

General Education Program (49 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration		1
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I		3
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)		3
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics		3
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)		3
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology		1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations		3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
Category D - Disciplinary Perspectives - Social Sciences		12	Upper-Division Core Requirements		33
___ 1. Arts	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)		3
___ 2. Humanities	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)		3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ MGMT 3020	Organizational Behavior		3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3500	Applied Communication		3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy		2
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles		3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)		3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)		3
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		___ ENTR 3000, FIN 3002 (prereq: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements (A grade of "C-" or better is required for all Accounting courses)		18	
		___ ACCT 3150	Acct. Info. Systems & Business Ethics (Prerequisites: ACCT 2120, IST 3110)		3
		___ ACCT 3470	Management Accounting and Ethics in Business (Prerequisite: ACCT 2120)		3
		___ ACCT 3720	Intermediate Accounting I (Prerequisite: ACCT 2120)		3
		___ ACCT 3730	Intermediate Accounting II (Prerequisite: ACCT 3720)		3
		___ ACCT 4260	Introduction to Taxation (Prerequisite: ACCT 2110)		3
		___ ACCT 4400	Financial Statement Auditing (Prerequisites: ACCT 3150 and ACCT 3730)		3

Bachelor of Arts, Administration
ACCOUNTING CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> (GE) A3 - Critical Thinking	3
<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3	<input type="checkbox"/> (GE) B4 - MATH 1301	3
<input type="checkbox"/> ADMN 1500 - Intro to Administration	1	<input type="checkbox"/> (GE) C1 - Arts	3
<input type="checkbox"/> (GE) D2 - U.S. History	3	<input type="checkbox"/> (GE) E - Foundation Seminar	3
<input type="checkbox"/> (GE) A1 - COMM 1006	3	<input type="checkbox"/> (GE) D1 - PSCI 2030	3
<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1	<input type="checkbox"/> (GE) B3 - Lab/Activity	1
Total Units	14	Total Units	16

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C2 - Humanities	3	<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3	<input type="checkbox"/> ECON 2201 - Microeconomics	3
<input type="checkbox"/> (GE) B1 - Physical Science	3	<input type="checkbox"/> (GE) B2 - Life Science	3
<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> ACCT 3150 - Acct. Info Systems & Ethics	3
<input type="checkbox"/> ACCT 3720 - Intermediate Acct. I	3	<input type="checkbox"/> ACCT 3730 - Intermediate Acct. II	3
<input type="checkbox"/> ACCT 4260 - Intro. to Taxation	3	<input type="checkbox"/> MGMT 3500 - Applied Communication	3
<input type="checkbox"/> Free Elective	3	<input type="checkbox"/> MKTG 3050 - Marketing Principles	3
		<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> MGMT 3020 - Org. Behavior	3	<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> (UD) Admn. Breadth Elective	3
<input type="checkbox"/> ACCT 3470 - Mgmt. Acct. and Ethics	3	<input type="checkbox"/> ACCT 4400 - Financial Stmt. Auditing	3
<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
Total Units	15	Total Units	13
Degree Total Units			120

(GE) = General Education Course
 (UD) = Upper Division (Jr./Sr. Level)

A grade of "C-" or better is required in all concentration courses

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
BUSINESS ANALYTICS CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration	1	
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I	3	
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)	3	
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics	3	
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (satisfies GE category D3)	3	
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology	1	
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations	3	
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (satisfies GE category B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
___ 1. Arts	3	Upper-Division Core Requirements		33	
___ 2. Humanities	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3	
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)	3	
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3020	Organizational Behavior	3	
Category D - Disciplinary Perspectives - Social Sciences		12	___ MGMT 3500	Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy	2	
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles	3	
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)	3	
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3	
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements		18	
		___ IST 2510	Big Data Analytics (Prerequisite: ADMN 2100)	3	
		___ IST 4510	Advanced Data Analytics (Prerequisite: IST 2510)	3	
		___ IST 4520	Data Mining (Prerequisite: IST 2510)	3	
		___ IST 3500	Problem Solving and Decision Making (Prerequisite: ADMN 2100)	3	
		___ IST 4120	Information Systems Planning and Policy (Prerequisites: IST 2210, IST 2610)	3	
		Three units chosen from IST: 2210, 2310, 2410, 2610, 3050, 3420, 4310, 4320, 4410, 5050, 5150, 5915, 5930, 5951, 5952, 5953, ADMN 5753 or MKTG 4160		3	

