

College of Business and Public Administration

Accounting Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 4. Philosophy			___ MGMT 302	Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	___ PA 315	Government Business Relations	
___ 1. American History and Civilization			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures			Concentration Courses (30 Units)		30
___ 4. Discipline Perspectives			___ ACCT 315	Accounting Information Systems (prereq: ACCT 212, IST 309)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ ACCT 347	Management Accounting and Decision Making (prereq: ACCT 212)	
Area E - Lifelong Understanding		6	___ ACCT 372	Intermediate Accounting (prereq: ACCT 212)	
___ 1. The Whole Person: Physical & Physiological Issues			___ ACCT 373	Problem Areas in Intermediate Acct (prereq: ACCT 372)	
___ 2. The Whole Person: Social & Psychological Issues			___ ACCT 374	Reporting Issues in Intermediate Acct (prereq: ACCT 373, MGMT 306)	
___ 3. Physical Education			___ ACCT 426	Introduction to Taxation (prereq: ACCT 211 and junior standing)	
Area F - Upper-Division Writing Requirement		4	___ ACCT 440	Financial Statement Auditing (prereq: ACCT 315, 373, MGMT 306)	
___ 1. Expository Writing (MGMT 306)			2 Units Chosen From the Following:		
Area G - Multicultural/Gender Requirement		4	ACCT 442, 468, 536, 539, 541, 544, 547, 556, 575, 595		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350			FIN 355		
HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

ACCOUNTING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE E-1 (KINE 205)	☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ ACCT 372	☐ ACCT 373	☐ ACCT 374
☐ IST 309	☐ ACCT 315	☐ ACCT 347
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ MGMT 306	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ ACCT 426	☐ ACCT 440	☐ ACCT Elective
☐ FIN 313	☐ FIN 314	☐ MGMT 490
☐ Upper-Division Bus Core	☐ UD GE Capstone	☐ Upper-Division Bus Core
☐ Free Elective (if needed)		

Palm Desert Campus

ACCOUNTING CONCENTRATION ROAD MAP

YEAR 1

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ ECON 202	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE C-1 (Arts)
☐ ECON 200	☐ GE D-1 (American History)	☐ GE B-2 (Life Science)
☐ ADMN 210	☐ GE E-2 (FIN 101)	☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2

Quarter 1	Quarter 2	Quarter 3
☐ GE D-4 (Discipline Perspective)	☐ GE C-4 (Philosophy)	☐ MGMT 230
☐ GE B-3 (Physical Science)	☐ GE C-3 (Foreign Language)	☐ GE D-3 (World Cultures)
☐ GE D-2 (PSCI 203)	☐ GE A-2 (COMM 120)	☐ IST 101
☐ ACCT 211	☐ ACCT 212	☐ GE E-1 (KINE 205)

YEAR 3

Quarter 1	Quarter 2	Quarter 3
☐ ACCT 372	☐ ACCT 373	☐ ACCT 374
☐ IST 309	☐ ACCT 315	☐ ACCT 347
☐ MKTG 305 or MGMT 302	☐ MGMT 350	☐ SCM 304 or PA 315
☐ MGMT 306	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4

Quarter 1	Quarter 2	Quarter 3
☐ ACCT 426	☐ ACCT 536	☐ ACCT 539
☐ FIN 313	☐ FIN 314	☐ MGMT 490
☐ MKTG 305 OR MGMT 302	☐ UD GE Capstone	☐ SCM 304 or PA 315
☐ ACCT 440	☐ ACCT 544	☐ ACCT 468

