#### **CSUSB PHILANTHROPIC FOUNDATION**

## FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEAR ENDED JUNE 30, 2020



**CLAconnect.com** 

WEALTH ADVISORY
OUTSOURCING
AUDIT, TAX, AND
CONSULTING

#### CSUSB PHILANTHROPIC FOUNDATION TABLE OF CONTENTS YEAR ENDED JUNE 30, 2020

BOARD MEMBERS	1
INDEPENDENT AUDITORS' REPORT	4
FINANCIAL STATEMENTS	
STATEMENT OF FINANCIAL POSITION	6
STATEMENT OF ACTIVITIES	7
STATEMENTS OF FUNCTIONAL EXPENSES	8
STATEMENT OF CASH FLOWS	9
NOTES TO FINANCIAL STATEMENTS	10
SUPPLEMENTARY INFORMATION	25
SCHEDULE OF NET POSITION (FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY	25
SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY	26
OTHER INFORMATION (FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY	27
INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	32
SCHEDULE OF FINDINGS AND RESPONSES	34

#### CSUSB PHILANTHROPIC FOUNDATION BOARD MEMBERS YEAR ENDED JUNE 30, 2020

**EXECUTIVE OFFICERS:** 

Dr. Tomás D. Morales Ex-Officio Member

**Board President** 

Mr. Mark C. Edwards, Esq. Community Member

Vice Chairperson

Mr. William M. Stevenson Community Member

**Board Secretary** 

Mr. Robert J. Nava Ex-Officio Member

**Executive Director** 

Dr. Douglas Freer Ex-Officio Member

Treasurer & Co-Secretary

Mrs. Ellen G. Weisser Community Member

Chairperson

Dr. Paz Oliverez Ex-Officio Member

Vice President, Student Affairs

**CSUSB MEMBERS:** 

Dr. Monideepa Becerra Faculty Representative

Dr. Dorothy Chen-Maynard Faculty Representative

Dr. Douglas Freer Ex-Officio Member

Dr. Haakon Brown Faculty Representative

Ms. Sarai Maldonado Staff Council Representative

Ms. Shari McMahan Ex-Officio Director

Dr. Tomás Morales Ex-Officio Member

Mr Adonis Galarza-Toledo Student Representative

Dr. Paulchris Okpala Faculty Representative

Dr. Samuel Sudhakar Ex-Officio Member

#### CSUSB PHILANTHROPIC FOUNDATION BOARD MEMBERS YEAR ENDED JUNE 30, 2020

#### **COMMUNITY MEMBERS:**

Mr. Roderick Hendry Community Member Dr. Donald Averill **Community Member** Mrs. Debbie Brown **Community Member** Mr. Bob Burlingame **Community Member** Mrs. Lois J. Carson **Community Member** Mr. Louis G. Monville, III **Community Member Community Member** Mr. Benjamin P. Cook Mr. Nicholas J. Coussoulis **Community Member** Mr. Mark Edwards, Esq. **Community Member** Mr. Paul C. Granillo **Community Member** Dr. W. Benson Harer, Jr. **Community Member** Mr. Cole R. Jackson **Community Member Community Member** Mr. Mark A. Kaenel Mr. Wilfrid Lemann, Esq. **Community Member** Mr. Gary McBride **Community Member** Ms. Barbara McGee **Community Member** Dr. Yolanda T. Moses **Community Member** Mr. Neale A. Perkins **Community Member** 

#### CSUSB PHILANTHROPIC FOUNDATION BOARD MEMBERS YEAR ENDED JUNE 30, 2020

#### **COMMUNITY MEMBERS (Continued):**

Mr. Steve PonTell Community Member

The Honorable James C. Ramos, Jr. Community Member

Mr. Phillip M. Savage, IV, Esq. Community Member

Mr. Paul M. Shimoff, Esq. Community Member

Dr. Ernest H. Siva Community Member

Mr. William M. Stevenson Community Member

Ms. Karen I. Suarez Community Member

Dr. Edward C. Teyber Community Member

Mr. Justin S. Swant Community Member

Mr. Bruce D. Varner Community Member

Mrs. Ellen Weisser Community Member



#### INDEPENDENT AUDITORS' REPORT

Board of Directors CSUSB Philanthropic Foundation San Bernardino, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of CSUSB Philanthropic Foundation (the Foundation) (a non-profit organization), which comprise the statement of financial position as of June 30, 2020, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Summarized Comparative Information

Other auditors audited the Foundation's 2019 financial statements, and they expressed an unmodified audit opinion on those audited financial statements in their report dated September 13, 2019. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019, is consistent, in all material respects, with the audited financial statements from which it has been derived.

#### Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 16, 2020, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Glendora, California September 16, 2020

# CSUSB PHILANTHROPIC FOUNDATION STATEMENT OF FINANCIAL POSITION JUNE 30, 2020 (WITH COMPARATIVE TOTALS FOR 2019)

		2020		2019
ASSETS				
Cash and Cash Equivalents	\$	1,003,444	\$	5,639,961
Short-term Investments		11,220,201		7,928,964
Other Receivables		336,098		286,537
Due From Related Party		165,652		29,068
Promises to Give, Net		813,346		1,567,892
Long-term Investments		45,020,330		41,117,664
Long-term Investments-CRTs		1,444,311		5,424,912
Property, Plant and Equipment, Net		264,951		40,135
Total Assets		60,268,333		62,035,133
LIABILITIES				
Accounts Payable		78,931		136,314
Due To Related Party		271,977		450,239
Deferred Revenues		547,268		-
Accrued Liabilities		1,156,862		230,301
Other Long-term Liabilities to Beneficiaries		809,288		968,310
Total Liabilities		2,864,327		1,785,164
NET ASSETS				
Without Donor Restrictions		1,383,195		1,379,432
With Donor Restrictions	_	56,020,811	_	58,870,537
Total Net Assets		57,404,006		60,249,969
Total Liabilities and Net Assets	\$	60,268,333	\$	62,035,133

#### CSUSB PHILANTHROPIC FOUNDATION STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020 (WITH COMPARATIVE TOTALS FOR 2019)

	Without Donor Restrictions	With Donor Restrictions		
REVENUES				
Contributions	\$ -	\$ 2,914,612	\$ 2,914,612	\$ 6,488,867
Interest and Dividends, Net	160,052	1,518,789	1,678,841	2,506,679
Unrealized Gain (Loss) on Investments	51,705	(610,117)	(558,412)	(478,605)
Realized Gain (Loss) on Investments	-	(985,980)	(985,980)	450,967
Distributions from Split Interest Agreements	33,979	-	33,979	-
Miscellaneous Income	52,527	-	52,527	40,979
Restrictions Released	5,687,030	(5,687,030)		
Total Program Revenues	5,985,293	(2,849,726)	3,135,567	9,008,887
Transfers from Related Entities	456,327	· <del></del>	456,327	281,100
Total Revenues	6,441,620	(2,849,726)	3,591,894	9,289,988
EXPENSES				
Program Expenses:				
Scholarships	1,398,100	-	1,398,100	1,424,172
Support Services	3,665,571	-	3,665,571	2,091,860
Management and General	599,123		599,123	407,867
Total Program and General Expenses	5,662,794		5,662,794	3,923,899
Transfers to Related Entities	775,063		775,063	511,915
Total Expenses	6,437,856		6,437,856	4,435,814
CHANGES IN NET ASSETS	3,763	(2,849,726)	(2,845,963)	4,854,173
NET ASSETS, Beginning of Year	1,379,432	58,870,537	60,249,969	55,044,920
NET ASSETS, End of Year	\$ 1,383,195	\$ 56,020,811	\$ 57,404,006	\$ 59,899,093

