

Bachelor of Arts in Administration

Accounting Concentration

2017-2018

General Education Requirements (82 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower Division Courses	32
___ 1. Written Communications		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Science		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ MATH 110 College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		Upper Division Courses	36
Area C - Humanities	20	___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 4. Philosophy		___ MGMT 302 Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 350 Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences	20	___ PA 315 Government Business Relations	
___ 1. American History and Civilization		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)		___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures		Concentration Courses (30 Units)	30
___ 4. Discipline Perspectives		___ ACCT 315 Accounting Information Systems (prereq: ACCT 212, IST 309)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ ACCT 347 Management Accounting and Decision Making (prereq: ACCT 212)	
Area E - Lifelong Understanding	6	___ ACCT 372 Intermediate Accounting (prereq: ACCT 212)	
___ 1. The Whole Person: Physical & Physiological Issues		___ ACCT 373 Problem Areas in Intermediate Acct (prereq: ACCT 372)	
___ 2. The Whole Person: Social & Psychological Issues		___ ACCT 374 Reporting Issues in Intermediate Acct (prereq: ACCT 373, MGMT 306)	
___ 3. Physical Education		___ ACCT 426 Introduction to Taxation (prereq: ACCT 211 and junior standing)	
Area F - Upper-Division Writing Requirement	4	___ ACCT 440 Financial Statement Auditing (prereq: ACCT 315, 373, MGMT 306)	
___ 1. Expository Writing (MGMT 306)		___ 2 Units Chosen From the Following:	
Area G - Multicultural/Gender Requirement	4	___ ACCT 442, 468, 536, 539, 541, 544, 547, 556, 575, 595	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380		___ FIN 355	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

ACCOUNTING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> ACCT 372	<input type="checkbox"/> ACCT 373	<input type="checkbox"/> ACCT 374
<input type="checkbox"/> IST 309	<input type="checkbox"/> ACCT 315	<input type="checkbox"/> ACCT 347
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> ACCT 426	<input type="checkbox"/> ACCT 440	<input type="checkbox"/> ACCT Elective
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Free Elective (if needed)		

Palm Desert Campus

ACCOUNTING CONCENTRATION ROAD MAP

YEAR 1

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> ECON 202	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE C-1 (Arts)
<input type="checkbox"/> ECON 200	<input type="checkbox"/> GE D-1 (American History)	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-4 (Discipline Perspective)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> MGMT 230
<input type="checkbox"/> GE B-3 (Physical Science)	<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-3 (World Cultures)
<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> IST 101
<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212	<input type="checkbox"/> GE E-1 (KINE 205)

YEAR 3

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> ACCT 372	<input type="checkbox"/> ACCT 373	<input type="checkbox"/> ACCT 374
<input type="checkbox"/> IST 309	<input type="checkbox"/> ACCT 315	<input type="checkbox"/> ACCT 347
<input type="checkbox"/> MKTG 305 or MGMT 302	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> SCM 304 or PA 315
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> ACCT 426	<input type="checkbox"/> ACCT 536	<input type="checkbox"/> ACCT 539
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> MKTG 305 OR MGMT 302	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> SCM 304 or PA 315
<input type="checkbox"/> ACCT 440	<input type="checkbox"/> ACCT 544	<input type="checkbox"/> ACCT 468

Bachelor of Arts in Administration Business Analytics Concentration 2017-2018

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communications	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Science	
___ 3. Physical Science	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
___ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (30 Units)	30
___ SCM 305 Enterprise Resource Planning (prereq: SCM 304)	
___ SCM 350 Decision Making in Supply Chain & Transportation Mgmt (prereq: SCM 304)	
___ MKTG 416 Marketing Research (prereq: MKTG 305)	
___ IST 274 Data Base Mgmt & Policies (prereq: IST 101)	
___ IST 282 Business Systems I (prereq: IST 101)	
___ SCM 475 Business Analytics Practicum/Practices (prereq: SCM 305, 350, IST 274, 282)	
___ Six Units Chosen From the Following: IST 378, 490, 595B, SCM 466, 490, 595B, or MKTG 436	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

BUSINESS ANALYTICS CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304	<input type="checkbox"/> IST 309	<input type="checkbox"/> SCM 305
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MKTG 416
<input type="checkbox"/> IST 282	<input type="checkbox"/> IST 274	<input type="checkbox"/> PA 315
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> SCM 350

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> Concentration Elective
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> SCM 475	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		

