### UNIVERSITY ENTERPRISES CORPORATION AT CSUSB

## FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

**JUNE 30, 2019** 

#### UNIVERSITY ENTERPRISES CORPORATION AT CSUSB

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#### UNIVERSITY ENTERPRISES CORPORATION AT CSUSB

#### **BOARD OF DIRECTORS AS OF JUNE 30, 2019**

#### **OFFICERS**

Tomás D. Morales, Chief Executive Officer Sam Sudhakar, Chair Valerie Zellmer, Vice-Chair Douglas Freer, Secretary/Treasurer

#### **BOARD MEMBERS**

Tomás D. Morales Director (University President); Board Chief Executive Officer

Sam Sudhakar Director (Vice President); Board Chair Valerie Zellmer Director (Community), Board Vice-Chair

Douglas Freer Director (Vice President); Board Secretary/Treasurer

Barb Sirotnik Director (Faculty)
Dorothy Chen-Maynard Director (Faculty)

Harry Le Grande Director (Vice President)

Helen Martinez Director (Student)
Jennifer Sorenson Director (Staff)

LaNya Lyons Director (Community)
Prince Ogidikpe Director (Student)

Robert Nava Director (Vice President)
Shari McMahon Director (Vice President)

Taewon Yang Director (Faculty)
William Stevenson Director (Community)
William Tooke Director (Community)
Yusra Serhan Director (Student)

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To the Board of Directors of University Enterprises Corporation at CSUSB San Bernardino, California

#### **PARTNERS**

Brenda L. Odle, CPA, MST
Terry P. Shea, CPA
Scott W. Manno, CPA, CGMA
Leena Shanbhag, CPA, MST, CGMA
Bradferd A. Welebir, CPA, MBA, CGMA
Jay H. Zercher, CPA (Partner Emeritus)
Phillip H. Waller, CPA (Partner Emeritus)
Kirk A. Franks, CPA (Partner Emeritus)

#### DIRECTORS

Jenny Liu, CPA, MST

#### MANAGERS / STAFF

Charles De Simoni, CPA
Gardenya Duran, CPA
Brianna Schultz, CPA
Jingjie Wu, CPA
Evelyn Morentin-Barcena, CPA
Jin Gu, CPA, MT
Veronica Hernandez, CPA
Tara R. Thorp, CPA, MSA
Laura Arvizu, CPA

#### MEMBERS

American Institute of Certified Public Accountants

PCPS The AICPA Alliance for CPA Firms

Governmental Audit Quality Center

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California Society of Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

#### Report on the Financial Statements

We have audited the accompanying financial statements of University Enterprises Corporation at CSUSB (UEC) (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statement of activities, statement of expenses by natural classification, and statement of cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of UEC as of June 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

We have previously audited the UEC's 2018 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 14, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2018, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### Emphasis of a Matter

As discussed in Note 1 of the financial statements, UEC adopted provisions of Financial Accounting Standards Board Statement ASU 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities. Our opinion is not modified with respect to this matter.

#### Other Reporting Required by Government Auditing Standards

Rogers, Anderson, Malody e Scott, LLP.

In accordance with Government Auditing Standards, we have also issued our report dated September 12. 2019, on our consideration of UEC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of UEC's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering UEC's internal control over financial reporting and compliance.

San Bernardino, California September 12, 2019

# UNIVERSITY ENTERPRISES CORPORATION AT CSUSB STATEMENT OF FINANCIAL POSITION JUNE 30, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

		2019	_	2018
ASSETS				
Cash and Cash Equivalents	\$	2,348,961	\$	2,305,875
Short-term Investments	•	7,058,057	,	8,357,184
Grants Receivable		10,525,592		8,642,571
Due From Related Party		133,781		185,864
Other Receivables		325,075		149,284
Prepaid Expenses		26,652		80,324
Property, Plant and Equipment, Net		5,808,182		2,920,540
Total Assets	\$	26,226,300	\$	22,641,642
LIABILITIES				
Accounts Payable	\$	3,635,687	\$	1,697,567
Due To Related Party		1,748,199		947,986
Accrued Wages and Benefits		674,734		648,519
Accrued Vacation		487,395		390,481
Other Accrued Liabilities		1,376,069		935,361
Deferred Revenue		3,728,416		4,369,961
Post-employment Medical Benefits		3,419,200		3,611,418
Liabilities for Pension Benefits		1,881,211		2,358,921
Total Liabilities		16,950,911		14,960,214
NET ASSETS				
Without Donor Restrictions				
Undesignated		7,972,656		5,020,768
Board-Designated		1,302,733		2,660,660
Total Without Donor Restrictions		9,275,389		7,681,428
Total Net Assets		9,275,389		7,681,428
Total Liabilities and Net Assets	\$	26,226,300	\$	22,641,642

# UNIVERSITY ENTERPRISES CORPORATION AT CSUSB STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

	Without Donor Restrictions	With Donor Restrictions	2019 Total	2018 Total
REVENUES				
Commissions	\$ 669,134	\$ -	\$ 669,134	\$ 1,120,867
Grants and Contracts	34,764,479	Ψ -	34,764,479	32,590,332
Special Programs	651,103	_	651,103	670,891
Parent Fees	293,399	_	293,399	289,021
Investment Income, Net	125,065	_	125,065	109,318
Gain/(Loss) on Disposal of Asset	(161,183)	_	(161, 183)	-
Unrealized Gain (Loss) on Investments	(5,688)	_	(5,688)	6,824
Realized Gain (Loss) on Investments	15,751	_	15,751	2,466
Miscellaneous Income	1,976,448	_	1,976,448	1,179,253
Contract Settlements	-	_	-	468,036
Contract Contonionic				100,000
Total Revenues from Operations	38,328,508		38,328,508	36,437,008
Transfers from				
University/Other Auxiliary Organizations	614,979		614,979	766,882
Total Revenues	38,943,487		38,943,487	37,203,890
EVDENCES				
EXPENSES  Dragger Evenence:				
Program Expenses: Commercial Operations	F20 740		F20 740	200 020
Sponsored Programs	539,719	-	539,719	380,029
	35,487,103	-	35,487,103	32,985,449
Campus Programs	1,360,979	-	1,360,979	1,351,059
Management and General	196,051		196,051	177,416
Total Program and General				
Expenses	37,583,852		37,583,852	34,893,953
CHANGES IN NET ASSETS FROM				
CHANGES IN NET ASSETS FROM	4 050 005		4 050 005	0.000.007
PROGRAM ACTIVITIES	1,359,635		1,359,635	2,309,937
OTHER ADJUSTMENTS Transfers to				
University/Other Auxiliary Organizations	435,604	_	435,604	371,019
Net Change in Pension Liability Valuation	(477,712)	_	(477,712)	(347,533)
Net Change in OPEB Liability Valuation	(192,218)	-	(192,218)	(924,934)
Total Other Adjustments	(234,326)		(234,326)	(901,448)
CHANGES IN NET ASSETS INCLUDING OTHER ADJUSTMENTS	1,593,961	-	1,593,961	3,211,385
NET ASSETS, Beginning of Year	7,681,428		7,681,428	4,470,043
NET ASSETS, End of Year	\$ 9,275,389	\$ -	\$ 9,275,389	\$ 7,681,428