Bachelor of Arts, Administration
BUSINESS ANALYTICS CONCENTRATION

4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> (GE) A3 - Critical Thinking	3
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3
<input type="checkbox"/> ADMN 1500 - Intro to Administration	1	<input type="checkbox"/> (GE) C1 - Arts	3
<input type="checkbox"/> (GE) D2 - U.S. History	3	<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1
<input type="checkbox"/> (GE) A1 - COMM 1006	3	<input type="checkbox"/> (GE) D1 - PSCI 2030	3
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> (GE) E - Foundation Seminar	3
Total Units	14	Total Units	16

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C2 - Humanities	3	<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3	<input type="checkbox"/> ECON 2201 - Microeconomics	3
<input type="checkbox"/> (GE) B1 - Physical Science	3	<input type="checkbox"/> (GE) B2 - Life Science	3
<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> IST 4510 - Advanced Data Analytics	3
<input type="checkbox"/> IST 2510 - Big Data Analytics	3	<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> MGMT 3500 - Applied Communication	3
<input type="checkbox"/> SCM 3040 - Principles of Supply Chain	3	<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2
		<input type="checkbox"/> (UD) Administration Breadth Elective	3
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3	<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3
<input type="checkbox"/> IST 3500 - Problem Solving & Dec. Making	3	<input type="checkbox"/> IST 4520 - Data Mining	3
<input type="checkbox"/> Concentration Elective	3	<input type="checkbox"/> IST 4120 - Info. Systems Planning & Policy	3
<input type="checkbox"/> Free Elective Course	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
Total Units	15	Total Units	13
		Degree Total Units	120

(GE) = General Education Course
(UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category

General Education Program (48 Units)	Units	Administration Major Requirements (74 Units)	Units
Category A - University Foundations	9	Lower-Division Core Requirements	23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500 Introduction to Administration	1
___ 2. Written Communication	3	___ ACCT 2110 Introductory Accounting I	3
___ 3. Critical Thinking	3	___ ACCT 2120 Introductory Accounting II (Prerequisite: ACCT 2110)	3
Category B - Disciplinary Perspectives - Scientific Inquiry	13	___ ADMN 2100 Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201 Principles of Microeconomics	3
___ 2. Life Science	3	___ ECON 2202 Principles of Macroeconomics (also satisfies GE, D3)	3
___ 3. Laboratory Activity	1	___ IST 1110 Introduction to Information Technology	1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300 Legal Environment of Organizations	3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	___ 3 units chosen from the following (also satisfies GE, B4):	3
Category C - Disciplinary Perspectives - Arts and Humanities	12	MATH 1301, MATH 1401, MATH 1601, MATH 2210	
___ 1. Arts	3	Upper-Division Core Requirements	33
___ 2. Humanities	3	___ FIN 3001 Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ IST 3110 Management of Information Technology (Prerequisite: IST 1110)	3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3020 Organizational Behavior	3
Category D - Disciplinary Perspectives - Social Sciences	12	___ MGMT 3500 Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900 Principles of Strategy	2
___ 2. U.S. History	3	___ MKTG 3050 Marketing Principles	3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150 Society, Business, & Global Governance (also satisfies GE, D4)	3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040 Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3
Category E - University Foundations	3	___ ADMN 4900 Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:	9
		___ ENTR 3000 , FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050	
		Concentration Requirements (A grade of "C" or better is required for all Entrepreneurship courses, including ENTR 3000)	18
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		___ ENTR 4420 Small Business Management (Prerequisite: ENTR 3000)	3
		___ ENTR 5430 Ideation and Creative Problem Solving	3
		___ ENTR 5440 Developing the New Venture (Prerequisite: ENTR 5430)	3
		___ ENTR 5450 Resources for the Entrepreneur	3
		___ TA 3141 The Improvisational Mind	3
		___ ENTR 5980 Reflective Essay (Prerequisite: completion of concentration courses; Dept. Consent Required)	0
		___ Three units chosen from: ENTR 5155, 5260, 5410, 5470, 5490, 5550; or any 4000 or 5000 level MGMT, HRM, or MKTG course as approved by the Entrepreneurship program advisor	3