#### CSUSB PHILANTHROPIC FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2020 (WITH COMPARATIVE TOTALS FOR 2019)

	2020					2019
	Program Activities S			Supporting Activities		
	•	Designated Gift	Total	Management		
	Scholarships	Administration	Program Activities	and General	Total Expenses	Total Expenses
					·	
Administrative Costs	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 142
Bad Debts	-	-	-	161,180	161,180	121,275
Bank and Credit Fees	-	508	508	6,742	7,249	7,016
Capital Outlay	-	292,507	292,507	17,046	309,553	16,599
Conferences and Meetings	-	72,420	72,420	119,914	192,334	172,179
Contract Services	-	1,403,834	1,403,834	97,205	1,501,039	579,077
Depreciation	-	57,140	57,140	(18,845)	38,295	46,796
Dues, Memberships and Subscriptions	-	11,175	11,175	13,188	24,362	24,441
Insurance	-	16,899	16,899	1,003	17,902	14,972
Other Expenses	-	347,559	347,559	47,676	395,236	449,012
Postage	-	3,754	3,754	386	4,140	6,522
Printing	-	6,339	6,339	6,380	12,719	17,125
Professional Development and Training	-	9,284	9,284	4,354	13,638	5,490
Professional Fees	-	4,100	4,100	21,312	25,412	21,346
Public Relations	-	82,273	82,273	53,106	135,379	128,084
Rental, Equipment and Space	-	2,251	2,251		2,251	10,308
Scholarships	1,397,849	295,511	1,693,360	19,026	1,712,386	1,471,134
Stipends, Room and Board	-	129,719	129,719	1,939	131,658	96,263
Supplies and Services	251	815,939	816,190	39,458	855,648	563,046
Travel	-	113,507	113,507	8,054	121,561	170,726
Utilities and Telephone		853	853	-	853	2,346
Total program and general expenses	\$ 1,398,100	\$ 3,665,572	\$ 5,063,671	\$ 599,123	\$ 5,662,794	\$ 3,923,899

#### CSUSB PHILANTHROPIC FOUNDATION STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2020 (WITH COMPARATIVE TOTALS FOR 2019)

CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (2,845,963)	\$ 5,205,049
Adjustments to reconcile change in net assets to net		
cash provided by operating activities:		
Depreciation	38,295	46,795
Contributions With Donor Restrictions	(768,697)	(262,021)
Noncash investment (income) loss	558,412	478,605
(Increase) decrease in:		
Other receivables	(49,562)	97
Due from related party	(136,584)	(29,068)
Promises to give	754,546	(274,134)
Increase (decrease) in:		
Accounts payable	(57,383)	26,482
Due to related party	(178,262)	229,818
Deferred revenue	547,268	-
Accrued liabilities	926,562	169,102
Other long-term liabilities to beneficiaries	(159,022)	(568,443)
Total adjustments	1,475,574	(182,767)
Net cash provided by operating activities	(1,370,389)	5,022,282
CASH FLOWS FROM INVESTING ACTIVITIES:		
(Purchase) sale of capital assets	(263,111)	(42,657)
(Purchase) sale of short-term investments	(3,291,237)	(646,265)
Purchase of long-term investments	(28,812,759)	(24,249,065)
Sale of long-term investments	28,332,282	22,172,251
Net cash used for investing activities	(4,034,825)	(2,765,736)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Cash contributions for endowment	768,697	262,021
Net cash provided by financing activities	768,697	262,021
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(4,636,517)	2,518,567
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	5,639,961	3,121,394
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ 1,003,444	\$ 5,639,961

#### NOTE 1 SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

The CSUSB Philanthropic Foundation (the Foundation) was created on July 1, 2011 pursuant to the general Non-Profit Corporation Laws of the State of California. The Foundation was organized to promote and assist education, administration and related services of California State University, San Bernardino. The Foundation operates as an auxiliary organization of the California State University, San Bernardino (University) under an operating agreement with the Trustees of the California State University (Trustees) which expires December 31, 2021. All fundraising activities are conducted by the University.

#### **Major Program Services**

The Foundation's major program services include:

Designated Gift Administration, services provided in support of designated gift and endowment funds.

Scholarships, including grants-in-aid and other financial assistance to students.

#### **Estimates**

The preparation of these financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. Those estimates and assumptions affect the reported amounts of assets, liabilities, revenues and expenses, as well as the disclosure of contingent assets and liabilities. Accordingly, actual results could differ from those estimates. Management also determines the accounting principles to be used in the preparation of the financial statements. A description of the significant accounting policies employed in the preparation of these financial statements follows.

#### **Basis of Accounting and Presentation**

The financial statements of the Foundation have been prepared on the accrual basis of accounting in conformity with U.S. generally accepted accounting principles. The financial statements are presented in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205. Accordingly, information regarding financial position, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed stipulations, and which may be designated for specific purposes by action of the Board of Directors.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

## NOTE 1 SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Basis of Accounting and Presentation (Continued)**

Revenues are reported as increases in net assets without donor restrictions, unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities, other than endowment and similar funds, are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation. Expirations of restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets; net assets released from restrictions.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of property, plant, and equipment without donor restrictions concerning the use of such long-lived assets are reported as revenue of the net assets without donor restrictions. Contributions of cash or other assets to be used to acquire property, plant, and equipment are reported as revenue of the net assets with donor restrictions; the restrictions are considered to be released at the time of acquisition of such long-lived assets. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discounts is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history, type of contribution, and nature of fundraising activity.

Deferred revenue on the statement of financial position represents cash collected for contributions where the conditions on which they depend have not been met.

#### Cash and Cash Equivalents and Concentrations

For purposes of the statement of cash flows, cash and cash equivalents include all highly liquid debt instruments with a maturity of three months or less from the date of purchase.

The Foundation maintains its cash in two financial institution accounts. The standard insurance amount under the Federal Deposit Insurance Corporation (FDIC) is \$250,000 per depositor, per insured bank, for each account ownership category. These balances may at times exceed the insured limits. As of June 30, 2020, the Foundation's cash balances exceeded the federally insured limits by \$891,042.