Bachelor of Arts in Administration Entrepreneurship Concentration 2017-2018

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communications	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Science	
___ 3. Physical Science	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
___ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (24 Units)	24
___ ENTR 442 Small Business Management	
___ ENTR 543 New Venture Opportunity Analysis	
___ ENTR 544 New Venture Development (prereq: ENTR 543)	
___ ENTR 545 New Venture Resource Requirements	
___ ENTR 598 Baccalaureate Reflective Essay (Enroll last academic quarter)	
___ Eight Units Chosen From the Following:	
___ ENTR 541, 547, 549, HRM 455, MGMT 515, 575, MKTG 430, 460	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

ENTREPRENEURSHIP CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MGMT 350/PA 315	<input type="checkbox"/> PA 315/MGMT 350
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> ENTR 543	<input type="checkbox"/> ENTR 544
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> ENTR 545	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304/IST 309	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> ENTR 598 (0 units)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> ENTR 442	<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Concentration Elective		<input type="checkbox"/> Free Elective (if needed)

Bachelor of Arts in Administration

Finance Concentration

2017-2018

General Education Requirements (82 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower Division Courses	32
___ 1. Written Communications		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Science		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ MATH 110 College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		Upper Division Courses	36
Area C - Humanities	20	___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 4. Philosophy		___ MGMT 302 Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 350 Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences	20	___ PA 315 Government Business Relations	
___ 1. American History and Civilization		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)		___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures		Concentration Courses (24 Units)	24
___ 4. Discipline Perspectives		___ FIN 430 Financial Theory and Practice (prereq: FIN 314)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ FIN 432 Financial Institutions and Capital Formation (prereq: FIN 314)	
Area E - Lifelong Understanding	6	___ FIN 433 International Business Finance (prereq: Fin 313)	
___ 1. The Whole Person: Physical & Physiological Issues		___ FIN 435 Investment Analysis (prereq: FIN 314, 430)	
___ 2. The Whole Person: Social & Psychological Issues		___ FIN 445 Financial Analysis and Decision-Making (prereq: FIN 430, MGMT 306)	
___ 3. Physical Education		OR	
Area F - Upper-Division Writing Requirement	4	___ FIN 527 Financial Derivatives (prereq: FIN 314)	
___ 1. Expository Writing (MGMT 306)		4 Units Chosen From the Following:	
Area G - Multicultural/Gender Requirement	4	ACCT: 372, 373, 426, 536, ECON: 410, 475,	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350		FIN: 355, 360, 380, 420, 460, 546, 575, 585, ENTR 442, SCM 350	
HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

FINANCE CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> FIN 430
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> FIN 433	<input type="checkbox"/> FIN 432
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 435	<input type="checkbox"/> FIN 445 or 527	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> FIN Elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
		<input type="checkbox"/> Free Elective (if needed)

Bachelor of Arts in Administration Financial Planning Concentration 2017-2018

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communications	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Science	
___ 3. Physical Science	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
___ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (28 Units)	28
___ ACCT 426 Introduction to Taxation (prereq: ACCT 211 & junior standing)	
___ FIN 360 Financial Planning Process and Insurance (prereq: FIN 313)	
___ FIN 430 Financial Theory and Practice (prereq: FIN 314)	
___ FIN 435 Investment Analysis (prereq: FIN 314, 430, MGMT 306)	
___ FIN 460 Retirement Planning (prereq: FIN 360)	
___ Eight Units Chosen From the Following:	
___ ACCT 536, 556	
___ FIN 380, 433, 445, 523, 585	
___ ENTR 442	
___ MKTG 430	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.
07/25/2017

FINANCIAL PLANNING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> FIN 430
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> FIN 360	<input type="checkbox"/> FIN Elective
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 435	<input type="checkbox"/> ACCT 426	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> FIN 460	<input type="checkbox"/> FIN Elective	<input type="checkbox"/> UD GE Capstone
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Free Elective (if needed)		

Bachelor of Arts in Administration

Human Resources Management Concentration

2017-2018

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communications	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Science	
___ 3. Physical Science	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
___ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (24 Units)	24
___ HRM 455 Human Resources Management (prereq: MGMT 302, 306) *Course is offered Fall, Winter, & Spring	
___ HRM 456 Developing an Effective Workforce (Prereq: HRM 455) *Course is offered Fall & Winter	
___ HRM 458 Fair Employment Practices (prereq: HRM 455) *Course is offered Fall & Winter	
___ HRM 460 Compensation and Performance (prereq: HRM 455) *Course is offered Fall & Spring (470 may substitute for 460 as needed)	
___ MGMT 998 Baccalaureate Reflective Essay (*Enroll in last quarter)	
___ Eight Units Chosen From the Following:	
___ HSCI 436, PA 462, PSYC 355	
___ MGMT: 405, 452, 459, 575, HRM 457, 470	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.
 07/25/2017