College of Business and Public Administration

Business Analytics Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
____ 1. Written Communications	
____ 2. Oral Communication	
____ 3. Critical Thinking	
Area B - Natural Sciences	20
____ 1. Mathematics	
____ 2. Life Science	
____ 3. Physical Science	
____ 4. Special Topics in Science and Technology	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
____ 1. Arts	
____ 2. Literature	
____ 3. Foreign Language	
____ 4. Philosophy	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
____ 1. American History and Civilization	
____ 2. American Institutions (PSCI 203)	
____ 3. World Cultures	
____ 4. Discipline Perspectives	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
____ 1. The Whole Person: Physical & Physiological Issues	
____ 2. The Whole Person: Social & Psychological Issues	
____ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
____ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
____ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
____ IST 101 Introduction to Information Technology	
____ ECON 200 Principles of Microeconomics	
____ ECON 202 Principles of Macroeconomics	
____ MGMT 230 Business Law	
____ ACCT 211 Introductory Accounting I	
____ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
____ ADMN 210 Applied Business Statistics	
____ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
____ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
____ FIN 314 Corporate Financial Management (prereq: FIN 313)	
____ IST 309 Information Systems and Technology (prereq: IST 101)	
____ MKTG 305 Marketing Principles (prereq: junior standing)	
____ MGMT 302 Management & Organizational Behavior	
____ MGMT 350 Admin Communications (prereq: upper division writing course)	
____ PA 315 Government Business Relations	
____ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
____ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (30 Units)	30
____ SCM 305 Enterprise Resource Planning (prereq: SCM 304)	
____ SCM 350 Decision Making in Supply Chain & Transportation Mgmt (prereq: SCM 304)	
____ MKTG 416 Marketing Research (prereq: MKTG 305)	
____ IST 274 Data Base Mgmt & Policies (prereq: IST 101)	
____ IST 282 Business Systems I (prereq: IST 101)	
____ SCM 475 Business Analytics Practicum/Practices (prereq: SCM 305, 350, IST 274, 282)	
____ Six Units Chosen From the Following: IST 378, 490, 595B, SCM 466, 490, 595B, or MKTG 436	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

BUSINESS ANALYTICS CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE- E1 (KINE 205)	☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ SCM 304	☐ IST 309	☐ SCM 305
☐ MGMT 306	☐ MKTG 305	☐ MKTG 416
☐ IST 282	☐ IST 274	☐ PA 315
☐ UD GE Capstone	☐ MGMT 350	☐ SCM 350

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 313	☐ FIN 314	☐ Concentration Elective
☐ MGMT 302	☐ SCM 475	☐ MGMT 490
☐ Concentration Elective	☐ UD GE Capstone	☐ Free Elective (if needed)
☐ UD GE Capstone		

College of Business and Public Administration

Entrepreneurship Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
____ 1. Written Communications	
____ 2. Oral Communication	
____ 3. Critical Thinking	
Area B - Natural Sciences	20
____ 1. Mathematics	
____ 2. Life Science	
____ 3. Physical Science	
____ 4. Special Topics in Science and Technology	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
____ 1. Arts	
____ 2. Literature	
____ 3. Foreign Language	
____ 4. Philosophy	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
____ 1. American History and Civilization	
____ 2. American Institutions (PSCI 203)	
____ 3. World Cultures	
____ 4. Discipline Perspectives	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
____ 1. The Whole Person: Physical & Physiological Issues	
____ 2. The Whole Person: Social & Psychological Issues	
____ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
____ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
____ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
____ IST 101 Introduction to Information Technology	
____ ECON 200 Principles of Microeconomics	
____ ECON 202 Principles of Macroeconomics	
____ MGMT 230 Business Law	
____ ACCT 211 Introductory Accounting I	
____ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
____ ADMN 210 Applied Business Statistics	
____ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
____ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
____ FIN 314 Corporate Financial Management (prereq: FIN 313)	
____ IST 309 Information Systems and Technology (prereq: IST 101)	
____ MKTG 305 Marketing Principles (prereq: junior standing)	
____ MGMT 302 Management & Organizational Behavior	
____ MGMT 350 Admin Communications (prereq: upper division writing course)	
____ PA 315 Government Business Relations	
____ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
____ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (24 Units)	24
____ ENTR 442 Small Business Management	
____ ENTR 543 New Venture Opportunity Analysis	
____ ENTR 544 New Venture Development (prereq: ENTR 543)	
____ ENTR 545 New Venture Resource Requirements	
____ ENTR 598 Baccalaureate Reflective Essay (Enroll last academic quarter)	
____ Eight Units Chosen From the Following: ENTR 541, 547, 549, HRM 455, MGMT 515, 575, MKTG 430, 460	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