## NOTE 1 SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Investments**

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of financial position. The fair value of investments in securities is based on the quoted market price of the underlying securities. Investments in real estate are stated at net asset value (NAV). Unrealized gains and losses are included in the change in net assets. Short-term investments consist of debt securities with original maturities of twelve months or less. Long-term investments consist of debt securities with original maturities greater than twelve months.

#### **Prepaid Expenses**

Prepaid expenses are advance payments for products or services that will be used in the Foundation's programs or activities in subsequent periods.

#### **Receivables and Allowances**

Other receivables are presented net of an allowance for doubtful accounts. Any allowance is based on prior years' experience and management's estimate of collectability. Management estimates that all receivables at June 30, 2020 are fully collectible, and therefore no allowance has been presented.

#### Pledges Receivable

Pledges receivable include pledges that are recorded at their present value based on applicable U.S. treasury yields for the applicable issue maturity. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history, type of contribution, and nature of fundraising activity.

#### Property, Plant, and Equipment

Property, plant and equipment are carried at cost or, if contributed, at fair market value at the date of contribution. Intangible assets include patents and software. The Foundation's policy is to capitalize additions and improvements that significantly add to productive capacity or extend the useful life of an asset and are above \$5,000. Repairs and maintenance are charged to operations as incurred. Costs and related allowances for depreciation of property, plant and equipment sold or otherwise retired are eliminated from the accounts and gains or losses on disposition are included in the changes in net assets. Depreciation and amortization are calculated using the straight-line method over the estimated useful lives of the assets.

## NOTE 1 SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Donated Materials, Services, and Other Assets**

Donated materials and other assets such as stocks, bonds and other long-lived assets are recorded at their estimated fair value at the date of donation. Such donations are reported as increases in net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as net assets with donor restrictions. The Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies net assets with donor restrictions to net assets without donor restrictions at that time.

Donations to the art collection are recorded at estimated fair value at the date of the donation and are not subject to depreciation. Items are considered to be part of the art collection if they are held for exhibition to the public, for educational purposes, or for research (and not for financial gain) and proceeds from the sale of collection items are to be reinvested in other collection items.

No amounts have been reflected in the financial statement for donated services. The Foundation generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Foundation with specific assistance programs. The Foundation does not track the extent or quantity of donated services by its volunteers, and accordingly, no monetary or nonmonetary information has been disclosed.

#### **Income Taxes**

The Foundation is a Not-for-Profit tax-exempt Corporation organized under Internal Revenue Code Section 501(c)(3) and is classified as other than a private foundation. A comparable exemption has been granted by the State of California under the Revenue and Taxation Code 23701(d). However, any unrelated business income may be subject to taxation. The Foundation had no obligation for any unrelated business income tax during the year.

#### **Risks and Uncertainties**

During the fiscal year, the Word Health Organization declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. Subsequent to year end, the COVID-19 pandemic continues to have significant effects on global markets, supply chains, businesses, and communities. Specific to Foundation, COVID-19 may impact various parts of its 2020-21 operations and financial results, including, but not limited to, declines in enrollment, loss of auxiliary revenues, additional bad debts, costs for increased use of technology, or potential shortages of personnel. Management believes Foundation is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as these events are still developing.

## NOTE 1 SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Change in Accounting Principle**

In August 2018, FASB issued ASU 2018-08 Not-For-Profit Entities (Topic 958), Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. This standard distinguishes between contributions and exchange transactions and assists in determining which guidance to apply. The organization's financial statements reflect the full application of ASU 2018-08 to contributions received and made beginning in 2020.

#### NOTE 2 INVESTMENTS AND FAIR VALUE MEASUREMENTS

FASB Accounting Standards Codification (ASC) 820, which among other things requires enhanced disclosures about assets and liabilities that are measured and reported at fair value, establishes a hierarchal disclosure framework which prioritizes and ranks the level of market price observability used in measuring fair value. This hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three levels:

Level 1 – Quoted market prices are available in active market for identical assets or liabilities as of the reporting date.

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. A significant adjustment to a Level 2 input could result in the Level 2 measurement becoming a Level 3 measurement.

Level 3 – Pricing inputs are unobservable and shall be used to measure fair value to the extent that observable inputs are not available. The inputs into the determination of fair value are based upon the best information available and require significant management judgment or estimation.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The Foundation estimates the fair value of investments in investment companies for which the investment does not have readily determinable fair value using net asset value (NAV) per share or its equivalent. Those estimated fair values may differ significantly from the value that would been used had a ready market for these securities existed.

The following is a description of the valuation methodologies used for assets measured at fair value.

Money Market Funds – Balances in money market accounts valued are valued at the broker statement values, which represent the amounts for which the Foundation could convert the money market funds to cash.

#### NOTE 2 INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Mutual Funds – Shares of mutual funds are valued at quoted market prices, which represent the net assets value of shares held by the Foundation at year-end.

Equity Securities – Equity securities are valued at last quoted sales price as of the close of trading at year-end; such securities, not traded on the year-end date, are valued at the last quoted bid price.

Hedge Funds – Hedge funds' value are determined using net asset value (NAV) per share or its equivalent.

Real Estate Investment Funds – Real estate investment fair value are determined using net asset value (NAV) per share or its equivalent.

Exchange Traded Notes – These investments are valued at last quoted sales price as of the close of trading at year-end; such securities, not traded on the year-end date, are valued at the last quoted bid price.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis at June 30, 2020 are as follows:

		Fair Value Measurements at June 30, 2020			
	Total	Level 1	Level 2	Level 2 Level 3	
Short-term investments:					
Money market funds	\$ 11,403	\$ -	\$ 11,403	\$ -	\$ -
Mutual funds	6,441,166	6,441,166	-	-	-
SWIFT	4,767,632		4,767,632		
Total short-term investments	11,220,201	6,441,166	4,779,035		
Long-term investments:					
Money market funds	-	-	-	-	-
Equity securities	16,340,166	16,340,166	-	-	-
Mutual funds	28,958,768	28,958,768	-	-	-
Hedge fund	115,315	-	-	-	115,315
Real estate investment funds	1,050,393				1,050,393
Total long-term investments	46,464,642	45,298,934			1,165,708
Total investments	\$ 57,684,843	\$ 51,740,100	\$ 4,779,035	\$ -	\$ 1,165,708

#### NOTE 2 INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

The following table summarized information regarding investment terms, unfunded commitments and redemption terms for investments value using NAV at June 30, 2020:

Investment	Net Asset Value	Strategy	Unfunded Commitments	Redemption Terms	Redemption Restrictions
Kimpack Evergreen Real Estate Investment Fund	\$ 666,448	Achieve capital appreciation principally through investing in investment funds	None	Available July 2021. Redemption amount in 3 payments over 2 years in the following increments: 50%, 25%, 25%.	90 day notice
Redwood Kairos Real Estate Value Fund IV	383,945	Achieve capital appreciation principally through investing in investment funds	None	Available July 2021. Redemption amount in 3 payments over 2 years in the following increments: 50%, 25%, 25%.	90 day notice
Hatteras Core Alternative Es Tei Institutional Fund	115,315 \$ 1,165,708	Capital appreciation with limited variability of returns	None	Redeemable on a quarterly basis	30 day notice

#### **SWIFT Investments**

The Foundation has pooled investments with the CSU Systemwide Investment Fund Trust (SWIFT). As a result of a 2007 change in Education Code 89721(I) that allowed CSU to self-manage student tuition and fees, CSU created a central banking system and created the SWIFT investment portfolio for the purpose of enhancing centralized cash and investment management. Because the central banking system and SWIFT are inextricably linked, each member in the central banking system is also a member in SWIFT, also referred to collectively as The Bank of CSU. These funds are reported as a short-term investment. The SWIFT consists of investments of cash on an overnight and/or short-term basis, the funds representing the float on funds collected from all eligible sources prior to their use for payment of accounts payable and payroll. Excess cash over and above what is needed to fund short-term payables and payroll are transferred to medium or longer term investments.