## UNIVERSITY ENTERPRISES CORPORATION AT CSUSB STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

2019

	 Program Activities							Supp	porting Activities		
	nmercial erations			Campus	Total Program Activities		Management and General		Total Expenses		
Salaries	\$ -	\$	12,775,542	\$	837,520	\$	13,613,062	\$	671,159	\$	14,284,221
Employee benefits	-		3,975,320		248,137		4,223,457		389,925		4,613,382
Administrative costs	-		37,185		1,347		38,532		6,729		45,261
Bad debts	-		-		-		-		8,497		8,497
Bank and credit fees	-		269		1,270		1,539		7,925		9,464
Small equipment purchases	3,032		442,372		3,746		449,150		39,444		488,594
Conferences and meetings	-		38,722		44,226		82,948		2,103		85,051
Contract services	18,563		3,734,605		-		3,753,168		77,382		3,830,550
Cost of goods sold	41,090		-		-		41,090		-		41,090
Depreciation	242,391		186,131		54,248		482,770		61,873		544,643
Campus Services Expense	3,000		-		-		3,000		1,817,650		1,820,650
Dues, memberships and subscriptions	859		2,537		-		3,396		9,343		12,739
Food	-		23,802		26,587		50,389		-		50,389
Grant Indirect Costs	-		3,459,724		-		3,459,724		(3,459,724)		_
Honoraria	-		8,714		-		8,714		400		9,114
Information technology costs	18,789		197,322		18,711		234,822		409		235,231
Insurance	-		15,721		7,246		22,967		67,272		90,239
Licenses and permits	5,258		13,588		1,771		20,617		11,770		32,387
Grant Subrecipient Costs	-		2,130,268		-		2,130,268		-		2,130,268
Other expenses	724		759,366		11,294		771,384		115,150		886,534
Postage	-		32		40		72		5,535		5,607
Printing	-		26,316		1,325		27,641		5,165		32,806
Professional development and training	-		87,409		635		88,044		7,523		95,567
Professional fees	325		-		4,074		4,399		47,726		52,125
Public relations	1,564		18,266		669		20,499		1,300		21,799
Rental, equipment and space	78,498		933,903		=		1,012,401		3,484		1,015,885
Repairs	64,088		11,780		-		75,868		28,207		104,075
Stipends, room and board	-		4,295,105		-		4,295,105		-		4,295,105
Supplies	25,773		824,718		91,800		942,291		183,464		1,125,755
Travel	-		1,337,489		345		1,337,834		71,476		1,409,310
Utilities and telephone	 35,765		150,897		5,988		192,650		14,864		207,514
Total program and general expenses	\$ 539,719	\$	35,487,103	\$	1,360,979	\$	37,387,801	\$	196,051	\$	37,583,852

#### **UNIVERSITY ENTERPRISES CORPORATION AT CSUSB STATEMENT OF FUNCTIONAL EXPENSES** FOR THE YEAR ENDED JUNE 30, 2018

2018

	-	Program Activities						Suppo	orting Activities			
	Com	mercial		Sponsored		Campus		Total		anagement		
		rations		Programs		Programs	ms Program Activities				Total Expenses	
	<del></del>											
Salaries	\$	-	\$	11,764,317	\$	811,530	\$	12,575,847	\$	675,618	\$	13,251,465
Employee Benefits		-		3,406,080		179,066		3,585,146		346,610		3,931,756
Administrative Costs		-		6,459		1,005		7,464		12,909		20,373
Bad Debts		-		-		-		-		275		275
Bank and Credit Fees		-		138		572		710		5,494		6,204
Small Equipment Purchases		21,856		1,026,924		2,712		1,051,492		5,676		1,057,168
Campus Services Expense		-		-		-		0		1,637,457		1,637,457
Conferences and Meetings		-		12,166		32,160		44,326		211		44,537
Contract Services		23,548		3,356,077		11,917		3,391,542		119,397		3,510,939
Cost of Goods Sold		48,151		-		-		48,151		-		48,151
Depreciation		79,545		178,284		54,850		312,679		55,418		368,097
Dues, Memberships and Subscriptions		-		69		1,469		1,538		23,323		24,861
Food		-		22,038		22,831		44,869		-		44,869
Grant Indirect Costs		-		3,263,244		-		3,263,244		(3,263,244)		-
Grant Subrecipient Costs		-		1,599,151		-		1,599,151		-		1,599,151
Honoraria		-		8,651		-		8,651		500		9,151
Information technology costs		40,819		165,706		89,415		295,940		5,470		301,410
Insurance		-		15,312		6,997		22,309		65,461		87,770
Licenses and permits		389		14,770		1,520		16,679		11,420		28,099
Other expenses		1,355		280,506		6,077		287,938		143,067		431,005
Postage		-		2,077		90		2,167		4,619		6,786
Printing		-		52,839		2,254		55,093		2,723		57,816
Professional development and training		-		89,463		-		89,463		11,422		100,885
Professional fees		-		25,000		4,074		29,074		63,792		92,866
Public relations		-		3,200		-		3,200		1,475		4,675
Rental, equipment and space		73,300		937,711		-		1,011,011		3,698		1,014,709
Repairs		48,545		139,019		-		187,564		43,342		230,906
Stipends, room and board		-		4,257,647		-		4,257,647		21,062		4,278,709
Supplies		3,652		1,197,621		117,357		1,318,630		103,134		1,421,764
Travel		-		1,039,094		442		1,039,536		68,741		1,108,277
Utilities and telephone		38,869		121,886		4,721		165,476		8,346		173,822
Total	\$	380,029	\$	32,985,449	\$	1,351,059	\$	34,716,537	\$	177,416	\$	34,893,953

# UNIVERSITY ENTERPRISES CORPORATION AT CSUSB STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

		2019	 2018
CASH FLOWS FROM OPERATING ACTIVITIES:			
Change in net assets	_\$_	1,593,961	\$ 3,211,385
Adjustments to reconcile change in net assets to net			
cash provided by (used for) operating activities:			
Depreciation		544,643	368,097
Unrealized (gain) loss on investments		5,688	(6,824)
(Gain) loss on disposal of fixed assets		169,183	-
(Increase) decrease in:			
Grants receivable		(1,883,021)	(2,005,518)
Due from related party		52,083	(85,882)
Other receivables		(183,791)	29,804
Prepaid expenses		53,672	(75,850)
Increase (decrease) in:			
Accounts payable		1,938,120	808,260
Due to related party		800,213	(138,560)
Accrued wages and benefits		26,215	(27,966)
Accrued vacation		96,914	116,128
Other accrued liabilities		440,708	(351,627)
Deferred revenue		(641,545)	(1,199,478)
Post-employment medical benefits		(192,218)	(1,273,733)
Actuarial pension related items		(477,710)	 (347,535)
Total adjustments		749,154	 (4,190,684)
Net cash provided by (used for) operating activities		2,343,115	 (979,299)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Payments related to the construction of capital assets		290,584	(345,838)
Payments related to the acquisition of capital assets		(3,892,052)	(628,766)
Proceeds from disposal of fixed assets		8,000	-
Purchase/sale of investments		1,293,439	 986,379
Net cash provided by (used for) investing activities		(2,300,029)	 11,775
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		43,086	(967,524)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		2,305,875	 3,273,399
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	2,348,961	\$ 2,305,875

#### NOTE 1: SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

The Foundation was created on July 31, 1962 as the San Bernardino-Riverside State College Foundation pursuant to the general Non-Profit Corporation Laws of the State of California. On October 30, 1984, the name of the Corporation was changed to The Foundation for California State University, San Bernardino (The Foundation). On July 1, 2011, the name of the Corporation was changed to University Enterprises Corporation at CSUSB (UEC). At that time all endowment and gift assets, with the exception of charitable remainder trusts set up with the UEC acting as trustee, were transferred to the newly created Philanthropic Foundation. The UEC was organized to promote and assist education, administration and related services of the California State University, San Bernardino. The UEC operates as an auxiliary organization of the California State University, San Bernardino (University) under an operating agreement with the Trustees of the California State University (Trustees) which expires December 31, 2020.

#### Major Program Services

The UEC's major program services include:

*Commercial Operations*, consisting of vending and contract oversight of campus bookstore and dining service operations.

Sponsored Programs, which includes the operation and administration of externally funded sponsored projects in support of the instructional, research and public functions of the University.

*Campus Programs*, consisting of the operation of the on-campus Child Care Center, Infant Toddler Center, PC Lab, and Alumni Relations.

#### **Estimates**

The preparation of these financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. Those estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses, as well as the disclosure of contingent assets and liabilities. Accordingly, actual results could differ from those estimates. Management also determines the accounting principles to be used in the preparation of the financial statements. A description of the significant accounting policies employed in the preparation of these financial statements follows.

