

Elevator Pitch Samples

Practice makes perfect!

Example 1 - Academic

Hello, my name is Cody Coyote and I have always had a passion for the Cybersecurity industry. This was my drive for pursuing a degree in Information Systems & Technology with a concentration in Cybersecurity. I'm particularly interested in the ____ internship/job available at your company which I recently applied to. I am achievement and detail-oriented. I work extremely well in a team environment and have been a team leader on several of my class projects. I am familiar with the latest technologies such as ____ and _____. I believe I would be a great fit for your internship/job. What advice would you give regarding what it takes to be successful in this field?



For an even stronger and targeted speech, add unique aspects of something that stood out to you from the company's mission statement or future goals you are chatting with!

Example 2 - Work Experience

Hello, my name is Katie Coyote and I'm currently working towards a degree in Business Administration. One of my greatest strengths is my ability to _____. I have also worked in the Human Resources field for ____ years and during this time have become an expert in the areas of ____ and _____. My supervisors/professors frequently commend me for being able to _____. I recently applied for the ____ internship/job on your company website, and I feel many of the core skills the internship/job description is seeking such as ____ and ____ are a good match with my education and qualifications.



For an even stronger and targeted speech, add unique aspects of something that stood out to you from the company's mission statement or future goals you are chatting with!

Example 3

Hello. My name is Cody Coyote, it's very nice to meet you.

I will be graduating from CSUSB in May with a Bachelor's degree in Computer Science and a minor in Business. I have gathered a lot of professional experience in computer sales and am looking for a job in that field.

This past summer, I gained valuable sales experience through an internship with Dell, and over the past two years have been active in getting my friend's small computer business off the ground.

Based on my research, I know that you've recently expanded your product line to include wireless communication devices. I'm really excited by the recent innovations in wireless services and would love to learn more about what you're doing in that area.

I'm also very interested in learning about the kinds of training opportunities and entry level positions you have available to graduating seniors.



What does Cody mention in his speech? What type of speech does Cody use?