HUMAN RESOURCES CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MKTG 305/PA 315	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PA 315/MKTG 305
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> HRM 455	<input type="checkbox"/> HR Concentration Elective
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304/IST 309	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> MGMT 998 (0 Units)
<input type="checkbox"/> HRM 456	<input type="checkbox"/> HRM 458	<input type="checkbox"/> HRM 460
<input type="checkbox"/> HR Concentration Elective	<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		<input type="checkbox"/> Free Elective (if needed)

Bachelor of Arts in Administration

Information Systems and Technology Concentration

2017-2018

General Education Requirements (82 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower Division Courses	32
___ 1. Written Communications		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Science		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ MATH 110 College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		Upper Division Courses	36
Area C - Humanities	20	___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 4. Philosophy		___ MGMT 302 Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 350 Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences	20	___ PA 315 Government Business Relations	
___ 1. American History and Civilization		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)		___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures		Concentration Courses (30 Units)	30
___ 4. Discipline Perspectives		___ IST 215 Cyber Security (prereq: IST 101)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ IST 372 Information Technology (prereq: IST 309)	
Area E - Lifelong Understanding	6	___ Eight Units Chosen From the Following: IST 274, 275, 276, 282	
___ 1. The Whole Person: Physical & Physiological Issues		___ Four Units Chosen From One of the Following: IST 378 Problem Solving & Risk Mgmt. OR SCM 515 Project Mgmt.	
___ 2. The Whole Person: Social & Psychological Issues		___ Six Units Chosen From the Following: IST 474, 475, 476, 483, 511, 525, 575, 595	
___ 3. Physical Education		___ IST 490 Information Systems Planning and Policy (prereq: all concentration courses & MGMT 306)	
Area F - Upper-Division Writing Requirement	4		
___ 1. Expository Writing (MGMT 306)			
Area G - Multicultural/Gender Requirement	4		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

INFORMATION SYSTEMS AND TECHNOLOGY CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> GE A-3 (Critical Thinking)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE B-2 (Life Science)	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> IST 101	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE D-3 (World Culture)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> IST 215	<input type="checkbox"/> GE C-1 (Arts)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)	<input type="checkbox"/> IST 200 Level Elective	<input type="checkbox"/> IST 200 Level Elective
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE D-1 (American History)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> IST 309	<input type="checkbox"/> IST 372	<input type="checkbox"/> IST 400+ Level Elective
<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> MGMT 230	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> IST 378 OR SCM 515	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> IST 490
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> IST 400+ Level Elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		

Bachelor of Arts in Administration International Business Concentration 2017-2018

General Education Requirements (82 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower Division Courses	32
___ 1. Written Communications		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Science		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ MATH 110 College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		Upper Division Courses	36
Area C - Humanities	20	___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 4. Philosophy		___ MGMT 302 Management & Organizational Behavior	
___ 5. Integrative Capstone(Jr. & Sr. Level Course)		___ MGMT 350 Admin Communications (prereq: upper division writing course)	
	20	___ PA 315 Government Business Relations	
___ 1. American History and Civilization		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)		___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures		Concentration Courses (32 Units)	32
___ 4. Discipline Perspectives		___ MGMT 405 Managing Across Borders (prereq: MGMT 302)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MKTG 470 International Marketing Management (prepeq: MKTG 305)	
Area E - Lifelong Understanding	6	___ Four units chosen from: ADMN 575, FIN 433, or SCM 445	
___ 1. The Whole Person: Physical & Physiological Issues		___ Four units chosen from the following [course cannot double count for specialty]:	
___ 2. The Whole Person: Social & Psychological Issues		ANTH 341, COMM 471, ECON 430, 435, 450, FIN 432, PSCI 540, 590, or SSCI 515	
___ 3. Physical Education		___ Eight units of 200-level or higher course work in the same approved	
Area F - Upper-Division Writing Requirement	4	foreign language.	
___ 1. Expository Writing (MGMT 306)		___ Eight units from one of the following specialties (see catalog for course reqt's):	
Area G - Multicultural/Gender Requirement	4	Functional, Regional or Study Abroad specialty.	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350			
HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