### NOTE 1: SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES, (continued)

#### Basis of Accounting and Presentation

The financial statements of the UEC have been prepared on the accrual basis of accounting in conformity with U.S. generally accepted accounting principles. The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205. Accordingly, information regarding financial position, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of UEC and changes therein are classified and reported as follows:

<u>Net Assets Without Donor Restrictions</u> – Net assets that are not subject to donor-imposed stipulations, and which may be designated for specific purposes by action of the Board of Directors.

<u>Net Assets With Donor Restrictions</u> – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenues are reported as increases in net assets without donor restrictions, unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities, other than endowment and similar funds, are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation. Expirations of restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets; net assets released from restrictions.

### NOTE 1: SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES, (continued)

#### Cash and Cash Equivalents and Concentrations

For purposes of the statement of cash flows, cash and cash equivalents include all highly liquid investments with a maturity of three months or less from date of purchase. UEC maintains its cash balances in three financial institutions. The Federal Deposit Insurance Corporation (FDIC) insures up to \$250,000 per depositor, per insured bank, for each account ownership category. These balances may at times exceed the FDIC limit. As of June 30, 2019, UEC had \$2,348,583 above federally insured limits. However, the financial institutions have secured the deposits by pledging securities in an individual collateral pool, held by a depository, regulated under state law. Accordingly, UEC believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. The fair value of investments in securities is based on the quoted market price of the underlying securities. Investments in real estate are stated at acquisition cost. Unrealized gains and losses are included in the change in net assets. Short-term investments consist of debt securities with original maturities of twelve months or less. Long-term investments consist of debt securities with original maturities greater than twelve months.

#### **Prepaid Expenses**

Prepaid expenses are advance payments for products or services that will be used in UEC's programs or activities in subsequent periods.

#### Receivables and Allowances

Other receivables are presented net of an allowance for doubtful accounts. The allowance is based on prior years' experience and management's estimate of collectability. Management estimates that all receivables at June 30, 2019 are fully collectible, and therefore no allowance has been presented.

#### Property, Plant and Equipment

Property, plant and equipment are carried at cost or, if contributed, at fair market value at the date of contribution. Intangible assets include patents and software. UEC's policy is to capitalize additions and improvements that significantly add to productive capacity or extend the useful life of an asset and are above \$5,000. Repairs and maintenance are charged to operations as incurred. Costs and related allowances for depreciation of property, plant and equipment sold or otherwise retired are eliminated from the accounts and gains or losses on disposition are included in the changes in net assets. Depreciation and amortization are calculated using the straight-line method over the estimated useful lives of the assets.

## NOTE 1: SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES, (continued)

#### Property, Plant and Equipment, (continued)

Property acquired with federal and/or state funds is considered to be owned by UEC while used in the program(s) for which it was purchased or in other future authorized programs. Disposition of such equipment and the ownership of any proceeds there from is subject to federal and state regulations.

#### Donated Materials, Services and Other Assets

Donated materials and other assets such as stocks, bonds and other long-lived assets are recorded at their estimated fair value at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as net assets with donor restrictions. UEC reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. UEC reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

As permitted by FASB ASC 958-605-50-1, no amounts have been reflected in the financial statement for donated services. UEC generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist UEC with specific assistance programs. UEC does not track the extent or quantity of donated services by its volunteers, and accordingly, no monetary or nonmonetary information has been disclosed.

#### **Grants and Contracts**

UEC records revenue from grants and similar contracts as the conditions of the grant or contract are satisfied.

#### Concentrations

Receivables at June 30, 2019 include amounts due from students, governmental funding sources, and the California State University, San Bernardino.

#### **Income Taxes**

UEC is a Not-for-Profit tax-exempt Corporation organized under Internal Revenue Code Section 501(c)(3) and is classified as other than a private foundation. It is also exempt from state income taxes. However, any unrelated business income may be subject to taxation. The UEC had no obligation for any unrelated business income tax during the year.

### NOTE 1: SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES, (continued)

Income Taxes, (continued)

UEC files informational tax returns in the U.S. federal jurisdictions and the state of California. UEC is no longer subject to U.S. federal and state examinations for years before 2015.

#### **Comparative Totals**

The financial statements include certain prior-year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with UEC's financial statements for the year ended June 30, 2018, from which the summarized information was derived.

#### Reclassifications

Certain amounts in the 2018 comparative totals have been reclassified to conform to the 2019 reporting format.

#### Subsequent Events

Management has evaluated subsequent events through September 12, 2019, the date the financial statements were available to be issued.

#### Implementation of New Accounting Pronouncement

On August 18, 2016, FASB issued ASU 2016-14, *Not-for-Profit Entities* (*Topic 958*) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. UEC has adjusted the presentation of these financial statements accordingly.

#### NOTE 2: INVESTMENTS AND FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

#### NOTE 2: INVESTMENTS AND FAIR VALUE MEASUREMENTS, (continued)

Level 1	Inputs to the valuation methodology are unadjusted quoted prices for identical
	assets or liabilities in active markets that the plan has the ability to access.
Level 2	Inputs to the valuation methodology include:
	<ul> <li>quoted prices for similar assets or liabilities in active markets;</li> <li>quoted prices for identical or similar assets or liabilities in inactive markets;</li> <li>inputs other than quoted prices that are observable for the asset or liability;</li> <li>inputs that are derived principally from or corroborated by observable market data by correlation or other means.</li> <li>If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.</li> </ul>
Level 3	Inputs to the valuation methodology are unobservable and significant to the fair
	value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value:

Money Market Funds – Money Market Funds are valued at net asset value (NAV) of \$1 per share, and are comprised of short-term (less than one year) securities representing high-quality, liquid debt and monetary instruments.

*Mutual Funds* – Shares of mutual funds are valued at quoted market prices, which represent the net assets value of shares held by UEC at year-end.

*Equity Securities* – Equity securities are valued at last quoted sales price as of the close of trading at year-end; such securities, not traded on the year-end date, are valued at the last quoted bid price.

Fixed Income Securities – Fixed income securities are valued using the last quoted bid price.

*Investment Pool (SWIFT)* – The pool investment is reported at fair value as provided by the University System.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although UEC believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### NOTE 2: INVESTMENTS AND FAIR VALUE MEASUREMENTS, (continued)

The fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis at June 30, 2019 are as follows:

			Not	Subject			
	Total		Level 1		 Level 2	to	GASB 72
Short-term investments:							
Money market funds	\$	617,869	\$	-	\$ 617,869	\$	-
SWIFT investment fund		6,265,112		-	6,220,867		44,245
Mutual funds		72,526		72,526	-		-
Equity securities		102,550		102,550	-		-
Total short-term investments	\$	7,058,057	\$	175,076	\$ 6,838,736	\$	44,245

UEC has pooled investments with the CSU Systemwide Investment Fund Trust (SWIFT). As a result of a 2007 change in Education Code 89721(I) that allowed CSU to self-manage student tuition and fees, CSU created a central banking system and created the SWIFT investment portfolio for the purpose of enhancing centralized cash and investment management. Because the central banking system and SWIFT are inextricably linked, each member in the central banking system is also a member in SWIFT, also referred to collectively as The Bank of CSU. These funds are reported as a short-term investment. The SWIFT consists of investments of cash on an overnight and/or short-term basis, the funds representing the float on funds collected from all eligible sources prior to their use for payment of accounts payable and payroll. Excess cash over and above what is needed to fund short-term payables and payroll are transferred to medium or longer term investments.

UEC relies upon information provided by the SWIFT in estimating the fair value position of its holdings in it. UEC's holdings in SWIFT had a value of \$6,265,112 as of June 30, 2019. SWIFT is not subject to a credit quality rating. At June 30, 2019, SWIFT had invested \$155 million in asset and mortgage backed securities. SWIFT also had \$11 million invested in repurchase agreements. The allocated totals for each investment type are derived from the percentage of the UEC's investment balance in relation to the pool's investment balance applied to the pools total balance for each investment category. Details of the SWIFT investment portfolio are shown below.