Bachelor of Arts, Administration
ENTREPRENEURSHIP CONCENTRATION

4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> (GE) B4 - MATH 1301	3
<input type="checkbox"/> (GE) A3 - Critical Thinking	3	<input type="checkbox"/> ADMN 1500 - Intro to Administration	1
<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3	<input type="checkbox"/> (GE) D1 - PSCI 2030	3
<input type="checkbox"/> (GE) C1 - Arts	3	<input type="checkbox"/> (GE) A1 - COMM 1006	3
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> (GE) E - Foundation Seminar	3
<input type="checkbox"/> (GE) D2 - U.S. History	3	<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1
Total Units	16	Total Units	14

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3	<input type="checkbox"/> (GE) C2 - Humanities	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3	<input type="checkbox"/> ECON 2201 - Microeconomics	3
<input type="checkbox"/> (GE) B2 - Life Science	3	<input type="checkbox"/> (GE) B - Physical Science	3
<input type="checkbox"/> Free Elective Course	3	<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3
		<input type="checkbox"/> (GE) B3 - Lab/Activity	1
Total Units	15	Total Units	16

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> ENTR 5430 - Ideation/Creative Prob. Solving	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> MGMT 3500 - Applied Communication	3	<input type="checkbox"/> TA 3141 - The Improvisational Mind	3
<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain Mgmt.	3	<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3
<input type="checkbox"/> ENTR 3000 - (UD) Admn. Breadth Elect.	3	<input type="checkbox"/> (UD) Administration Breadth Elective	3
<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2	<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3
<input type="checkbox"/> Free Elective Course	3		
Total Units	17	Total Units	15

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> ENTR 4420 - Small Business Mgmt.	3	<input type="checkbox"/> ENTR 5440 - Developing the New Venture	3
<input type="checkbox"/> ENTR 5450 - Res. for the Entrepreneur	3	<input type="checkbox"/> Concentration Elective	3
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
		<input type="checkbox"/> ENTR 5980 - Reflective Essay	0
Total Units	15	Total Units	13
Degree Total Units			120

(GE) = General Education Course
 (UD) = Upper Division (Jr./Sr. Level)