#### NOTE 3 INVESTMENT POLICY

The Foundation's portfolio shall be invested with the objective of long-term growth assets. With this long-term objective in mind, the portfolio shall be invested to provide safety through diversification in a portfolio of common stocks, bonds, cash equivalents, and other investments, all of which may reflect varying rates of return.

The investments shall also be diversified within asset classes (e.g., equities shall be diversified by economic sector, industry, quality, and size). Portfolio diversification provides protection against a single security or class of securities having a disproportionate impact on aggregate performance.

The Foundation endeavors to invest in strategies and investments that avoid a permanent loss of capital, with the exception of alternative investments, such as venture capital. The Foundation is willing to accept a temporary loss of capital if the return to risk profile is reasonable.

#### NOTE 3 INVESTMENT POLICY (CONTINUED)

As a general rule, the Foundation will follow the Prudent Investor guidelines widely used in the investment management industry, the guidelines of the CFA Institute, and the general fiduciary standards described in the Uniform Prudent Investment Act (UPIA), as well as the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

#### NOTE 4 ENDOWMENT

The Foundation's endowment consists of approximately 240 individual funds established for a variety of purposes, all of which are donor-restricted. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

The Board of Directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation retains in perpetuity (a) the original value of gifts donated to the endowment, and (b) the original value of subsequent gifts to the endowment. Donor-restricted amounts not retained in perpetuity are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by the UPMIFA. In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the endowment fund; (2) the purposes of the Foundation and the donor-restricted endowment fund; (3) general economic conditions; (4) the possible effect of inflation and deflation; (5) the expected total return from income and the appreciation of investments; (6) other resources of the Foundation; and (7) the investment policies of the Foundation.

The Foundation's endowment net assets by class and by type of endowment, at June 30, 2020 is as follows:

	 it Donor ictions	With D	- 0	Total
Board-Designated Endowment	\$ -	\$	-	\$ -
Donor-Restricted Endowment	-			
Original donor-restricted gift amount				
and amounts required to be maintained				
in perpetuity by donor	-	39,0	21,631	39,021,631
Promises to give	-	1:	26,483	126,483
Accumulated investment gains	 -	5,9	98,699	 5,998,699
Total Endowment	\$ -	\$ 45,1	46,813	\$ 45,146,813

#### NOTE 4 ENDOWMENT (CONTINUED)

Changes in endowment net assets held in investments for the year ended June 30, 2020 is as follows:

Without	Donor	With Donor	
Restric	tions	Restrictions	Total
\$	-	\$ 41,652,279	\$ 41,652,279
	-	768,697	768,697
	-	25,000	25,000
	-	4,014,127	4,014,127
	-	(1,255,508)	(1,255,508)
	-	(57,782)	(57,782)
\$	-	\$ 45,146,813	\$ 45,146,813
	Restrict \$	- - - - -	Restrictions         Restrictions           \$ -         \$ 41,652,279           -         768,697           -         25,000           -         4,014,127           -         (1,255,508)           -         (57,782)

From time-to-time, the fair value of endowment funds associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration, underwater endowments. As of June 30, 2020, funds with original gift values of \$4,693,606, fair values of \$4,585,892, and deficiencies of \$107,714 were reported in net assets with donor restrictions. These deficiencies, which the Foundation believes are temporary, resulted from unfavorable market fluctuations. The Board determined that continued appropriation during fiscal years ended June 30, 2020 and for certain programs was prudent.

During the year ended June 30, 2020, the Foundation entered into agreement with two donors redesignating \$4,104,127 of contributions provided in previous years to a fund of perpetual duration.

#### NOTE 5 ENDOWMENT SPENDING POLICY

The spending policy should meet current operating needs and protect the future purchasing power of the Foundation. However, spending policies which provide complete assurance against the loss of purchasing power also create a high degree of spending instability. Thus, the basic challenge is to create a policy which offers a reasonable defense against loss of purchasing power, but which also stabilizes the amount available from the Foundation for spending.

Taking these factors into consideration, the Foundation's Investment Committee has determined that the pay-out from the Foundation's endowment accounts, which approximates 4.0% of the market value averaged over a three-year period, is adequate to supplement the current operating needs. The maximum annual spending rate for the endowment shall not exceed 4.0% of the prior three years average market value of the portfolio. For funds that have been invested for less than three full years, the following rates of spending shall be allowed:

0-1 Year	No funds shall be allocated for spending
1-2 Years	4.0% of the market value at the end of Year One
2-3 Years	4.0% of the average of the market values at the end of Years 1 and 2
Over 3 Years	4.0% of the average of the market values of the prior three years

#### NOTE 6 ENDOWMENT INVESTMENT ASSET ALLOCATION

The long-term target asset allocation for the investment portfolio is recommended by the Foundation's investment consultant and approved by the Foundation to facilitate the achievement of the long-term investment objectives within the established risk parameters. As the allocation of funds among asset classes may be the single most important determinant of the investment performance, the assets shall be divided into the following asset classes:

	Maximum %	Minimum %	Target %
Large Cap Equity	33.00%	17.00%	25.00%
Small (Mid) Cap Equity	10.00%	5.00%	7.50%
Developed Int'l. Equity	26.00%	14.00%	20.00%
Emerging Markets	7.00%	0.00%	5.00%
Real Estate (Public)	5.00%	0.00%	2.50%
Real Estate (Private)	5.00%	0.00%	2.50%
Commodities	5.00%	0.00%	2.50%
Fixed Income	33.00%	17.00%	25.00%
Alternatives	13.00%	0.00%	10.00%
Cash	10.00%	0.00%	0.00%

The actual asset allocation, which will fluctuate with market conditions, will receive the regular scrutiny of the Foundation's investment consultant who will recommend, when appropriate, that the Foundation make changes to the policy.