ENTREPRENEURSHIP CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE- E1 (KINE 205)	☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 313	☐ FIN 314	☐ IST 309/SCM 304
☐ MKTG 305	☐ MGMT 350/PA 315	☐ PA 315/MGMT 350
☐ MGMT 302	☐ ENTR 543	☐ ENTR 544
☐ MGMT 306	☐ ENTR 442	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ SCM 304/IST 309	☐ MGMT 490	☐ ENTR 598 (0 units)
☐ UD GE Capstone	☐ UD GE Capstone	☐ Free Elective (if needed)
☐ Concentration Elective	☐ ENTR 545	☐ Free Elective (if needed)
☐ Concentration Elective		☐ Free Elective (if needed)

College of Business and Public Administration

Finance Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 4. Philosophy			___ MGMT 302	Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	___ PA 315	Government Business Relations	
___ 1. American History and Civilization			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures			Concentration Courses (24 Units)		24
___ 4. Discipline Perspectives			___ FIN 430	Financial Theory and Practice (prereq: FIN 314)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ FIN 432	Financial Institutions and Capital Formation (prereq: FIN 314)	
Area E - Lifelong Understanding		6	___ FIN 433	International Business Finance (prereq: Fin 313)	
___ 1. The Whole Person: Physical & Physiological Issues			___ FIN 435	Investment Analysis (prereq: FIN 314, 430)	
___ 2. The Whole Person: Social & Psychological Issues			___ FIN 445	Financial Analysis and Decision-Making (prereq: FIN 430, MGMT 306)	
___ 3. Physical Education			OR		
Area F - Upper-Division Writing Requirement		4	___ FIN 527	Financial Derivatives (prereq: FIN 314)	
___ 1. Expository Writing (MGMT 306)			4 Units Chosen From the Following:		
Area G - Multicultural/Gender Requirement		4	ACCT: 372, 373, 426, 536, ECON: 410, 475,		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350			FIN: 355, 360, 380, 420, 460, 546, 575, 585, ENTR 442, SCM 350		
___ HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

FINANCE CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE-B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE E-1 (KINE 205)	☐ GE-B-4 (Special Topics)
		☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 313	☐ FIN 314	☐ FIN 430
☐ MGMT 306	☐ FIN 433	☐ FIN 432
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ Upper-Division Bus Core	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 435	☐ FIN 445 or 527	☐ MGMT 490
☐ Upper-Division Bus Core	☐ FIN Elective	☐ Free Elective (if needed)
☐ Upper-Division Bus Core	☐ UD GE Capstone	☐ Free Elective (if needed)
		☐ Free Elective (if needed)

College of Business and Public Administration

Financial Planning Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communications	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Science	
___ 3. Physical Science	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
___ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (28 Units)	28
___ ACCT 426 Introduction to Taxation (prereq: ACCT 211 & junior standing)	
___ FIN 360 Financial Planning Process and Insurance (prereq: FIN 313)	
___ FIN 430 Financial Theory and Practice (prereq: FIN 314)	
___ FIN 435 Investment Analysis (prereq: FIN 314, 430, MGMT 306)	
___ FIN 460 Retirement Planning (prereq: FIN 360)	
___ Eight Units Chosen From the Following:	
___ ACCT 536, 556	
___ FIN 380, 433, 445, 523, 585	
___ ENTR 442	
___ MKTG 430	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

FINANCIAL PLANNING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE- E1 (KINE 205)	☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 313	☐ FIN 314	☐ FIN 430
☐ Upper-Division Bus Core	☐ FIN 360	☐ FIN Elective
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ MGMT 306	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 435	☐ ACCT 426	☐ MGMT 490
☐ FIN 460	☐ FIN Elective	☐ UD GE Capstone
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Free Elective (if needed)
☐ Free Elective (if needed)		