A grade of "C" or better is required for all concentration courses

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
FINANCE CONCENTRATION



Jack H. Brown College
 Business and Public Administration

2020-2021

General Education Program (48 Units)	Units	Administration Major Requirements (74 Units)	Units
Category A - University Foundations	9	Lower-Division Core Requirements	23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500 Introduction to Administration	1
___ 2. Written Communication	3	___ ACCT 2110 Introductory Accounting I	3
___ 3. Critical Thinking	3	___ ACCT 2120 Introductory Accounting II (Prerequisite: ACCT 2110)	3
Category B - Disciplinary Perspectives - Scientific Inquiry	13	___ ADMN 2100 Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201 Principles of Microeconomics	3
___ 2. Life Science	3	___ ECON 2202 Principles of Macroeconomics (also satisfies GE, D3)	3
___ 3. Laboratory Activity	1	___ IST 1110 Introduction to Information Technology	1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300 Legal Environment of Organizations	3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	___ 3 units chosen from the following (also satisfies GE, B4):	3
Category C - Disciplinary Perspectives - Arts and Humanities	12	MATH 1301, MATH 1401, MATH 1601, MATH 2210	
___ 1. Arts	3	Upper-Division Core Requirements	33
___ 2. Humanities	3	___ FIN 3001 Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ IST 3110 Management of Information Technology (Prerequisite: IST 1110)	3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3020 Organizational Behavior	3
Category D - Disciplinary Perspectives - Social Sciences	12	___ MGMT 3500 Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900 Principles of Strategy	2
___ 2. U.S. History	3	___ MKTG 3050 Marketing Principles	3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150 Society, Business, & Global Governance (also satisfies GE, D4)	3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040 Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3
Category E - University Foundations	3	___ ADMN 4900 Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:	9
		___ ENTR 3000, FIN 3002 (prereq: FIN 3001), MKTG 3160, PA 3050	
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		Concentration Requirements	18
		___ FIN 4300 Financial Theory (Prerequisite: FIN 3002)	3
		___ FIN 4320 Financial Institutions & Capital Market (Prerequisite: FIN 3002)	3
		___ FIN 4330 International Finance (Prerequisite: FIN 3001)	3
		___ FIN 4350 Investment Analysis (Prerequisite: FIN 3002, FIN 4300)	3
		___ Three units chosen from: FIN 4590 (Prerequisite: FIN 3002), or FIN 5270 (Prerequisite: FIN 3002)	3
		___ Three units chosen from: FIN 3555, 3600, 3800, 4200, 4450, 4590, 4600, 5230, 5270, 5460, 5850, 5753	3

Bachelor of Arts, Administration

FINANCE CONCENTRATION

4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall		Spring	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> ADMN 1500 - Intro to Administration	1
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3
<input type="checkbox"/> (GE) A3 - Critical Thinking	3	<input type="checkbox"/> (GE) C2 - Humanities	3
<input type="checkbox"/> (GE) C1 - Arts	3	<input type="checkbox"/> (GE) A1 - COMM 1006	3
<input type="checkbox"/> (GE) B2 - Life Science	3	<input type="checkbox"/> IST 1110 - Intro to Information Technology	1
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> (GE) E - Foundation Seminar	3
Total Units	16	Total Units	14

Year 2: Sophomore (30 - 59.9 units earned)			
Fall		Spring	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3	<input type="checkbox"/> (GE) D1 - PSCI 2030	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> ECON 2201 - Microeconomics	3	<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3
<input type="checkbox"/> (GE) D2 - U.S. History	3	<input type="checkbox"/> (GE) B1 - Physical Science	3
<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall		Spring	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3	<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> FIN 4330 - International Finance	3
<input type="checkbox"/> FIN 3001 - Finance I	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> FIN 3002 - (UD) Admin. Breadth Elective	3
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> MGMT 3500 - Applied Communication	3
		<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> FIN 4320 - Fin. Institutions & Cap. Mkt.	3	<input type="checkbox"/> FIN 4350 - Investment Analysis	3
<input type="checkbox"/> FIN 4300 - Financial Theory	3	<input type="checkbox"/> Concentration Elective	3
<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3	<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain	3
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> FIN 4590 or FIN 5270	3
Total Units	15	Total Units	13
		Degree Total Units	120

(GE) = General Education Course
 (UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
MAJOR REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
FINANCIAL PLANNING CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration		1
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I		3
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)		3
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics		3
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)		3
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology		1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations		3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
___ 1. Arts	3	Upper-Division Core Requirements		33	
___ 2. Humanities	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3	
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)	3	
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3020	Organizational Behavior	3	
Category D - Disciplinary Perspectives - Social Sciences		12	___ MGMT 3500	Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy	2	
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles	3	
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)	3	
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3	
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		___ ENTR 3000, FIN 3002 (prereq: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements		18	
		___ FIN 3600	Financial Planning Process & Insurance (Prerequisite: FIN 3001)	3	
		___ FIN 4300	Financial Theory (Prerequisite: FIN 3002)	3	
		___ FIN 4600	Retirement Planning (Prerequisite: FIN 3600)	3	
		___ ACCT 4260	Introduction to Taxation (Prerequisite: ACCT 2110)	3	
		___ Three units chosen from: FIN 4590 (Prerequisite: FIN 3002), FIN 4350 (Prerequisites: FIN 3002, FIN 4300)		3	
		___ Three units chosen from: FIN 3555, 3800, 4330, 4350, 4450, 4590, 5850, ACCT 5560		3	