#### NOTE 7 SPLIT-INTEREST AGREEMENTS

The Foundation is the beneficiary of various charitable remainder trusts (CRTs) which provide for the payment of distributions to the grantor or other designated beneficiary over the trust's term (generally the designated beneficiary's lifetime). At the end of the trust's term, the remaining assets are available to the Foundation. The Foundation recognizes the fair value of its interest in the trust at the time the trust is established as a contribution. Fair value is based on the present value of the estimated future benefits to be received using discount rates ranging from 6% to 10%. Assets held in the charitable remainder trusts totaled \$1,444,311 at June 30, 2020 and are reported at fair value, as part of the long-term investments on the Statement of Financial Position depending on the nature of the assets. The Foundation did not receive additional contributions to split-interest agreements during the year ended June 30, 2020. The Foundation revalues its liability to make distributions to the other designated beneficiaries annually based on mortality tables and other applicable factors. The Foundation received distributions of \$33,979 for the year ended June 30, 2020.

#### NOTE 8 PROMISES TO GIVE

Unconditional promises to give consisted of the following at June 30, 2020:

Nature of promises to give:		
Endowment funds	\$	126,483
Other purpose restrictions		686,863
	•	
Total	\$	813,346
Amounts due in:	œ.	007.400
Less than one year	\$	627,492
One to five years		175,883
Five to ten years		9,971
Total promises to give, net	\$	813,346

Promises to give were recognized at the stated value of the gifts. The current year present value discount was \$1,864 based on applicable U.S. treasury yields for the applicable issue maturity.

#### NOTE 9 PROPERTY, PLANT, AND EQUIPMENT

Property, plant, and equipment consisted of the following at June 30, 2020:

Depreciable assets Equipment, furniture and fixtures Less: accumulated depreciation	\$ 528,294 (263,343)
Property, plant and equipment, net	\$ 264,951

Depreciation expense for the year ended June 30, 2020 was \$38,295.

#### NOTE 10 RESTRICTIONS AND LIMITATIONS ON NET ASSETS

As of June 30, 2020, the Foundation's net assets with donor restrictions were allocated as follows:

Subject to expenditure for specified purpose:	
Palm Desert Campus	\$ 699,618
Jack H. Brown College of Business & Public Administration	1,211,052
College of Natural Sciences	1,892,475
College of Arts & Letters	505,691
College of Social & Behavioral Sciences	353,799
College of Education	615,939
College of Extended and Global Education	14,989
Athletics	293,460
Information Resource & Technology	37,007
Undergraduate Studies	209,343
Office of Community Engagement	486
Veteran's Success Center	47,785
Academic Affairs	530,347
Library	73,627
Student Services	46,863
University Advancement	601,583
Expendable Scholarships	2,318,061
Other numerous miscellaneous donor restrictions	 99,987
	9,552,112
Subject to the passage of time:	 -
Promises to Give, Net	686,863
Charitable Remainder Trusts, Net	635,023
	1,321,886
Endowments:	
Subject to endowment spending policy and appropriation	5,998,699
Perpetual in nature	39,129,345
Underwater Endowments	(107,714)
Promises to Give:	 126,483
Total Endowment Fund	 45,146,813
Total Net Assets with Donor Restrictions	\$ 56,020,811

#### NOTE 10 RESTRICTIONS AND LIMITATIONS ON NET ASSETS (CONTINUED)

During the years ended June 30, 2020, net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

Expiration of time restrictions	\$ 754,546
Endowment assets appropriated for expenditure	1,255,509
Satisfaction of purpose restrictions:	
Academic Colleges	1,178,780
Palm Desert Campus	153,508
Student Services	274,363
Academic Affairs	313,925
Administrative Divisions	486,331
University Wide Scholarship, Grants and Programs	1,270,068
	\$ 5,687,030

The Foundation's governing board has designated from total net assets without donor net assets for the following purposes as of June 30, 2020:

Board-Designated Net Assets	
Scholarship Reserve	\$ 235,351
Economic Uncertainty Reserve	 60,126
Total Board-Designated Net Assets	\$ 295,477

## NOTE 11 TRANSFERS TO AND FROM THE UNIVERSITY (INCLUDING OTHER AUXILIARY ORGANIZATIONS)

During the year, transfers were made to the University (including other auxiliary organizations) and are listed on the statement of activities as Transfers to Related Entities. For the year ended June 30, 2020 these transfers consisted of the following:

Reimbursement to UEC for payroll processing for gift funds Reimbursements to UEC for misc. programs/staff awards/luncheons	\$ 430,141 194,360
Transfer to CSUSB for reimbursements for various services provided	 150,562
Total	\$ 775,063

During the year, transfers were received from the University (including other auxiliary organizations) and are listed on the statement of activities as Transfers from Related Entities. For the year ended June 30, 2020 these transfers consisted of the following:

Transfer scholarship and support funds from ASI	\$ 213,410
Miscellaneous program transfers from CSUSB	190,614
Miscellaneous program transfers from Santos Manuel Student Union	-
Miscellaneous program transfers from UEC	 52,303
Total	\$ 456,327

#### NOTE 12 RELATED PARTIES AND ECONOMIC DEPENDENCY

As discussed in Note 1, the Foundation operates under an agreement with the Trustees as an auxiliary organization of the University. Accordingly, essentially all revenues, and realization of certain assets, are dependent upon the continuation of this agreement.

A schedule of related party transactions between the Foundation, the University and other auxiliary organizations as of June 30, 2020 is as follows:

For the year ended June 30, 2020	CSUSB	sociated tudents	os Manuel ent Union	Er	niversity iterprises orporation	Total
Expenses Payments to Univ/Aux for salaries of personnel working on contracts, grants, and other programs	\$ 298,747	\$ -	\$ -	\$	217,778	\$ 516,525
Payments to Univ/Aux for other than salaries of personnel	5,679,377	-	37,623		262,230	5,979,230
Revenues Payments received from Univ/Aux for services, space and programs	1,356,274	229,168	-		131,695	1,717,137
<u>Due to</u> Accounts Payable due to Univ/Aux as of June 30, 2020	(191,066)	-	-		(80,911)	(271,977)
<u>Due from</u> Accounts Receivable due from Univ/Aux as of June 30, 2020	163,655	-	-		1,997	165,652

#### NOTE 13 AVAILABLE RESOURCES AND LIQUIDITY

The Foundation regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Foundation has various sources of liquidity at its disposal, including cash and cash equivalents, short-term debt and equity securities, and receivables due within the next 12 months.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, The Foundation considers all expenditures related to its ongoing activities of scholarships and designated gift administration as well as the general and administrative services undertaken to support those activities to be general expenditures.

In addition to financial assets available to meet general expenditures over the next 12 months, The Foundation operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures. Refer to the statement of cash flows which identifies the sources and uses of The Foundation's cash and shows positive cash generated by operations for fiscal years 2019 and 2020.

As of June 30, 2019 and 2020, the following tables show the total financial assets held by The Foundation and the amounts of those financial assets could readily be made available within one year of the balance sheet date to meet general expenditures. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditures within one year of the balance sheet date.