College of Business and Public Administration

Human Resources Management Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
____ 1. Written Communications	
____ 2. Oral Communication	
____ 3. Critical Thinking	
Area B - Natural Sciences	20
____ 1. Mathematics	
____ 2. Life Science	
____ 3. Physical Science	
____ 4. Special Topics in Science and Technology	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
____ 1. Arts	
____ 2. Literature	
____ 3. Foreign Language	
____ 4. Philosophy	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
____ 1. American History and Civilization	
____ 2. American Institutions (PSCI 203)	
____ 3. World Cultures	
____ 4. Discipline Perspectives	
____ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
____ 1. The Whole Person: Physical & Physiological Issues	
____ 2. The Whole Person: Social & Psychological Issues	
____ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
____ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
____ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
____ IST 101 Introduction to Information Technology	
____ ECON 200 Principles of Microeconomics	
____ ECON 202 Principles of Macroeconomics	
____ MGMT 230 Business Law	
____ ACCT 211 Introductory Accounting I	
____ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
____ ADMN 210 Applied Business Statistics	
____ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
____ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
____ FIN 314 Corporate Financial Management (prereq: FIN 313)	
____ IST 309 Information Systems and Technology (prereq: IST 101)	
____ MKTG 305 Marketing Principles (prereq: junior standing)	
____ MGMT 302 Management & Organizational Behavior	
____ MGMT 350 Admin Communications (prereq: upper division writing)	
____ PA 315 Government Business Relations	
____ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
____ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (24 Units)	24
____ HRM 455 Human Resources Management (prereq: MGMT 302, 306) *Course is offered Fall, Winter, & Spring	
____ HRM 456 Developing an Effective Workforce (Prereq: MGMT 455) *Course is offered Fall & Winter	
____ HRM 458 Fair Employment Practices (prereq: MGMT 455) *Course is offered Fall & Winter	
____ HRM 460 Compensation and Performance *Course is offered Fall & Spring (470 may substitute for 460 as needed)	
____ MGMT 998 Baccalaureate Reflective Essay (*Enroll in last quarter)	
____ Eight Units Chosen From the Following: HSCI 436, PA 462, PSYC 355 MGMT: 405, 452, 459, 575, HRM 457, 470	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

HUMAN RESOURCES CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE-B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE E-1 (KINE 205)	☐ GE-B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 313	☐ FIN 314	☐ IST 309/SCM 304
☐ MKTG 305/PA 315	☐ MGMT 350	☐ PA 315/MKTG 305
☐ MGMT 306	☐ HRM 455	☐ HR Concentration Elective
☐ MGMT 302	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ SCM 304/IST 309	☐ MGMT 490	☐ MGMT 998 (0 Units)
☐ HRM 456	☐ HRM 458	☐ HRM 460
☐ HR Concentration Elective	☐ Free Elective (if needed)	☐ Free Elective (if needed)
☐ UD GE Capstone		☐ Free Elective (if needed)

College of Business and Public Administration

Information Systems and Technology Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 4. Philosophy			___ MGMT 302	Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	___ PA 315	Government Business Relations	
___ 1. American History and Civilization			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures			Concentration Courses (30 Units)		30
___ 4. Discipline Perspectives			___ IST 215	Cyber Security (prereq: IST 101)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ IST 372	Information Technology (prereq: IST 309)	
Area E - Lifelong Understanding		6	Eight Units Chosen From the Following:		
___ 1. The Whole Person: Physical & Physiological Issues			IST 274, 275, 276, 282		
___ 2. The Whole Person: Social & Psychological Issues			Four Units Chosen From One of the Following:		
___ 3. Physical Education			IST 378 Problem Solving & Risk Mgmt. OR SCM 515 Project Mgmt.		
Area F - Upper-Division Writing Requirement		4	Six Units Chosen From the Following:		
___ 1. Expository Writing (MGMT 306)			IST 474, 475, 476, 483, 511, 525, 575, 595		
Area G - Multicultural/Gender Requirement		4	___ IST 490	Information Systems Planning and Policy	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350			(prereq: all concentration courses & MGMT 306)		
HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

(B.A.) INFORMATION SYSTEMS AND TECHNOLOGY CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ GE A-2 (COMM 120)	☐ GE A-3 (Critical Thinking)
☐ GE B-1 (Math110)	☐ GE B-2 (Life Science)	☐ GE C-2 (Literature)
☐ IST 101	☐ GE- E1 (KINE 205)	☐ GE D-3 (World Culture)
☐ GE E-2 (FIN 101)	☐ IST 215	☐ GE C-1 (Arts)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)	☐ IST 200 Level Elective	☐ IST 200 Level Elective
☐ GE C-3 (Foreign Language)	☐ GE C-4 (Philosophy)	☐ GE D-4 (Discipline Perspective)
☐ GE D-1 (American History)	☐ GE D-2 (PSCI 203)	☐ GE B-3 (Physical Science)
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ IST 309	☐ IST 372	☐ IST 400+ Level Elective
☐ ECON 200/202	☐ ECON 200/202	☐ Upper-Division Bus Core
☐ MGMT 306	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ MGMT 230	☐ Upper-Division Bus Core	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ IST 378 OR SCM 515	☐ UD GE Capstone	☐ IST 490
☐ FIN 313	☐ FIN 314	☐ MGMT 490
☐ Upper-Division Bus Core	☐ IST 400+ Level Elective	☐ Free Elective (if needed)
☐ UD GE Capstone		