#### NOTE 2: INVESTMENTS AND FAIR VALUE MEASUREMENTS, (continued)

		Fa	ir Value Mea June 30	No	t Subject		
	Total	Level 1 Level 2		Level 2	to	GASB 72	
SWIFT Investments	 						
Asset Backed Securities	\$ 261,560	\$	-	\$	261,560	\$	-
Certificates of Deposit	259,489		-		259,489		-
Corporate Bonds	1,731,992		-		1,731,992		-
Money Market Funds	44,245		-		-		44,245
Mortgage Backed Securities	346		-		346		-
Municipal Bonds	85,676		-		85,676		-
Repurchase Agreement	17,770		-		17,770		-
US Agency Securities	1,807,751		-		1,807,751		-
US Treasury Securities	2,056,283				2,056,283		
Total SWIFT Investments	\$ 6,265,112	\$	-	\$	6,220,867	\$	44,245

A summary of investment income for the year ended June 30, 2019 follows:

	nout Donor estrictions	Donor rictions
Interest and dividends, net	\$ 125,065	\$ -
Unrealized gain (loss) on investments	(5,688)	-
Realized gain (loss) on investments	 15,751	 -
Total investment income	\$ 135,128	\$ _
Total investment income	\$ 135,128	\$ -

Investment fees for the year ended June 30, 2019 amounted to \$1,147 and are netted against investment income on the Statement of Activities.

#### NOTE 3: PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consisted of the following at June 30, 2019:

Land	\$ 4,640
Construction in process	158,360
Buildings	6,500,263
Equipment, furniture and fixtures	4,348,715
Leasehold improvements	481,974
Intangible assets	189,057
	11,683,009
Less: accumulated depreciation and amortization	(5,874,827)
Property, plant and equipment, net	\$ 5,808,182

The buildings are located on land leased from the State of California. Because of the relationship between UEC and the University, the building is being depreciated over its estimated useful life rather than the term of the lease which expired December 31, 2017.

Depreciation expense for the year ended June 30, 2019 was \$544,643.

#### NOTE 4: BOARD-DESIGNATED AND DONOR RESTRICTED NET ASSETS

UEC's governing board has designated, from net assets without donor restrictions of \$9,275,389, net assets for the following purposes as of June 30, 2019:

Board-Designated Net Assets	
Current Operations Reserve	\$ 302,253
Working Capital Reserve	415,469
Unplanned Capital Replacement Reserve	184,620
Undesignated General Reserve	50,391
Sponsored Programs Reserve for Disallowances	 350,000
Total Board-Designated Net Assets	\$ 1,302,733

There were no net assets with donor restrictions at June 30, 2019.

#### NOTE 5: COMMISSIONS

UEC receives a percentage of proceeds derived from Bookstore and Food Services operations as well as vending machines. The contractor of the Bookstore operation provides a guaranteed commission for the life of the contract. The Food Services commission is based on a percentage of gross sales.

#### NOTE 6: DEFINED BENEFIT PENSION PLAN

#### Plan Description

UEC contributes to the California Public Employees' Retirement System (PERS), a cost-sharing multiple employer public employee retirement system that acts as a common investment and administrative agent for participating public entities within the State of California. All employees who are current members of PERS or employed for more than six months or accumulate 1,000 hours of paid employment are eligible to participate in PERS. Benefits vest after five years of PERS credited service, usually five years of full-time service. UEC employees who retire at or after age 50 with five years of credited service are entitled to an annual retirement benefit, payable for life, in an amount equal to a percent of pay, on a scale based on age and years of service, of the average monthly pay rate for the highest consecutive 12 months of compensation. PERS also provides death and disability benefits. These benefit provisions and all other requirements are established by state statute and UEC policies.

Effective January 1, 2013, Public Employees' Pension Reform Act (PEPRA) implemented new benefit formulas and final compensation period, as well as new contribution requirements for new employees hired on or after January 1, 2013, who meet the definition of new member as per PEPRA.

#### **Funding Policy**

UEC employees are required to contribute five percent of their annual covered earnings over \$513. UEC is required to contribute the remaining amounts necessary to fund the benefits for its members, using the actuarial basis recommended by the PERS actuaries and actuarial consultants and adopted by the Board of Administration. The required employer contribution rate for the year ended June 30, 2019 was 12.209% for the miscellaneous plan and 7.266% for the miscellaneous tier 1 plan (PEPRA). The payroll for employees covered by PERS for the year ended June 30, 2019 was \$7,447,673. Total payroll for the year ended June 30, 2019 amounted to \$12,183,167. Employer contributions for the year ended June 30, 2019 were \$671,113 based on amounts required to be contributed. Total employee contributions for the year ended June 30, 2019 were \$427,203.

The following table presents a reconciliation of net pension liability:

	Plan Total	Plan Fiduciary	Plan Net		
	Pension Liability	Net Position	Pension Liability		
	(a)	(b)	(c) = (a) - (b)		
Miscellaneous Plan	\$ 28,971,706	\$ 25,646,497	\$ 3,325,209		

#### NOTE 6: DEFINED BENEFIT PENSION PLAN, (continued)

Funding Policy, (continued)

Plan Assets and Funded Status of the plan:

		Actuarial Value	Funding	Funded Ratio
Valuation Date	Accrued Liability	of Assets (AVA)	Actuarial Excess	AVA
6/30/2018	\$ 28,971,706	\$ 25,646,497	\$ 3,325,209	88.5%

Items not yet recognized as a component of net periodic pension cost during the year are as follows:

	Future Pension Cost Outflows		Per	Future Ision Cost Inflows
Adjustment due to differences in proportions	\$ 85	1,441	\$	- -
Net difference between projected and actual earnings on pension plan				
Investments	1	6,439		-
Employer contributions made subsequent to				
measurement date	67	1,113		-
Difference between contributions and				
proportionate share of contributions		-		(465,340)
Changes in actuarial assumptions	37	9,084		(92,905)
Difference between expected and actual				
experience	12	7,582		(43,416)
Total	\$ 2,04	5,659	\$	(601,661)

Net actuarial pension expenses recognized as expenses in the Statement of Activities for the year was \$193,401.

Total liabilities for pension benefits recognized in the statement of financial position:

Net pension liability	\$ 3,325,209
Future pension cost outflows	(2,045,659)
Future pension cost inflows	601,661
Total liabilities for pension benefits	\$ 1,881,211

#### NOTE 6: DEFINED BENEFIT PENSION PLAN, (continued)

#### **Actuarial Assumptions**

Miscel	laneous	Plans

Valuation Date 6/30/2017 Measurement Date 6/30/2018

Actuarial Cost Method Entry Age Normal
Asset Valuation Method Market Value of Assets
Amortization Method Level of Percent of Payroll

Actuarial Assumptions:

Discount Rate 7.15% Inflation Rate 2.50%

Salary Increases Varies by Entry Age and Service

Investment Rate of Return 7.15%

Derived using CalPERS' Membership Data

Mortality Rate Table (1) for all Funds

Post Retirement Benefit Increase Contract COLA up to 2.50% until Purchasing

Power Protection Allowance Floor on

Purchasing Power applies, 2.50% thereafter.

(1) The mortality table used was developed based on CalPERS-specific data. The table includes 15 years of mortality improvements using Society of Actuaries Scale 90% of scale MP 2016. For more details on this table, please refer to the December 2017 experience study report (based on CalPERS demographic data from 1997 to 2015) that can be found on the CalPERS website.

#### Change of Assumption

In fiscal year 2019 (measurement date June 30, 2018), the inflation rate was reduced from 2.75 percent to 2.50 percent.

#### NOTE 7: OTHER POST-EMPLOYMENT BENEFITS

UEC has one retiree health plan that offers active and retired employees the option of enrolling in certain HMO or indemnity plans available through the program. UEC currently pays up to \$494 per month for retiree coverage, \$940 per month for coverage with one dependent and \$1,190 for coverage with two or more dependents of retirees. Retiree contributions are to fund the cost of coverage that exceeds these amounts. The accounting for the health care plan anticipates future cost-sharing changes to the written plan that are consistent with UEC's past practice and management's intent to manage plan costs. In particular, UEC's maximum increase in the capped contribution is assumed to be limited to 2.5 percent.

UEC no longer offers retiree medical benefits to employees hired after September 11, 2009.