Financial Assets:	2020		2019	
Cash and Cash Equivalents	\$	1,003,444	\$	5,639,961
Investments Convertible to Cash in the Next 12 Months		11,220,201		7,928,964
Other Receivables		336,098		286,537
Due From Related Parties		165,652		29,068
Promises to Give, Net		813,346		1,567,892
Other Long-Term Assets		46,729,592		46,582,712
Total	\$	60,268,333	\$	62,035,133

#### Financial Assets Available to Meet General Expenditures Over the Next 12 Months: 2020 2019 Cash and Cash Equivalents 5,639,961 1,003,444 Other Receivables 336,098 286,537 29,068 Due From Related Parties 165,652 Current Portion of Contributions for General Expenditures 627,492 918,920 Investments Not Encumbered by Donor or Board Restrictions 11,220,201 7,928,964 Total 13,352,887 14,803,449

#### CSUSB PHILANTHROPIC FOUNDATION SCHEDULE OF NET POSITION YEAR ENDED JUNE 30, 2020

## (FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY) (SEE INDEPENDENT AUDITORS' REPORT)

Assets: Current assets:		
Cash and cash equivalents	\$	1,003,444
Short-term investments	Ψ	11,220,201
Accounts receivable, net		501,750
Capital lease receivable, current portion		=
Notes receivable, current portion		-
Pledges receivable, net		813,346
Prepaid expenses and other current assets		
Total current assets		13,538,741
Noncurrent assets:		
Restricted cash and cash equivalents Accounts receivable, net		-
Capital lease receivable, net of current portion		-
Notes receivable, net of current portion		-
Student loans receivable, net		=
Pledges receivable, net		=
Endowment investments		45,020,330
Other long-term investments		1,444,311
Capital assets, net		264,951
Other assets		44 500 500
Total noncurrent assets	•	46,729,592
Total assets	-	60,268,333
Deferred outflows of resources: Unamortized loss on debt refunding		
Net pension liability		-
Net OPEB liability		_
Others		-
Total deferred outflows of resources	-	-
Liabilities:		
Current liabilities:		
Accounts payable		350,909
Accrued salaries and benefits		=
Accrued compensated absences, current portion		-
Unearned revenues		547,268
Capital lease obligations, current portion		-
Long-term debt obligations, current portion		-
Claims liability for losses and loss adjustment expenses, current portion		-
Depository accounts Other liabilities		1,156,862
Total current liabilities	-	2,055,039
Noncurrent liabilities:	-	2,033,037
Accrued compensated absences, net of current portion		_
Unearned revenues		-
Grants refundable		-
Capital lease obligations, net of current portion		=
Long-term debt obligations, net of current portion		-
Claims liability for losses and loss adjustment expenses, net of current portion		-
Depository accounts		-
Net other postemployment benefits liability		-
Net pension liability Other liabilities		-
Total noncurrent liabilities	-	
Total liabilities		2,055,039
Deferred inflows of resources:		2,000,000
Service concession arrangements		=
Net pension liability		-
Net OPEB liability		=
Unamortized gain on debt refunding		-
Nonexchange transactions		-
Others	-	809,288
Total deferred inflows of resources		809,288
Net position:		
Net investment in capital assets Restricted for:		264,951
Nonexpendable – endowments		45,020,330
Expendable:		45,020,550
Scholarships and fellowships		-
Research		-
Loans		-
Capital projects		=
Debt service		-
Others		11,295,958
Unrestricted	4	822,767
Total net position	\$	57,404,006

#### CSUSB PHILANTHROPIC FOUNDATION SCHEDULE OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION YEAR ENDED JUNE 30, 2020

## (FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY) (SEE INDEPENDENT AUDITORS' REPORT)

Revenues:	
Operating revenues:	
Student tuition and fees, gross \$	-
Scholarship allowances (enter as negative)	-
Grants and contracts, noncapital:	
Federal	_
State	_
Local	_
Nongovernmental	_
Sales and services of educational activities	_
Sales and services of auxiliary enterprises, gross	_
Scholarship allowances (enter as negative)	_
Other operating revenues	_
Total operating revenues	
	<u> </u>
Expenses:	
Operating expenses:	
Instruction	-
Research	-
Public service	-
Academic support	-
Student services	-
Institutional support	4,226,400
Operation and maintenance of plant	-
Student grants and scholarships	1,398,100
Auxiliary enterprise expenses	-
Depreciation and amortization	38,295
Total operating expenses	5,662,795
Operating income (loss)	(5,662,795)
Nonoperating revenues (expenses):	
State appropriations, noncapital	-
Federal financial aid grants, noncapital	-
State financial aid grants, noncapital	-
Local financial aid grants, noncapital	-
Nongovernmental and other financial aid grants, noncapital	-
Other federal nonoperating grants, noncapital	-
Gifts, noncapital	2,111,546
Investment income (loss), net	-
Endowment income (loss), net	134,449
Interest expense	-
Other nonoperating revenues (expenses) - excl. interagency transfers	4,190,331
Net nonoperating revenues (expenses)	6,436,326
Income (loss) before other revenues (expenses)	773,531
State appropriations, capital	-
Grants and gifts, capital	- 027.045
Additions (reductions) to permanent endowments	837,045
Increase (decrease) in net position	1,610,576
Net position:	EE 702 420
Net position at beginning of year, as previously reported	55,793,430
Restatements	-
Net position at beginning of year, as restated	55,793,430
Net position at end of year \$	57,404,006

#### **CSUSB PHILANTHROPIC FOUNDATION** OTHER INFORMATION (CONTINUED)

JUNE 30, 2020
(FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY) (SEE INDEPENDENT AUDITORS' REPORT)

1 Cash and cash equivalents:		
Portion of restricted cash and cash equivalents related to endowments	S	-
All other restricted cash and cash equivalents		
Noncurrent restricted cash and cash equivalents		
Current cash and cash equivalents		1,003,444
Total	•	1 003 444

Investment Type		Current	Noncurrent	Fair Value
Money market funds	S	11,403 \$	- \$	11,403
Repurchase agreements				
Certificates of deposit				
U.S. agency securities				-
U.S. treasury securities				
Municipal bonds				
Corporate bonds				
Asset backed securities				-
Mortgage backed securities				
Commercial paper				
Mutual funds		6,441,166	28,958,767	35,399,933
Exchange traded funds			· · · · · · ·	
Equity securities			16,340,166	16,340,166
Alternative investments:				
Private equity (including limited partnerships)				
Hedge funds			115,315	115,315
Managed futures				
Real estate investments (including REITs)			1,050,393	1,050,393
Commodities				
Derivatives				-
Other alternative investment				-
Other external investment pools				
CSU Consolidated Investment Pool (formerly SWIFT)		4,767,632		4,767,632
State of California Local Agency Investment Fund (LAIF)				
State of California Surplus Money Investment Fund (SMIF)				
Other investments:				
				-
				-
Total Other investments	_	-		
Total investments		11,220,201	46,464,641	57,684,842
Less endowment investments (enter as negative number)			(45,020,330)	(45,020,330)
Total investments, net of endowments	s	11,220,201	1.444.311	12,664,512