College of Business and Public Administration

International Business Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communications	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Science	
___ 3. Physical Science	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language	
___ 4. Philosophy	
___ 5. Integrative Capstone(Jr. & Sr. Level Course)	
	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
___ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (32 Units)	32
___ MGMT 405 Managing Across Borders (prereq: MGMT 302)	
___ MKTG 470 International Marketing Management (prepreq: MKTG 305)	
___ Four units chosen from: ADMN 575, FIN 433, or SCM 445	
___ Four units chosen from the following [course cannot double count for specialty] : ANTH 341, COMM 471, ECON 430, 435, 450, FIN 432, PSCI 540, 590, or SSCI 515	
___ Eight units of 200-level or higher course work in the same approved foreign language.	
___ Eight units chosen from one of the following specialties: Study Abroad Specialty (see catalog for specialty course reqt's.) Regional Specialty (see catalog for specialty course reqt's.)	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

INTERNATIONAL BUSINESS CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE-B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE E-1 (KINE 205)	☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE-B-4 (Special Topics)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ MGMT 302	☐ FIN 313	☐ FIN 314
☐ MGMT 306	☐ SCM 304	☐ IST 309
☐ MKTG 305	☐ MGMT 405	☐ MKTG 470
☐ Language 101	☐ Language 102	☐ GE C-3 (Language 103)

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ Concentration Elective	☐ Specialty Course	☐ Specialty Course
☐ MGMT 350	☐ PA 315	☐ MGMT 490
☐ UD GE Capstone	☐ UD GE Capstone	☐ Concentration Elective
☐ Language 200+	☐ Language 200+	☐ UD GE Capstone
		☐ MGMT 998 (0 Units)

College of Business and Public Administration

Management Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 4. Philosophy			___ MGMT 302	Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	___ PA 315	Government Business Relations	
___ 1. American History and Civilization			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures			Concentration Courses (24 Units)		24
___ 4. Discipline Perspectives			___ MGMT 335	Business, Ethics, and Society (prereq: MGMT 306)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 405	Managing Across Borders (prereq: MGMT 302 or PSYC 302)	
Area E - Lifelong Understanding		6	___ HRM 455	Human Resource Mgmt (prereq: MGMT 302, 306)	
___ 1. The Whole Person: Physical & Physiological Issues			Twelve units chosen from:		
___ 2. The Whole Person: Social & Psychological Issues			MGMT 402, 406, 451, 452, 459, 515, 575, 590, ENTR 442, HRM 457		
___ 3. Physical Education			___ MGMT 998 Baccalaureate Reflective Essay (Enroll in LAST academic quarter)		
Area F - Upper-Division Writing Requirement		4			
___ 1. Expository Writing (MGMT 306)					
Area G - Multicultural/Gender Requirement		4			
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350					
___ HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

MANAGEMENT CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE-B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE E-1 (KINE 205)	☐ GE-B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 313	☐ FIN 314	☐ IST 309/SCM 304
☐ MKTG 305/PA 315	☐ MGMT 350	☐ PA 315/MKTG 305
☐ UD GE Capstone	☐ MGMT 335	☐ MGMT 405
☐ MGMT 306	☐ MGMT 302	☐ HRM 455

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ SCM 304/IST 309	☐ MGMT 490	☐ Free Elective (if needed)
☐ UD GE Capstone	☐ UD GE Capstone	☐ Free Elective (if needed)
☐ Concentration Elective	☐ Concentration Elective	☐ MGMT 998 (0 Units)
☐ Free Elective (if needed)	☐ Concentration Elective	