#### NOTE 7: OTHER POST-EMPLOYMENT BENEFITS, (continued)

The following is a summary of change in accumulated post-employment benefit obligation, change in plan assets, and funded status of the plan.

	Ju	ne 30, 2019
Change in accumulated post-employment benefit		
obligation (APBO)  APBO at beginning of year	\$	5,501,756
Service cost (excluding expenses)	Ψ	57,859
Interest cost		204,646
Actuarial (gain) loss		174,118
Benefits paid		(185,690)
APBO at end of year		5,752,689
Change in plan assets		
Fair value of assets at beginning of year		1,890,338
Net return on plan assets less plan expenses		93,151
Employer contribution		535,690
Benefits paid		(185,690)
Fair value of plan assets at end of year		2,333,489
Funded status - unfunded net OPEB liability	\$	3,419,200
Amounts recognized in the statement of financial position position consist of:		
Current liabilities		225,298
Noncurrent liabilities		3,193,902
Total recognized on Statement of Financial Position	\$	3,419,200
Components of net periodic post-employment benefit cost (NPPBC)		
Service cost (including expenses)	\$	57,859
Interest cost		204,646
Expected return on plan assets		(117,920)
Amortization of net (gain) loss		(277,071)
Net periodic post-employment benefit cost		(132,486)
Other changes in plan assets and benefit obligations		
Net actuarial (gain) loss		198,887
Amortization of net gain/(loss)		277,071
Total recognized		475,958
Total recognized in change in net assets	\$	343,472

#### NOTE 7: OTHER POST-EMPLOYMENT BENEFITS, (continued)

The assumptions used in the measurement of UEC's benefit obligation and net periodic postemployment benefit cost included a 3.40 percent weighted-average discount rate as of and for the year ended June 30, 2019. The 3.40 percent discount rate represented a 0.50 percent decrease from the 4.10 percent weighted-average discount rate used for as of and for the year ended June 30, 2018.

Medical plan premiums and CalPERS minimum employer contributions are assumed to increase at rates shown in the following table:

Year	Rate
2020	5.00%
2021+	4.50%

Assumed healthcare cost trend rates have a significant effect on the amounts reported for the healthcare plan. A one percent increase in the assumed healthcare trend rates would have the following effects:

	Increase	Increase
Accumulated post-employment benefit obligation	\$ 951,404	16.54%

A one percent decrease in the assumed healthcare trend rates would have the following effects:

	Decrease	Decrease
Accumulated post-employment benefit obligation	\$ 755,276	13.13%

The Plan is funded on a pay-as-you-go basis; the expected contribution for the following year is the same as the expected future benefit payments for such year. UEC paid \$202,558 during the year ended June 30, 2019, for current benefit costs.

The expected benefits to be paid are as follows:

Years Ending June 30,	Amount	
2020	\$	225,298
2021		243,864
2022		249,158
2023		247,698
2024		261,206
2025-2029		1,325,429

#### NOTE 8: RELATED PARTIES AND ECONOMIC DEPENDENCY

As discussed in Note 1, UEC operates under an agreement with the Trustees as an auxiliary organization of the University. Accordingly, essentially all revenues and realization of certain assets, are dependent upon the continuation of this agreement. UEC leases space for its bookstore operations, the Center for Developmental Activities, and the land for UEC's offices for nominal rent from the State of California. U.S. generally accepted accounting principles require that contribution revenue and rent expense be recorded for the difference between a fair market rent and the amount actually charged under these leases. However, UEC has not determined a fair market rent and, accordingly, these amounts are not recorded in the financial statements.

A schedule of related party transactions between UEC, University, and other auxiliary organizations are as follows:

As of June 30, 2019	CSUSB	Associated Philanthropic Students, Inc. Foundation		Santos Manuel Student Union	<del></del> -	
Revenues		Otadorito, ino.	1 odridation	Otadoni Onion	rotar	
Payments received from Univ/Aux for services, space, and programs	\$ 1,959,698	\$ 153,882	\$ 310,656	\$ -	\$ 2,424,236	
Expenses						
Payments to Univ/Aux for salaries of personnel working on contracts, grants, and other						
programs	3,236,459	-	15,234	21,022	3,272,715	
Payments to Univ/Aux for other than salaries of personnel	4,175,374	-	94,108	159,800	4,429,282	
(Due to) Due from Accounts Receivable due from Univ/Aux	128,131	-	5,650	<u>-</u>	133,781	
	•		,			
Accounts Payable due to Univ/Aux	(1,726,726)		(3,600)	(17,873)	(1,748,199)	
Transfers (net)	106,402	-	(285,777)	-	(179,375)	

#### NOTE 9: AVAILABLE RESOURCES AND LIQUIDITY

UEC regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. UEC has various sources of liquidity at its disposal, including cash and cash equivalents, short-term debt and equity securities, and receivables due within the next 12 months.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, UEC considers all expenditures related to its ongoing activities of commercial operations, campus programs, and sponsored programs, as well as the general and administrative services undertaken to support those activities to be general expenditures.

#### NOTE 9: AVAILABLE RESOURCES AND LIQUIDITY, (continued)

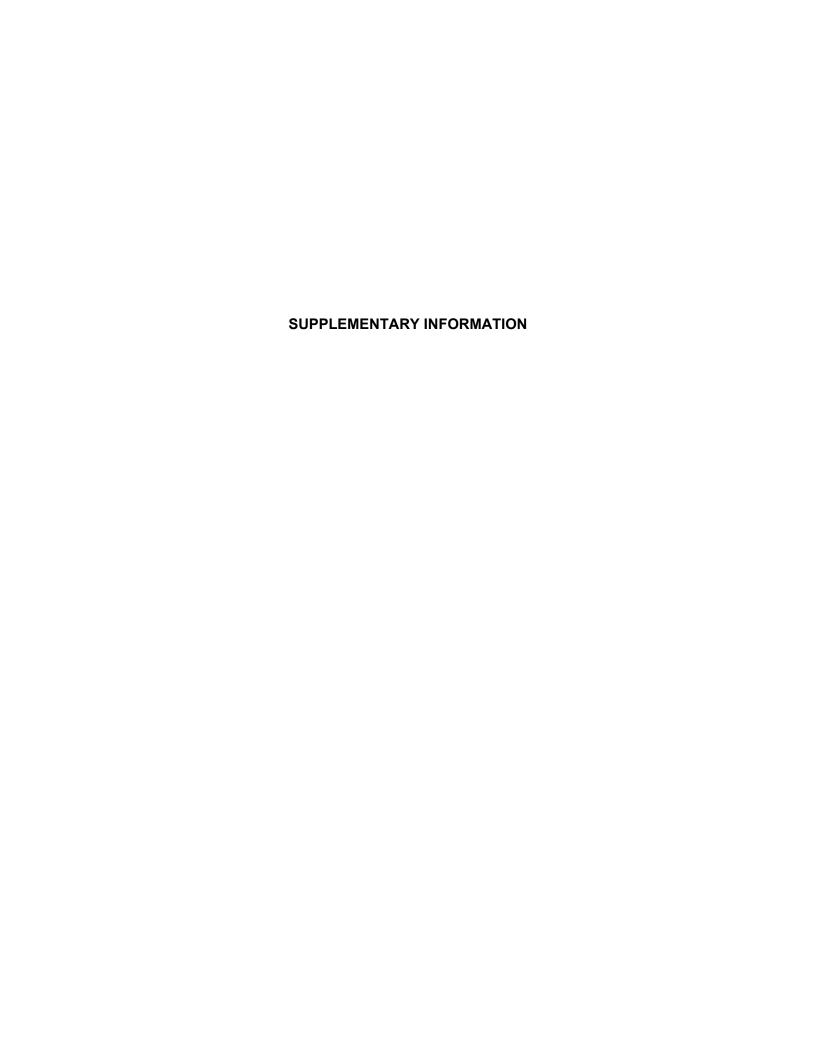
In addition to financial assets available to meet general expenditures over the next 12 months, UEC operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. Refer to the statement of cash flows, which identifies the sources and uses of UEC's cash and shows positive cash generated by operations for fiscal year 2019.