INTERNATIONAL BUSINESS CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE-B-4 (Special Topics)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> SCM 304	<input type="checkbox"/> IST 309
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MGMT 405	<input type="checkbox"/> MKTG 470
<input type="checkbox"/> Language 101	<input type="checkbox"/> Language 102	<input type="checkbox"/> GE C-3 (Language 103)

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> Specialty Course	<input type="checkbox"/> Specialty Course
<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PA 315	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Concentration Elective
<input type="checkbox"/> Language 200+	<input type="checkbox"/> Language 200+	<input type="checkbox"/> UD GE Capstone
		<input type="checkbox"/> MGMT 998 (0 Units)

Bachelor of Arts in Administration Management Concentration 2017-2018

General Education Requirements (82 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower Division Courses	32
___ 1. Written Communications		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Science		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ MATH 110 College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		Upper Division Courses	36
Area C - Humanities	20	___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 4. Philosophy		___ MGMT 302 Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 350 Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences	20	___ PA 315 Government Business Relations	
___ 1. American History and Civilization		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)		___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures		Concentration Courses (24 Units)	24
___ 4. Discipline Perspectives		___ MGMT 335 Business, Ethics, and Society (prereq: MGMT 306)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 405 Managing Across Borders (prereq: MGMT 302 or PSYC 302)	
Area E - Lifelong Understanding	6	___ HRM 455 Human Resource Mgmt (prereq: MGMT 302, 306)	
___ 1. The Whole Person: Physical & Physiological Issues		___ Twelve units chosen from:	
___ 2. The Whole Person: Social & Psychological Issues		___ MGMT 402, 406, 451, 452, 459, 515, 575, 590, ENTR 442, HRM 457	
___ 3. Physical Education		___ MGMT 998 Baccalaureate Reflective Essay (Enroll in LAST academic quarter)	
Area F - Upper-Division Writing Requirement	4		
___ 1. Expository Writing (MGMT 306)			
Area G - Multicultural/Gender Requirement	4		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

MANAGEMENT CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MKTG 305/PA 315	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PA 315/MKTG 305
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 335	<input type="checkbox"/> MGMT 405
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> MGMT 302	<input type="checkbox"/> HRM 455

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304/IST 309	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> MGMT 998 (0 Units)
<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Concentration Elective	

Palm Desert Campus

MANAGEMENT CONCENTRATION ROAD MAP

YEAR 1

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> ECON 202	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE C-1 (Arts)
<input type="checkbox"/> ECON 200	<input type="checkbox"/> GE D-1 (American History)	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-4 (Discipline Perspective)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> MGMT 230
<input type="checkbox"/> GE B-3 (Physical Science)	<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-3 (World Cultures)
<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> IST 101
<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212	<input type="checkbox"/> GE E-1 (KINE 205)

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> SCM 304
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> HRM 455	<input type="checkbox"/> PA 315
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 350
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> MGMT 405	<input type="checkbox"/> MGMT concentration elective

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> IST 309	<input type="checkbox"/> MGMT concentration elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> MGMT 335	<input type="checkbox"/> MGMT 998 (0 Units) **If Needed take in Main Campus	
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MGMT concentration elective	

Bachelor of Arts in Administration

Marketing Concentration

2017-2018

General Education Requirements (82 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower Division Courses	32
___ 1. Written Communications		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Science		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ MATH 110 College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		Upper Division Courses	36
Area C - Humanities	20	___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 4. Philosophy		___ MGMT 302 Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 350 Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences	20	___ PA 315 Government Business Relations	
___ 1. American History and Civilization		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)		___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures		Concentration Courses (24 Units)	24
___ 4. Discipline Perspectives		___ MKTG 410 Consumer Behavior (prereq: MKTG 305)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MKTG 416 Marketing Research (prereq: MKTG 305)	
Area E - Lifelong Understanding	6	___ MKTG 436 Marketing Decision-Making (prereq: MKTG 305)	
___ 1. The Whole Person: Physical & Physiological Issues		___ MKTG 496 Mktg Planning & Strategy (prereq: MKTG 410, 416, 436, MGMT 306)	
___ 2. The Whole Person: Social & Psychological Issues		___ Four units chosen from:	
___ 3. Physical Education		___ MKTG 420* Intro to Mktg Communications (prereq: MKTG 305, MGMT 306)	
Area F - Upper-Division Writing Requirement	4	___ Or	
___ 1. Expository Writing (MGMT 306)		___ MKTG 430* Professional Selling & Sales Mgmt (prereq: MKTG 305, MGMT 306)	
Area G - Multicultural/Gender Requirement	4	___ Four units chosen from:	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380		___ MKTG 420*, 430*, 446, 460, 470, 520, 525, 560, 575, 590, 595	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