Palm Desert Campus

MANAGEMENT CONCENTRATION ROAD MAP

YEAR 1

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ ECON 202	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE C-1 (Arts)
☐ ECON 200	☐ GE D-1 (American History)	☐ GE B-2 (Life Science)
☐ ADMN 210	☐ GE E-2 (FIN 101)	☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2

Quarter 1	Quarter 2	Quarter 3
☐ GE D-4 (Discipline Perspective)	☐ GE C-4 (Philosophy)	☐ MGMT 230
☐ GE B-3 (Physical Science)	☐ GE C-3 (Foreign Language)	☐ GE D-3 (World Cultures)
☐ GE D-2 (PSCI 203)	☐ GE A-2 (COMM 120)	☐ IST 101
☐ ACCT 211	☐ ACCT 212	☐ GE E-1 (KINE 205)

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 313	☐ FIN 314	☐ SCM 304
☐ MGMT 302	☐ HRM 455	☐ PA 315
☐ UD GE Capstone	☐ UD GE Capstone	☐ MGMT 350
☐ MGMT 306	☐ MGMT 405	☐ MGMT concentration elective

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ IST 309	☐ MGMT concentration elective	☐ Free Elective (if needed)
☐ UD GE Capstone	☐ MGMT 490	☐ Free Elective (if needed)
☐ MGMT 335	☐ MGMT 998 (0 Units) **If Needed take in Main Campus	
☐ MKTG 305	☐ MGMT concentration elective	

College of Business and Public Administration

Marketing Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 4. Philosophy			___ MGMT 302	Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	___ PA 315	Government Business Relations	
___ 1. American History and Civilization			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures			Concentration Courses (24 Units)		24
___ 4. Discipline Perspectives			___ MKTG 410	Consumer Behavior (prereq: MKTG 305)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MKTG 416	Marketing Research (prereq: MKTG 305)	
Area E - Lifelong Understanding		6	___ MKTG 436	Marketing Decision-Making (prereq: MKTG 305)	
___ 1. The Whole Person: Physical & Physiological Issues			___ MKTG 496	Mktg Planning & Strategy (prereq: MKTG 410, 416, 436, MGMT 306)	
___ 2. The Whole Person: Social & Psychological Issues			Four units chosen from:		
___ 3. Physical Education			MKTG 420* Intro to Mktg Communications (prereq: MKTG 305, MGMT 306)		
Area F - Upper-Division Writing Requirement		4	Or		
___ 1. Expository Writing (MGMT 306)			MKTG 430* Professional Selling & Sales Mgmt(prereq: MKTG 305, MGMT 306)		
Area G - Multicultural/Gender Requirement		4	Four units chosen from:		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350			MKTG 420*, 430*, 446, 460, 470, 520, 525, 560, 575, 590, 595		
HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

MARKETING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE-B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE E-1 (KINE 205)	☐ GE-B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ MKTG 305	☐ MKTG 410	☐ MKTG 416
☐ FIN 313	☐ FIN 314	☐ MKTG Elective
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ MGMT 306	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ MKTG 420 or 430	☐ MTKG 436	☐ MKTG 496
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ MGMT 490
☐ UD GE Capstone	☐ Free Elective (if needed)	☐ Free Elective (if needed)
☐ Free Elective (if needed)		

College of Business and Public Administration

Public Administration Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ ECON 475	Public Economics (prereq: ECON 200)	
___ 1. Arts			___ PA 472	Administrative Law (prereq: upper div writing course)	
___ 2. Literature				*Course is offered Fall & Winter	
___ 3. Foreign Language			___ IST 309	Info Systems and Technology (prereq: IST 101)	
___ 4. Philosophy			___ PA 307	Public Relations in the Public Sector	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)				*Course is offered Fall & Winter	
Area D - Social and Behavioral Sciences		20	___ MGMT 302	Management & Organizational Behavior	
___ 1. American History and Civilization			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
___ 2. American Institutions (PSCI 203)			___ PA 315	Government Business Relations *Offered all year	
___ 3. World Cultures			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 4. Discipline Perspectives			___ PA 490	Sr Assessment Seminar in PA (prereq: PA 307, 315, 380, 462, 463, 472)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)				*Course is offered Fall & Spring	
Area E - Lifelong Understanding		6	Concentration Courses (24 Units)		24
___ 1. The Whole Person: Physical & Physiological Issues			___ PA 380	Introduction to Public Administration *Course is offered all year	
___ 2. The Whole Person: Social & Psychological Issues			___ PA 462	Public Personnel Admin (prereq: PA 380 & upper div writing course)	
___ 3. Physical Education				*Course is offered Fall & Spring	
Area F - Upper-Division Writing Requirement		4	___ PA 463	Governmental Budgeting (prereq: upper div writing course)	
___ 1. Expository Writing (MGMT 306)				*Course is offered Winter & Spring	
Area G - Multicultural/Gender Requirement		4	Four Units Chosen From One of the Following:		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350			PSCI 320: The Legislative Process OR PSCI 330: State and Local Policies		
___ HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			Eight Units Chosen From the Following:		
			PA 305, 501, 514, 516, 521, 540, 557, 564, 568, 573, 575, 590, 595		