As of June 30, 2018 and 2019, the following tables show the total financial assets held by UEC and the amounts of those financial assets that could readily be made available within one year of the balance sheet date to meet general expenditures. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditures within one year of the balance sheet date.

Financial Assets:		2019		2018
Cash and Cash Equivalents	\$	2,348,961	\$	2,305,875
Investments Convertible to Cash in the Next 12 Months		7,058,057		8,357,184
Grants Receivable		10,525,592		8,642,571
Due From Related Party		133,781		185,864
Other Receivables		325,075		149,284
Other Long-Term Assets		5,834,834		3,000,864
Total	\$	26,226,300	\$	22,641,642
Financial Assets Available to Meet General Expenditures  Over the Next 12 Months:		2019		2018
Cash and Cash Equivalents	\$	2,348,961	\$	2,305,875
Investments Convertible to Cash in the Next 12 Months	Ψ	7,058,057	Ψ	8,357,184
Grants Receivable		10,525,592		8,642,571
Due From Related Party		133,781		185,864
Other Receivables		325,075		149,284
Total	\$	20,391,466	\$	19,640,778

#### NOTE 10: RESTATEMENT OF FINANCIAL STATEMENTS

The beginning net assets at July 1, 2018, for Net Assets With Donor Restrictions was restated to properly reflect a donated asset that was placed in service in 2011. The total restatement resulted in \$276,633 being reclassified from Net Assets With Donor Restrictions to Net Assets Without Donor Restrictions.



## University Enterprises Corporation at CSUSB Schedule of Net Position June 30, 2019

#### (for inclusion in the California State University)

А	22	$e^{i}$	۲Ç

Assets:	
Current assets:	
Cash and cash equivalents Short-term investments	\$ 2,348,961
Accounts receivable, net	7,058,057 10,984,448
Capital lease receivable, current portion	
Notes receivable, current portion	_
Pledges receivable, net	_
Prepaid expenses and other current assets	 26,652
Total current assets Noncurrent assets:	 20,418,118
Restricted cash and cash equivalents	_
Accounts receivable, net	_
Capital lease receivable, net of current portion	_
Notes receivable, net of current portion	_
Student loans receivable, net	_
Pledges receivable, net Endowment investments	_
Other long-term investments	_
Capital assets, net	5,808,182
Other assets	 
Total noncurrent assets	 5,808,182
Total assets	 26,226,300
Deferred outflows of resources: Unamortized loss on debt refunding	
Net pension liability	2,045,659
Net OPEB liability	_
Others	 
Total deferred outflows of resources	 2,045,659
Liabilities: Current liabilities:	
Accounts payable	5,383,886
Accrued salaries and benefits	674,734
Accrued compensated absences, current portion	243,697
Unearned revenues	3,728,416
Capital lease obligations, current portion	_
Long-term debt obligations, current portion  Claims liability for losses and loss adjustment expenses, current portion	_
Depository accounts	_
Other liabilities	1,376,069
Total current liabilities	11,406,802
Noncurrent liabilities:	
Accrued compensated absences, net of current portion	243,698
Unearned revenues Grants refundable	
Capital lease obligations, net of current portion	_
Long-term debt obligations, net of current portion	_
Claims liability for losses and loss adjustment expenses, net of current portion	_
Depository accounts	_
Net other postemployment benefits liability	3,419,200
Net pension liability Other liabilities	3,325,209
Total noncurrent liabilities	 6,988,107
Total liabilities	18,394,909
Deferred inflows of resources:	
Service concession arrangements	
Net pension liability Net OPEB liability	601,661
Unamortized gain on debt refunding	_
Nonexchange transactions	_
Others	 
Total deferred inflows of resources	 601,661
Net Position: Net investment in capital assets	5,808,182
Restricted for:	
Nonexpendable – endowments	_
Expendable:	_
Scholarships and fellowships	_
Research Loans	_
Capital projects	_
Debt service	_
Others	_
Unrestricted	 3,467,207
Total net position See the accompanying independent's auditor's report.	\$ 9,275,389
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#### University Enterprises Corporation at CSUSB Schedule of Revenues, Expenses, and Changes in Net Position

#### June 30, 2019

#### (for inclusion in the California State University)

Revenues:			
Operating revenues:		ф	
Student tuition and fees, gr		\$	
Scholarship allowances			
Grants and contracts, nonc	apıtal:		
Federal			19,965,581
State			11,856,439
Local			2,431,305
Nongovernmental			511,154
Sales and services of education	ational activities		_
Sales and services of auxil	iary enterprises, gross		
Scholarship allowances	(enter as negative)		_
Other operating revenues			3,605,835
Total operating re	evenues		38,370,314
Expenses:			
Operating expenses:			
Instruction			201,943
Research			17,305,647
Public service			6,157,351
Academic support			180,036
Student services			7,964,159
Institutional support			32,112
Operation and maintenance	o of plant		32,112
=	=		
Student grants and scholar	•		 5 107 0(1
Auxiliary enterprise expen			5,197,961
Depreciation and amortiza			544,643
Total operating ex			37,583,852
Operating income			786,462
Nonoperating revenues (expense			
State appropriations, noncapit			
Federal financial aid grants, n	=		_
State financial aid grants, non	•		_
Local financial aid grants, not	ncapital		_
Nongovernmental and other f	inancial aid grants, noncapital		_
Other federal nonoperating gr	ants, noncapital		
Gifts, noncapital			_
Investment income (loss), net			(41,806)
Endowment income (loss), ne	t		_
Interest expense			_
Other nonoperating revenues	(expenses) - excl. interagency transfers		849,305
	(expenses) - interagency transfers		_
= = =	revenues (expenses)		807,499
· •	fore other revenues (expenses)		1,593,961
State appropriations, capital	tore other revenues (expenses)		
Grants and gifts, capital			
Additions (reductions) to permar	nent endowments		
Increase (decreas			1,593,961
*	of in the position		1,373,701
Net position:	room og musyisyssky men ented		7 (01 400
Net position at beginning of y	ear, as previously reported		7,681,428
Restatements			7 (01 400
Net position at beginning of y	rear, as restated	φ ——	7,681,428
Net position at end of year	See the accompanying independent's auditor's report.	\$	9,275,389
	_27_		

#### University Enterprises Corporation at CSUSB Other Information June 30, 2019 (for inclusion in the California State University)

Cash and cash equivalents:
 Portion of restricted cash and cash equivalents related to endowment
 All other restricted cash and cash equivalent
 Noncurrent restricted cash and cash equivalents

Current cash and cash equivalents
Total

#### 2.1 Composition of investments:

Money market funds
Repurchase agreements
Certificates of deposit
U.S. agency securities
U.S. treasury securities
Municipal bonds
Corporate bonds
Asset backed securities
Mortgage backed securities
Commercial paper
Mutual funds
Exchange traded funds
Equity securities
Alternative investments
Private equity (including limited partnerships
Hedge funds
Managed futures
Real estate investments (including REITs
Commodities
Derivatives
Other alternative investment type
Other external investment pools (excluding SWIFT
Other investments
State of California Local Agency Investment Fund (LAIF
State of California Surplus Money Investment Fund (SMIF
Total investments
Less endowment investments (enter as negative number
Total investments, net of endowments

#### 2.2 Fair value hierarchy in investments:

Money market funds
Repurchase agreements
Certificates of deposit
U.S. agency securities
U.S. treasury securities
Municipal bonds
Corporate bonds
Asset backed securities
Mortgage backed securities
Commercial paper
Mutual funds
Exchange traded funds
Equity securities
Alternative investments
Private equity (including limited partnerships
Hedge funds
Managed futures
Real estate investments (including REITs
Commodities
Derivatives
Other alternative investment type
Other external investment pools (excluding SWIFT
Other investments
State of California Local Agency Investment Fund (LAIF
State of California Surplus Money Investment Fund (SMIF
Total investments