MARKETING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MKTG 410	<input type="checkbox"/> MKTG 416
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MKTG Elective
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MKTG 420 or 430	<input type="checkbox"/> MTKG 436	<input type="checkbox"/> MKTG 496
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Free Elective (if needed)		

Bachelor of Arts in Administration

Public Administration Concentration

2017-2018

General Education Requirements (82 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower Division Courses	32
___ 1. Written Communications		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Science		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ MATH 110 College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		Upper Division Courses	36
Area C - Humanities	20	___ ECON 475 Public Economics (prereq: ECON 200)	
___ 1. Arts		___ PA 472 Administrative Law (prereq: upper div writing course)	
___ 2. Literature		*Course is offered Fall & Winter	
___ 3. Foreign Language		___ IST 309 Info Systems and Technology (prereq: IST 101)	
___ 4. Philosophy		___ PA 307 Public Relations in the Public Sector	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		*Course is offered Fall & Winter	
Area D - Social and Behavioral Sciences	20	___ MGMT 302 Management & Organizational Behavior	
___ 1. American History and Civilization		___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ 2. American Institutions (PSCI 203)		___ PA 315 Government Business Relations *Offered all year	
___ 3. World Cultures		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 4. Discipline Perspectives		___ PA 490 Sr Assessment Seminar in PA (prereq: PA 307, 315, 380, 462, 463, 472)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		*Course is offered Fall & Spring	
Area E - Lifelong Understanding	6	Concentration Courses (24 Units)	24
___ 1. The Whole Person: Physical & Physiological Issues		___ PA 380 Introduction to Public Administration *Course is offered all year	
___ 2. The Whole Person: Social & Psychological Issues		___ PA 462 Public Personnel Admin (prereq: PA 380 & upper div writing course)	
___ 3. Physical Education		*Course is offered Fall & Spring	
Area F - Upper-Division Writing Requirement	4	___ PA 463 Governmental Budgeting (prereq: upper div writing course)	
___ 1. Expository Writing (MGMT 306)		*Course is offered Winter & Spring	
Area G - Multicultural/Gender Requirement	4	___ Four Units Chosen From One of the Following:	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380		___ PSCI 320: The Legislative Process OR PSCI 330: State and Local Policies	
		___ Eight Units Chosen From the Following:	
		___ PA 305, 501, 514, 516, 521, 540, 557, 564, 568, 573, 575, 590, 595	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.
07/25/2017

PUBLIC ADMINISTRATION CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> PA 307	<input type="checkbox"/> IST 309/SCM 304	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> ECON 475	<input type="checkbox"/> PA 315
<input type="checkbox"/> PA 380	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PSCI 320/330
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> PA concentration elective

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> PA 472	<input type="checkbox"/> PA 463	<input type="checkbox"/> PA 490
<input type="checkbox"/> PA 462	<input type="checkbox"/> PA concentration elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Free Elective (if needed)		

Bachelor of Arts in Administration

Real Estate Concentration

2017-2018

General Education Requirements (82 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower Division Courses	32
___ 1. Written Communications		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Science		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ MATH 110 College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		Upper Division Courses	36
Area C - Humanities	20	___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 4. Philosophy		___ MGMT 302 Management & Organizational Behavior	
___ 5. Integrative Capstone(Jr. & Sr. Level Course)		___ MGMT 350 Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences	20	___ PA 315 Government Business Relations	
___ 1. American History and Civilization		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)		___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures		Concentration Courses (24 Units)	24
___ 4. Discipline Perspectives		___ FIN 380 Principles of Real Estate (prereq: FIN 313)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ FIN 432 Financial Institutions and Capital Formation (prereq: FIN 314)	
Area E - Lifelong Understanding	6	___ FIN 480 Real Estate Appraisal (prereq: FIN 313)	
___ 1. The Whole Person: Physical & Physiological Issues		___ Four Units Chosen From One of the Following:	
___ 2. The Whole Person: Social & Psychological Issues		___ FIN 481 Real Estate Practice OR FIN 485 Legal Aspects of Real Estate	
___ 3. Physical Education		___ FIN 585 Real Estate Finance (prereq: FIN 313)	
Area F - Upper-Division Writing Requirement	4	___ Four Units Chosen From the Following:	
___ 1. Expository Writing (MGMT 306)		___ ACCT 347, 372, 373, 426, 536, ECON 410, MKTG 430	
Area G - Multicultural/Gender Requirement	4	___ FIN 355, 360, 433, 435, 445, 460, 481, 482, 485, 523, 546, 575	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