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

PUBLIC ADMINISTRATION CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE-B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE E-1 (KINE 205)	☐ GE-B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ ECON 475	☐ IST 309/SCM 304	☐ IST 309/SCM 304
☐ MGMT 302	☐ PA 307	☐ PA 315
☐ PA 380	☐ MGMT 350	☐ PSCI 320/330
☐ MGMT 306	☐ UD GE Capstone	☐ PA concentration elective

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ PA 472	☐ PA 463	☐ PA 490
☐ PA 462	☐ PA concentration elective	☐ Free Elective (if needed)
☐ UD GE Capstone	☐ UD GE Capstone	☐ Free Elective (if needed)
☐ Free Elective (if needed)		

College of Business and Public Administration

Real Estate Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 4. Philosophy			___ MGMT 302	Management & Organizational Behavior	
___ 5. Integrative Capstone(Jr. & Sr. Level Course)			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	___ PA 315	Government Business Relations	
___ 1. American History and Civilization			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures			Concentration Courses (24 Units)		24
___ 4. Discipline Perspectives			___ FIN 380	Principles of Real Estate (prereq: FIN 313)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ FIN 432	Financial Institutions and Capital Formation (prereq: FIN 314)	
Area E - Lifelong Understanding		6	___ FIN 480	Real Estate Appraisal (prereq: FIN 313)	
___ 1. The Whole Person: Physical & Physiological Issues			Four Units Chosen From One of the Following:		
___ 2. The Whole Person: Social & Psychological Issues			___ FIN 481	Real Estate Practice OR FIN 485 Legal Aspects of Real Estate	
___ 3. Physical Education			___ FIN 585	Real Estate Finance (prereq: FIN 313)	
Area F - Upper-Division Writing Requirement		4	Four Units Chosen From the Following:		
___ 1. Expository Writing (MGMT 306)			ACCT 347, 372, 373, 426, 536, ECON 410, MKTG 430		
Area G - Multicultural/Gender Requirement		4	FIN 355, 360, 433, 435, 445, 460, 481, 482, 485, 523, 546, 575		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350					
___ HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

REAL ESTATE CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE- E1 (KINE 205)	☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 313	☐ FIN 314	☐ FIN 481 or 485
☐ MGMT 306	☐ FIN 480	☐ FIN 585
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ Upper-Division Bus Core	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ FIN 380	☐ FIN 432	☐ Free Elective (if needed)
☐ Upper-Division Bus Core	☐ FIN Elective	☐ Free Elective (if needed)
☐ Upper-Division Bus Core	☐ MGMT 490	☐ Free Elective (if needed)
☐ UD GE Capstone		