#### 2.2 Fair value hierarchy in investments:

Investment Type		Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Net Asset	Value (NAV)
Money market funds	\$	11,403	s -	11,403	S -	\$	-
Repurchase agreements							
Certificates of deposit		-					
U.S. agency securities		-					
U.S. treasury securities							
Municipal bonds							
Corporate bonds		-					
Asset backed securities		-					
Mortgage backed securities		-					
Commercial paper							
Mutual funds		35,399,933	35,399,933				
Exchange traded funds							
Equity securities		16,340,166	16,340,166				
Alternative investments:							
Private equity (including limited partnerships)							
Hedge funds		115,315					115,315
Managed futures							
Real estate investments (including REITs)		1,050,393					1,050,393
Commodities							
Derivatives		-					
Other alternative investment							
Other external investment pools							
CSU Consolidated Investment Pool (formerly SWIFT)		4,767,632					4,767,632
State of California Local Agency Investment Fund (LAIF)		-					
State of California Surplus Money Investment Fund (SMIF)		-					
Other investments:							
		-					
		-					
		-					
Total Other investments	\$			-			-
Total investments	s	57,684,842	\$ 51,740,099	\$ 11.403	S -	S	5,933,340

#### **CSUSB PHILANTHROPIC FOUNDATION** OTHER INFORMATION (CONTINUED)

### JUNE 30, 2020 (FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY) (SEE INDEPENDENT AUDITORS' REPORT)

2.3 Investments held by the University under contractual agreements:											
2.5 investments netterly the Chrystaly under Contractual agreenents.		Current	Noncurrent		Total	=					
Investments held by the University under contractual agreements e.g - CSU Consolidated Investment Pool (formerly SWIFT):	\$	4,767,632		\$	4,767,632						
3.1 Composition of capital assets:											
		Balance June 30, 2019	Reclassifications	I	Prior Period Additions	Prior Period Retirements	Balance June 30, 2019			Transfer of completed	Balance
Non-depreciable/Non-amortizable capital assets: Land and land improvements Works of art and historical treasures Construction work in progress (CWIP) Intangible assets: Rights and casements Patents, copyrights and trademarks Intangible assets in progress (PWIP) Licenses and permits Other intangible assets:	\$	- \$		· \$	-	s - <b>s</b>	(Restated)	Additions S - S	Retirements	CWIP/PWIP S - \$	June 30, 2020
Total Other intangible assets		-					-	-		-	
Total intangible assets Total non-depreciable/non-amortizable capital assets	•	<u>:</u>				- \$			:	- \$	
Depreciable/Amortizable capital assets: Buildings and building improvements Improvements, other than buildings Infrastructure Leasehold improvements Personal property: Equipment Library books and materials Intangible assets: Software and websites Rights and casements Patents, copyrights and trademarks Licenses and permits Other intangible assets:		349,968					349,968 - - - -	265,483	(87,158)		528,294
Total Other intangible assets:							-				
Total intangible assets  Total depreciable/amortizable capital assets		349,968			-	-	349,968	265,483	(87,158)	-	528,294
Total capital assets		349,968			-		349,968		(87,158)	-	528,294
Less accumulated depreciation/amortization: (enter as negative number, except for reductions enter as positive number)  Buildings and building improvements Improvements, other than buildings Infrastructure  Leasehold improvements  Personal property:  Equipment  Library books and materials  Intangible assets:  Software and websites  Rights and casements  Patents, copyrights and trademarks  Licenses and permits  Other intangible assets:		(309,833)					(309,833	<b>(</b> 38,295)	84,786		(263,342)
Total Other intangible assets:							-				
Total intangible assets		-	-		-	-	(309,833	-	84,786	-	(263,342)
Total accumulated depreciation/amortization  Total capital assets, net	ŝ	(309,833) 40,135 \$		- \$	-	s - s	40,135			s - \$	
cupius usseus, nec	_	40,200 9		Ψ	-		-3,133	- 227,100	- (29372)		204,732

## CSUSB PHILANTHROPIC FOUNDATION OTHER INFORMATION (CONTINUED)

## JUNE 30, 2020 (FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY) (SEE INDEPENDENT AUDITORS' REPORT)

3.2 Detail of depreciation and amortization expense:

Depreciation and amortization expense related to capital assets Amortization expense related to other assets	\$	3	8,295										
Total depreciation and amortization	\$	38	,295										
Long-term liabilities:													
•		Balance June 30, 2019	A	Prior Period djustments/Reclassification	Balance June 30, 2019 (Restated)	Addition	ıs	Reductions	;	Balance June 30, 2020	Current Portion	Noncurrent Portion	
1. Accrued compensated absences	\$		- \$		\$	- \$	- \$		- \$		s	- \$	-
2. Claims liability for losses and loss adjustment expenses			-							-			-
3. Capital lease obligations: Gross balance Unamoritzed net premium'(discount) Total capital lease obligations			-			- - -				- -		-	- <u>-</u> -
Total capital reast ouriginous													_
4. Long-term debt obligations: 4.1 Auxiliary revenue bonds (non-SRB related) 4.2 Commercial paper 4.3 Notes payable (SRB related) 4.4 Others:						- - -						-	-
			:			- - -				- - -			- - <u>-</u>
Total others Sub-total long-term debt	_		•			- -	-		:	-		•	<u>-</u> -
4.5 Unamortized net bond premium/(discount)  Total long-term debt obligations			-	-		<u>-</u>	-		-				<u>-</u> 
Total long-term liabilities	\$		- \$		\$	- \$	- \$		- \$	-	\$	- \$	
5 Capital lease obligations schedule:						_							
	_	Principal Only	Capita	l lease obligations related to	Principal and Interest	Principal (		her capital lease of	bligations			Total capital lease obligation	ns
Year ending June 30: 2021 2022	_	Principal Only		interest Only	Principal and interest	- -	only	Interest Only	Prin	cipal and Interest	Principal Only	Interest Only	Principal and Interest
2023 2024 2025 2026 - 2030						- - -				- - - -		- - -	
2031 - 2035 2036 - 2040 2041 - 2045 2046 - 2050						- - -				- - - -		- - - -	
Thereafter  Total minimum lease payments	\$		- \$		\$	- \$	- \$		- \$	-	- \$	- \$	<u> </u>
Less: amounts representing interest													
Present value of future minimum lease payments Unamortized net premium/(discount) Total capital lease obligations													
Less: current portion Capital lease obligations, net of current portion													s -