REAL ESTATE CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> FIN 481 or 485
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> FIN 480	<input type="checkbox"/> FIN 585
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 380	<input type="checkbox"/> FIN 432	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> FIN Elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		

Bachelor of Arts in Administration

Sports and Entertainment Marketing Concentration

2017-2018

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
__ 1. Written Communications			__ IST 101	Introduction to Information Technology	
__ 2. Oral Communication			__ ECON 200	Principles of Microeconomics	
__ 3. Critical Thinking			__ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	__ MGMT 230	Business Law	
__ 1. Mathematics			__ ACCT 211	Introductory Accounting I	
__ 2. Life Science			__ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
__ 3. Physical Science			__ ADMN 210	Applied Business Statistics	
__ 4. Special Topics in Science and Technology			__ MATH 110	College Algebra (also counts in GE-B1)	
__ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	__ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
__ 1. Arts			__ FIN 314	Corporate Financial Management (prereq: FIN 313)	
__ 2. Literature			__ IST 309	Information Systems and Technology (prereq: IST 101)	
__ 3. Foreign Language			__ MKTG 305	Marketing Principles (prereq: junior standing)	
__ 4. Philosophy			__ MGMT 302	Management & Organizational Behavior	
__ 5. Integrative Capstone (Jr. & Sr. Level Course)			__ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	__ PA 315	Government Business Relations	
__ 1. American History and Civilization			__ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
__ 2. American Institutions (PSCI 203)			__ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
__ 3. World Cultures			Concentration Courses (24 Units)		24
__ 4. Discipline Perspectives			__ MKTG 416	Marketing Research (prereq: MKTG 305)	
__ 5. Integrative Capstone (Jr. & Sr. Level Course)			__ MKTG 430	Professional Selling & Sales Mgmt (prereq: MKTG 305 & MGMT 306)	
Area E - Lifelong Understanding		6	__ MKTG 525	Sports and Entertainment Marketing (prereq: MKTG 305) *Fall	
__ 1. The Whole Person: Physical & Physiological Issues			__ MKTG 550	Adv Sports Mktg Planning & Strategy (prereq: MKTG 525) *Spring	
__ 2. The Whole Person: Social & Psychological Issues			__ MKTG 555	Adv Ent Mktg Planning & Strategy (prereq: MKTG 525) *Winter	
__ 3. Physical Education			MKTG 525, 555, and 550 are only offered ONCE a year in sequence		
Area F - Upper-Division Writing Requirement		4	__ Four Units Chosen From: MKTG 410, 420, 560, 575, 590, 595D		
__ 1. Expository Writing (MGMT 306)					
Area G - Multicultural/Gender Requirement		4			
__ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.
07/25/2017

SPORTS & ENTERTAINMENT MARKETING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MKTG 416	<input type="checkbox"/> MKTG 430
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MKTG Elective
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MKTG 525	<input type="checkbox"/> MKTG 555	<input type="checkbox"/> MKTG 550
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		

Bachelor of Arts in Administration

Supply Chain and Transportation Management Concentration

2017-2018

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communications	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Science	
___ 3. Physical Science	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
___ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (24 Units)	24
___ SCM 305 Enterprise Resource Planning (prereq: SCM 304)	
___ SCM 350 Decision Making in Supply Chain & Tran Mgmt (prereq: SCM 304)	
___ SCM 440 Transportation Systems Management (prereq: SCM 304)	
___ SCM 480 Quality Management (prereq: SCM 304)	
___ SCM 490 Logistics Strategy (prereq: all concentration courses, MGMT 306)	
___ Four units chosen from: GEOG 307, IST: 280, 505, SCM: 445, 505, 575, 595	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

SUPPLY CHAIN CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE E-3 (Physical Education) <input type="checkbox"/> GE B-4 (Special Topics)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304	<input type="checkbox"/> SCM 350	<input type="checkbox"/> SCM 480
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> MGMT 306	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 305	<input type="checkbox"/> SCM Elective	<input type="checkbox"/> SCM 490
<input type="checkbox"/> SCM 440	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Free Elective (if needed)		