	

# Palm Desert Campus

## MANAGEMENT CONCENTRATION ROAD MAP

### YEAR 1

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> ECON 202	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE C-1 (Arts)
<input type="checkbox"/> ECON 200	<input type="checkbox"/> GE D-1 (American History)	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

### YEAR 2

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-4 (Discipline Perspective)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> MGMT 230
<input type="checkbox"/> GE B-3 (Physical Science)	<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-3 (World Cultures)
<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> IST 101
<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212	<input type="checkbox"/> GE E-1 (KINE 205)

### YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> SCM 304
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> HRM 455	<input type="checkbox"/> PA 315
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 350
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> MGMT 405	<input type="checkbox"/> MGMT concentration elective

### YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> IST 309	<input type="checkbox"/> MGMT concentration elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> MGMT 335	<input type="checkbox"/> MGMT 998 (0 Units) **If Needed take in Main Campus	
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MGMT concentration elective	