-	
	,348,961
\$ 2	,348,961

s	Current 617,869 \$	Noncurrent	_	Total 617,869
	-		-	-
	-		-	-
	-		-	-
	-		-	-
	-		-	-
	-		-	-
	-		-	-
	-		-	-
	72,526		-	72,526
	72,320		-	72,320
	102,550		-	102,550
	102,550		_	102,330
	_		_	-
	_		-	_
	-		-	-
	-		-	-
	-		-	-
	-		-	-
	-		-	-
			-	<del>-</del>
	6,265,112		-	6,265,112
	-		-	-
	7.050.057		-	7.050.057
_	7,058,057		-	7,058,057
\$	7,058,057		-	7,058,057
-	.,030,037			.,000,007

s	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2) \$ 617.869	Significant Unobservable Inputs (Level 3)	Net Asset Value (NAV)
3	617,869	5 -	\$ 617,869	-	\$ -
		-	_		
	_	_	_		
	-	-	-		<u> </u>
	-	-	-		-
	-	-	-		
	-	-	-		
	-	-	-		
	- 	70.506	-		-
	72,526	72,526	-		-
	102,550	102,550	-		- -
	-	-	-		
	-	-	-		-
	-	-	-		
	_	-	-		-
	_	_	_		_
	_	_	_		_
	-	_	_		
	6,265,112	-	6,220,867		- 44,245
	-	-	-		-
	-	-	-		<u> </u>
\$	7,058,057	175,076	6,838,736		44,245

#### University Enterprises Corporation at CSUSB Other Information June 30, 2019 (for inclusion in the California State University)

2.3 Investments held by the University under contractual agreements:

Current

Noncurrent Total

Investments held by the University under contractual agreements (e.g CSU Consolidate SWIFT Inv pool):

6,265,112 \$

- \$ 6,265,112

#### 3.1 Composition of capital assets:

1 Composition of capital assets:					D.1.				e e	
	Balance June 30, 2018	Reclassifications	Prior Period Additions	Prior Period Retirements	Balance June 30, 20 (Restated)		Additions	Retirements	Transfer of completed CWIP	Balance June 30, 2019
Non-depreciable/Non-amortizable capital assets:	6 4 (40	6	e .	,		1 (10 6		en .		6 4 6 4 0
Land and land improvements Works of art and historical treasures	\$ 4,640	5 -	S - S		· \$	4,640 \$	- :	\$ - :	-	\$ 4,640
Construction work in progress (CWIP)	448,944	_			- 4	48,944	3,175,402	_	(3,465,986)	158,360
Intangible assets:	110,711		_		•	10,211	3,173,402		(3,403,700)	130,500
Rights and easements	_				-	_	_	_	_	_
Patents, copyrights and trademarks	-				-	-	_	_	-	_
Intangible assets in progress (PWIP)	-	-			-	-	-	-	-	-
Licenses and permits	-	-	-		-	-	-	-	-	-
Other intangible assets							-			
	-	-	-		-	-	-	-	-	-
	-	-	-		-	-	-	-	-	-
	-	-	-		-	-	-	-	-	-
	-	•			-	-	-	-	-	-
Total intangible assets			<u> </u>		<u>-</u> -			<u>-</u>		
Total non-depreciable/non-amortizable capital assets	453,584					53,584	3,175,402		(3,465,986)	163,000
Total non-depreciable/non-amortizable capital assets	435,304					00,004	5,175,402		(5,465,766)	100,000
Depreciable/Amortizable capital assets:										
Buildings and building improvement	3,936,573	-			- 3,9	36,573	-	-	2,563,690	6,500,263
Improvements, other than buildings	-	-			-	-	-	-	-	-
Infrastructure	-	-			-	-	-	-	-	-
Leasehold improvements	494,775	-			- 4	94,775	13,301	(34,025)	7,923	481,974
Personal property:										
Equipment	3,739,577	-	-		- 3,7	39,577	423,539	(708,774)	894,373	4,348,715
Library books and materials	-	-	-		-	-	-	-	-	-
Intangible assets: Software and websites	72,804					72,804				72,804
Rights and easements	72,804	-	-		-	/2,004	-	-	-	72,804
Patents, copyrights and trademarks	116,253		_		. 1	16,253	_	_	_	116,253
Licenses and permits	- 110,235		_			-	_	_	_	-
Other intangible assets										
·	-	-			-	-	-	-	-	-
	-	-	-		-	-	-	-	-	-
	-				-	-	-	-	-	
	-	-			-	-	-	-	-	_
Total intangible assets	189,057	-				89,057	-	-	-	189,057
Total depreciable/amortizable capital assets	8,359,982	-				59,982	436,840	(742,799)	3,465,986	11,520,009
Total capital assets	8,813,566	-	-		- 8,8	13,566	3,612,242	(742,799)	-	11,683,009
Less accumulated depreciation/amortization: (enter as negative number, except										
for reductions enter as positive number)	(2.662.000)				(2.11	2 000)	(12( 107)			(2 500 000)
Buildings and building improvement	(2,662,899)	-	-		- (2,66	2,899)	(136,107)	-	-	(2,799,006)
Improvements, other than building: Infrastructure	-		-		-	-	-	-	-	-
Leasehold improvements	(431,779)				- (43	1,779)	(10,132)	23,251		(418,660)
Personal property:	(451,777)				- (45	1,////	(10,132)	23,231		(410,000)
Equipment	(2,609,291)				- (2,60	9,291)	(398,404.00)	539,591	-	(2,468,104)
Library books and materials	-	-			-	_		· -	-	-
Intangible assets:										
Software and websites	(72,804)	-	-		- (7	2,804)	-	-	-	(72,804)
Rights and easements	-	-			-	-	-	-	-	-
Patents, copyrights and trademarks	(116,253)	-	-		- (11	6,253)	-	-	-	(116,253)
Licenses and permits	-	-	-		-	-	-	-	-	-
Other intangible assets							-	-		
	-				-	-	-	-	-	
	-	-			-	-	-	-	-	-
	-	-	-		-	-	-	-	-	-
Total intangible assets	(189,057)	-	-			9,057)	-	-	-	(189,057)
Total intangible assets Total accumulated depreciation/amortization	(5,893,026)		· -			3,026)	(544,643)	562,842		(5,874,827)
Total capital assets, net	\$ 2,920,540					20,540	3,067,599	(179,957)		5,808,182
	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						, ,	, )		,,

#### University Enterprises Corporation at CSUSB Other Information June 30, 2019 (for inclusion in the California State University)

3.2	Detail	of (	depreciation	and	amortization	expense
-----	--------	------	--------------	-----	--------------	---------

Depreciation and amortization expense related to capital asset Amortization expense related to other asset:

Total depreciation and amortization

#### 4 Long-term liabilities:

1. Accrued compensated absences

2. Claims liability for losses and loss adjustment expenses

3. Capital lease obligations:

Gross balance

Unamortized net premium/(discount)

Total capital lease obligations

4. Long-term debt obligations:

4.1 Auxiliary revenue bonds (non-SRB related

4.2 Commercial paper

4.3 Notes payable (SRB related)

4.4 Others:

Total others

Sub-total long-term debt

4.5 Unamortized net bond premium/(discount Total long-term debt obligations

Total long-term liabilities

5 Capital lease obligations schedule:

Year ending June 30:

2020

2021 2022

2022

2023

2025 - 2029 2030 - 2034

2035 - 2039

2040 - 2044 2045 - 2049

Thereafter

Total minimum lease payments

Less: amounts representing interes

Present value of future minimum lease payments

Unamortized net premium/(discount)

Total capital lease obligations

Less: current portion

Capital lease obligations, net of current portion

\$ 544,643 -\$ 544,643

s	Balance June 30, 2018 390,481	Prior Period Adjustments/Reclassifications	Balance June 30, 2018 (Restated) \$ 390,481		itions 660,565 \$	<b>Reductions</b> (563,651) <b>\$</b>	Balance June 30, 2019 487,395	Current Portion \$ 243,697	Noncurrent Portion \$ 243,698
	-		-	-	-	-	-	-	-
	-		-	-	-	-	-	-	-
_	-		-	-	-	-		-	-
_	-	•	-	-	-	-	-	-	
	-		-	-	-	-	-	-	-
	-		-	-	-	-	-	-	-
	-		-	-	-	-	-	-	-
	-		-	-	-	-	-	-	-
	-		-	-	-	-	-	-	-
	-		-	-	-	-	-	-	-
_			-	-	-	-	-	-	-
_			<u> </u>		<del>-</del>	-			
	-			-	-	-	-	-	-
	-			-			_	-	
	-		-	-	-	-	-	-	-
\$	390,481		390,481	ı	660,565	(563,651)	487,395	243,697	243,698