#### **CSUSB PHILANTHROPIC FOUNDATION** OTHER INFORMATION (CONTINUED)

### JUNE 30, 2020 (FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY) (SEE INDEPENDENT AUDITORS' REPORT)

6 Long-term debt obligations schedule:	Auxiliary revenue bonds (non-SRB related)			in a		m. 11			
	Auxi	liary revenue bonds (non Interest	SRB related)  Principal and Interest	Principal	All other long-term debt oblig	Ations Principal and Interest	Principal	otal long-term debt obligation Interest	Principal and Interest
Year ending June 30:						Į.			
2021			-			-	=		
2022			-			-	-	-	-
2023 2024			-			-	-		
2025			-			-	-		
2026 - 2030 2031 - 2035			-			-	-		-
2031 - 2035 2036 - 2040			-			-	-		
2041 - 2045			-			-	-		-
2046 - 2050 Thereafter			-			-	-		-
Total minimum payments	\$ -					-	-		
Less: amounts representing interest									
Present value of future minimum payments Unamortized net premium/(discount)									-
Total long-term debt obligations									
Less: current portion									
Long-term debt obligations, net of current portion									<u>\$</u> -
7 Transactions with related entities:									
Payments to University for salaries of University personnel working on	\$ 298,747								
contracts, grants, and other programs									
Payments to University for other than salaries of University personnel	\$ 5,679,377								
Payments received from University for services, space, and programs	\$ 1,356,274								
Gifts-in-kind to the University from discretely presented component units	s -								
Gifts (cash or assets) to the University from discretely presented	s -								
component units Accounts (payable to) University (enter as negative number)	\$ (191,066	`							
Other amounts (payable to) University (enter as negative number)	\$ -								
Accounts receivable from University (enter as positive number)  Other amounts receivable from University (enter as positive number)	\$ 163,655 \$								
8 Restatements									
Provide a detailed breakdown of the journal entries (at the financial sta	atement line items level) book	ed to record each restate	ment:						
					Debit/(Credit)				
Restatement #1	Enter transaction description	n							
Restatement #2	Enter transaction description	n							
9 Natural classifications of operating expenses:					<u>-</u>				
7 Natural classifications of operating expenses.									_
	Salaries	Benefits - Other	Benefits - Pension	Benefits - OPEB	Scholarships and fellowships	Supplies and other services	Depreciation and amortization	Total operating expenses	
Instruction	\$ -	\$	- \$ -	s	- \$ -		\$ -	\$	-
Research Public service	-		•		-	-			-
Academic support	-				-	-			
Student services	-				-	-			-
Institutional support Operation and maintenance of plant	-		-		-	4,226,400		4,226,40	10
Operation and maintenance of plant Student grants and scholarships	-		-		1,398,100	-		1,398,10	10
Auxiliary enterprise expenses	-		-		-	-			
Depreciation and amortization Total operating expenses	<u>\$</u>		-	-	- \$ 1,398,100	\$ 4,226,400	38,295 \$ 38,295	\$ 5,662,79	

#### **CSUSB PHILANTHROPIC FOUNDATION OTHER INFORMATION (CONTINUED)**

JUNE 30, 2020
(FOR INCLUSION IN THE CALIFORNIA STATE UNIVERSITY) (SEE INDEPENDENT AUDITORS' REPORT)

Deferred outflows/inflows of resources:	
1. Deferred Outflows of Resources	
Deferred outflows - unamortized loss on refunding(s)	\$ -
Deferred outflows - net pension liability	
Deferred outflows - net OPEB liability	
Deferred outflows - others:	
Sales/intra-entity transfers of future revenues	
Gain/loss on sale leaseback	
Loan origination fees and costs	
Change in fair value of hedging derivative instrument	
Irrevocable split-interest agreements	
Total deferred outflows - others	 -
Total deferred outflows of resources	\$ 
2. Deferred Inflows of Resources	
Deferred inflows - service concession arrangements	\$ -
Deferred inflows - net pension liability	
Deferred inflows - net OPEB liability	
Deferred inflows - unamortized gain on debt refunding(s)	
Deferred inflows - nonexchange transactions	
Deferred inflows - others:	
Sales/intra-entity transfers of future revenues	
Gain/loss on sale leaseback	
Loan origination fees and costs	
Change in fair value of hedging derivative instrument	
Irrevocable split-interest agreements	809,289
Total deferred inflows - others	 809,289
Total deferred inflows of resources	\$ 809,289

10



# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors CSUSB Philanthropic Foundation San Bernardino, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of CSUSB Philanthropic Foundation, (a non-profit organization), as of and for the year ended June 30, 2020, and the related notes to the financial statement, which collectively comprise the Foundation's basic financial statements, and have issued our report thereon dated September 16, 2020.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered CSUSB Philanthropic Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of CSUSB Philanthropic Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. We did identify certain deficiencies in internal control, described in the accompanying schedule of findings as item 2020-001 that we consider to be a significant deficiency.



#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether CSUSB Philanthropic Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Foundation's Response to Findings

CSUSB Philanthropic Foundation's response to the findings identified in our audit is described in the accompanying schedule of findings. The Foundation's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Glendora, California September 16, 2020

#### CSUSB PHILANTHROPIC FOUNDATION SCHEDULE OF FINDINGS AND RESPONSES YEAR ENDED JUNE 30, 2020

#### Section I – Summary of Auditors' Results

#### Financial Statements

1.	Type of auditors' report issued:	Unmodified		
2.	Internal control over financial reporting:			
	Material weakness(es) identified?	yes	X	_ no
	• Significant deficiency(ies) identified?	xyes	,	_ none reported
3.	Noncompliance material to financial statements noted?	yes	X	_ no

#### CSUSB PHILANTHROPIC FOUNDATION SCHEDULE OF FINDINGS AND RESPONSES YEAR ENDED JUNE 30, 2020

#### **Section II – Financial Statement Findings**

#### Finding 2020-001: Donor-Restricted Net Asset and Pledge Accounting

#### **Condition:**

We noted the following errors when reviewing donor-restricted assets and net assets.

- \$534,615 of contributions recorded during fiscal year 2019 were presented in the 2019 financial statements as net assets with donor restrictions subject to expenditure for specific purpose. They should have been presented as net assets with donor-restriction that are perpetual in nature (i.e. endowment).
- \$331,968 overstatement of pledges receivable and contributions as of and for the year ended June 30, 2020.

#### Criteria:

Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature where the donor stipulates that resources be maintained in perpetuity.

#### Context:

The Foundation received contributions restricted for the endowment which were properly recorded in the Foundation's general ledger; however, for financial statement presentation purposes, these contributions were not classified as net assets with donor-restrictions that are perpetual in nature until they were transferred to the investment portfolio.

#### Cause:

The Foundation did not reconcile the general ledger to pledges receivable subsidiary ledger maintained in the donor database.

#### Effect:

Net assets with donor-restriction that are perpetual in nature (i.e. endowment) we understated. Pledges receivable and net assets with donor restrictions were overstated.

#### Repeat finding:

No

#### Recommendation:

We recommend that the Foundation record contributions restricted for the endowment as perpetual in nature regardless of the status of the transfer to the investment portfolio. The Foundation should reconcile the general ledger to pledges receivable subsidiary ledger maintained in the donor database.

#### View of responsible officials and corrective action plan:

Management will review and confirm quarterly pledge listings with fundraising management on March 1, June 1, September 1 and December 1 of each year prior to reporting on the financial statements.