College of Business and Public Administration

Sports and Entertainment Marketing Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower Division Courses		32
___ 1. Written Communications			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Science			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Science			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ MATH 110	College Algebra (also counts in GE-B1)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			Upper Division Courses		36
Area C - Humanities		20	___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ 1. Arts			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 2. Literature			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 3. Foreign Language			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 4. Philosophy			___ MGMT 302	Management & Organizational Behavior	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 350	Admin Communications (prereq: upper division writing course)	
Area D - Social and Behavioral Sciences		20	___ PA 315	Government Business Relations	
___ 1. American History and Civilization			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 2. American Institutions (PSCI 203)			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
___ 3. World Cultures			Concentration Courses (24 Units)		24
___ 4. Discipline Perspectives			___ MKTG 416	Marketing Research (prereq: MKTG 305)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MKTG 430	Professional Selling & Sales Mgmt (prereq: MKTG 305 & MGMT 306)	
Area E - Lifelong Understanding		6	___ MKTG 525	Sports and Entertainment Marketing (prereq: MKTG 305) *Fall	
___ 1. The Whole Person: Physical & Physiological Issues			___ MKTG 550	Adv Sports Mktg Planning & Strategy (prereq: MKTG 525) *Spring	
___ 2. The Whole Person: Social & Psychological Issues			___ MKTG 555	Adv Ent Mktg Planning & Strategy (prereq: MKTG 525) *Winter	
___ 3. Physical Education			MKTG 525, 555, and 550 are only offered ONCE a year in sequence		
Area F - Upper-Division Writing Requirement		4	Four Units Chosen From:		
___ 1. Expository Writing (MGMT 306)			MKTG 410, 420, 560, 575, 590, 595D		
Area G - Multicultural/Gender Requirement		4			
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350					
HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

SPORTS & ENTERTAINMENT MARKETING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE- E1 (KINE 205)	☐ GE B-4 (Special Topics) ☐ GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ MKTG 305	☐ MKTG 416	☐ MKTG 430
☐ FIN 313	☐ FIN 314	☐ MKTG Elective
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ MGMT 306	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ MKTG 525	☐ MKTG 555	☐ MKTG 550
☐ Upper-Division Bus Core	☐ MGMT 490	☐ Free Elective (if needed)
☐ Upper-Division Bus Core	☐ Free Elective (if needed)	☐ Free Elective (if needed)
☐ UD GE Capstone		

College of Business and Public Administration

Supply Chain and Transportation Management Concentration (B.A.)

2016-2017

General Education Requirements (82 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communications	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Science	
___ 3. Physical Science	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Area F - Upper-Division Writing Requirement	4
___ 1. Expository Writing (MGMT 306)	
Area G - Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	

Required Core Courses (68 Units)	Units
Lower Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ MATH 110 College Algebra (also counts in GE-B1)	
Upper Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, Math 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & Mgmt 306)	
Concentration Courses (24 Units)	24
___ SCM 305 Enterprise Resource Planning (prereq: SCM 304)	
___ SCM 350 Decision Making in Supply Chain & Tran Mgmt (prereq: SCM 304)	
___ SCM 440 Transportation Systems Management (prereq: SCM 304)	
___ SCM 480 Quality Management (prereq: SCM 304)	
___ SCM 490 Logistics Strategy (prereq: all concentration courses, MGMT 306)	
Four units chosen from: GEOG 307, IST: 280, 505, SCM: 445, 505, 575, 595	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

SUPPLY CHAIN CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE A-1 (English)	☐ IST 101	☐ GE C-2 (Literature)
☐ GE B-1 (Math110)	☐ GE A-3 (Critical Thinking)	☐ GE D-1 (American History)
☐ GE A-2 (COMM 120)	☐ MGMT 230	☐ GE B-2 (Life Science)
☐ GE E-2 (FIN 101)	☐ GE E-1 (KINE 205)	☐ GE E-3 (Physical Education) ☐ GE B-4 (Special Topics)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
☐ GE D-3 (World Cultures)	☐ GE C-4 (Philosophy)	☐ GE B-3 (Physical Science)
☐ GE C-3 (Foreign Language)	☐ GE D-2 (PSCI 203)	☐ GE D-4 (Discipline Perspective)
☐ GE C-1 (Arts)	☐ ECON 200/202	☐ ECON 200/202
☐ ADMN 210	☐ ACCT 211	☐ ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
☐ SCM 304	☐ SCM 350	☐ SCM 480
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ Upper-Division Bus Core	☐ Upper-Division Bus Core	☐ Upper-Division Bus Core
☐ MGMT 306	☐ UD GE Capstone	☐ UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
☐ SCM 305	☐ SCM Elective	☐ SCM 490
☐ SCM 440	☐ Upper-Division Bus Core	☐ MGMT 490
☐ UD GE Capstone	☐ Free Elective (if needed)	☐ Free Elective (if needed)
☐ Free Elective (if needed)		