Capital leas	Capital lease obligations related to SRB			All other capital lease obligations			Total capital lease obligations		
·		Principal and			Principal and			Principal and	
Principal Only	Interest Only	Interest	Principal Only	Interest Only	Interest	Principal Only	Interest Only	Interest	
		-			-	-	-	-	
		-			-	-	-	-	
		-			-	-	-	-	
		-			-	-	-	-	
		_			_	_	_	_	
		_			_	_	_	_	
		_			-	_	-	_	
		-			-	-	-	-	
		-			-	-	-	-	
		-			-	-	-	-	
\$ -	-	-	-	-		-	-	-	

## University Enterprises Corporation at CSUSB Other Information June 30, 2019

(for inclusion in the California State University)

#### 6 Long-term debt obligations schedule:

Long-term debt obligations schedule.	Auxiliary revenue bonds (non-SRB related)			All oth	ier long-term debt ob	Total long-term debt obligations			
		Principal and						Principal and	
	Principal Only	Interest Only	Interest	Principal Only	Interest Only	Interest	Principal Only	Interest Only	Interest
Year ending June 30:									
2020			-					-	-
2021								-	
2022			-					-	
2023			-					-	
2024			-	-				-	
2025 - 2029			-	-				-	
2030 - 2034			-					-	
2035 - 2039			-	-				-	
2040 - 2044			-	-				-	
2045 - 2049			-	-				-	
Thereafter			-					-	
Total minimum payments	<u>\$</u> -			-		-		-	
Less: amounts representing interes									
Present value of future minimum payments									
Unamortized net premium/(discount)									
Total long-term debt obligations									
Less: current portion  Long-term debt obligations, net of current portion									•
Long-term debt obligations, net of current portion									-
Transactions with related entities:									
Payments to University for salaries of University personnel working on contracts,	grants,								
and other programs	\$ 3,236,459	)							
Payments to University for other than salaries of University personn	\$ 4,175,374	ļ							
Payments received from University for services, space, and program	\$ 1,959,698	2							
Gifts-in-kind to the University from discretely presented component uni	\$ -	,							
one in and to the one officers from districtly presented component and	•								
Gifts (cash or assets) to the University from discretely presented component uni-									
Accounts (payable to) University (enter as negative number	\$ (1,726,726	)							
Other amounts (payable to) University (enter as negative number	\$ -								
Accounts receivable from University (enter as positive number	\$ 128,13								
Other amounts receivable from University (enter as positive number	\$ -								
Restatements/Prior period adjustments:									
Provide a detailed breakdown of the journal entries (at the financial statement	nt line items level) booked	to record each restat	ement/PPA:	-		_			
	m t t t		N		Debit/(Credit)				
		sets at July 1, 2018, for							
	restated to properly i	eflect a donated asset t	hat was placed in se	ervice in 2011. The					

Transaction #1

7

restated to properly reflect a donated asset that was placed in service in 2011. The total restatement resulted in \$276,633 being reclassified from Net Assets With Donor Restrictions to Net Assets Without Donor Restrictions. Net Position, Restricted for Othel Net Position, Unrestricted

276,633 (276,633)

Transaction #2 Enter transaction description

#### University Enterprises Corporation at CSUSB Other Information June 30, 2019 (for inclusion in the California State University)

Depreciation

#### 9 Natural classifications of operating expenses:

			Benefits -		Scholarships and	Su	pplies and other	and	Total operating
	Salaries	Benefits - Other	Pension	Benefits - OPEB	fellowships		services	amortization	expenses
Instruction	\$ 74,568 \$	7,547		\$	-	- \$	119,828 \$	-	\$ 201,943
Research	6,763,506	2,168,549			-		8,373,592	-	17,305,647
Public service	2,804,569	777,477			-		2,575,303	-	6,157,349
Academic support	77,858	24,351			-		77,827	-	180,036
Student services	3,049,942	997,002			-		3,917,216	-	7,964,160
Institutional suppor	5,099	394			-		26,620	-	32,113
Operation and maintenance of plan					-			-	-
Student grants and scholarships	-	-	-	-			-	-	-
Auxiliary enterprise expenses	1,508,679	638,062					3,051,220	-	5,197,961
Depreciation and amortization	 -	-	_	-	-		-	544,643	544,643
Total operating expenses	\$ 14,284,221	4,613,382				-	18,141,606	544,643	37,583,852

#### 10 Deferred outflows/inflows of resources:

#### 1. Deferred Outflows of Resources

Deferred outflows - unamortized loss on refunding(s 2,045,659 Deferred outflows - net pension liability Deferred outflows - net OPEB liability Deferred outflows - others:

Total deferred outflows - others Total deferred outflows of resources

2. Deferred Inflows of Resources Deferred inflows - service concession arrangement

Deferred inflows - net pension liabilit Deferred inflows - net OPEB liability

Deferred inflows - unamortized gain on debt refunding(s

Deferred inflows - nonexchange transaction

Deferred inflows - others

Total deferred inflows - others Total deferred inflows of resources 2,045,659

601,661

601,661

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## REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

#### Independent Auditor's Report

To the Board of Directors of University Enterprises Corporation at CSUSB San Bernardino, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of University Enterprises Corporation at CSUSB (the UEC) (a nonprofit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, statement of expenses by natural classification and statement of cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 12, 2019.

#### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered UEC's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of UEC's internal control. Accordingly, we do not express an opinion on the effectiveness of the UEC's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. We did identify a certain deficiency in internal control, described in the accompanying Schedule of Findings and Reponses as item 2019-001 that we consider to be a significant deficiency.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether UEC's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **UEC's Response to Findings**

UEC's response to the findings identified in our audit is described in the accompanying *Schedule of Findings and Responses* plan. UEC's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the UEC's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Rogers, Anderson, Malody & Scott, LLP.

San Bernardino, California
September 12, 2019

#### 2019-1 Segregation of Duties

#### Conditions and Criteria

During our audit of the University Enterprises Corporation, we noted a lack of segregation of duties in the newly integrated Accounting Services department process. In the current audit year, the Accounting function within the University's Finance and Administration Services division began an organizational restructuring in which the former Auxiliary Accounting department was consolidated with the former University General Accounting department to form the new Accounting Services department. The reorganization was implemented to improve service delivery and continuity, reduce operational redundancies, eliminate unnecessary administrative functions, and strengthen communication between functions.

During the consolidation of the two departments, the proper segregation of duties for accounting staff was not maintained and several key functions of the accounts payable and payroll processes are able to be completed by the same individuals. Proper segregation of duties dictates that the function of recording, authorization, custody and execution are not dominated by one individual. An adequate segregation of duties requires that one individual does not handle a transaction from its inception to its completion. Adequately segregated duties helps to reduce the possibility of fraud and defalcations from occurring and to ensure the integrity of the information provided by the Accounting Services department's financial reporting system.

#### Auditor's Recommendation

As stated above, an adequate segregation of duties requires that one individual does not handle a transaction from its inception to its completion. However, we realize that this is due to the reorganization of the Auxiliary's Accounting department and turnover of key personnel. Unless the University's Finance and Administration department performs a detailed review of the roles and responsibilities of each staff member and segregate their duties appropriately, there may be no practical corrective action possible for this inherent weakness. We believe it is important for management and the Board of Directors to be aware that whenever there is a lack of segregation of duties, the system is far more susceptible to errors or other irregularities, either intentional or unintentional, not being discovered.

#### Management's Response

As of June 30, 2019, the reorganization was still in process. Management is currently reviewing the roles and responsibilities of each staff as well as developing the appropriate processes and procedures for the new Accounting Services department to ensure that proper segregation of duties is in place.