Bachelor of Arts, Administration
FINANCIAL PLANNING CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> ADMN 1500 - Intro to Administration	1
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3
<input type="checkbox"/> (GE) A3 - Critical Thinking	3	<input type="checkbox"/> (GE) D1 - PSCI 2030	3
<input type="checkbox"/> (GE) C1 - Arts	3	<input type="checkbox"/> (GE) A1 - COMM 1006	3
<input type="checkbox"/> (GE) B2 - Life Science	3	<input type="checkbox"/> IST 1110 - Intro to Information Technology	1
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> (GE) E - Foundation Seminar	3
Total Units	16	Total Units	14

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3	<input type="checkbox"/> (GE) C2 - Humanities	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> ECON 2201 - Microeconomics	3	<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3
<input type="checkbox"/> (GE) D2 - U.S. History	3	<input type="checkbox"/> (GE) B1 - Physical Science	3
<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2
<input type="checkbox"/> Free Elective Course	3	<input type="checkbox"/> FIN 3600 - Fin. Planning Process & Ins.	3
<input type="checkbox"/> FIN 3001 - Finance I	3	<input type="checkbox"/> (UD) Administration Breadth Elective	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> FIN 3002 - (UD) Admn. Breadth Elective	3
<input type="checkbox"/> ACCT 4260 - Introduction to Taxation	3	<input type="checkbox"/> MKTG 3050 - Marketing Principles	3
		<input type="checkbox"/> MGMT 3500 - Applied Communication	3
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> FIN 4600 - Retirement Planning	3	<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3
<input type="checkbox"/> FIN 4300 - Financial Theory	3	<input type="checkbox"/> Concentration Elective	3
<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3	<input type="checkbox"/> SCM 3040 - Principles of Supply Chain	3
<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> FIN 4590 or FIN 4350	3
Total Units	15	Total Units	13
Degree Total Units			120

(GE) = General Education Course
(UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
HUMAN RESOURCE MANAGEMENT CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration	1	
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I	3	
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)	3	
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics	3	
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)	3	
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology	1	
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations	3	
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
Category D - Disciplinary Perspectives - Social Sciences		12	Upper-Division Core Requirements		33
___ 1. Arts	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3	
___ 2. Humanities	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)	3	
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ MGMT 3020	Organizational Behavior	3	
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3500	Applied Communication	3	
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy	2	
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles	3	
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)	3	
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3	
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements		18	
		___ HRM 4550	Human Resources Management	3	
		___ HRM 4560	Staffing (Prerequisite: HRM 4550)	3	
		___ HRM 4570	Industrial and Labor Relations	3	
		___ HRM 4580	Employment Law (Prerequisite: HRM 4550)	3	
		___ HRM 4600	Compensation & Performance (Prerequisite: HRM 4550)	3	
___ Three units chosen from: HRM 4590, 4700, 5930, ENTR 4420, MGMT 4520, ADMN 5753		3			

Bachelor of Arts, Administration
HUMAN RESOURCES MANAGEMENT CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> (GE) A1 - COMM 1006	3
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3
<input type="checkbox"/> (GE) E - Foundation Seminar	3	<input type="checkbox"/> (GE) C1 - Arts	3
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> IST 1110 - Intro to Information Technology	1
<input type="checkbox"/> (GE) A3 - Critical Thinking	3	<input type="checkbox"/> (GE) C2 - Humanities	3
<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3	<input type="checkbox"/> ADMN 1500 - Intro to Administration	1
Total Units	16	Total Units	14

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) D1 - PSCI 2030	3	<input type="checkbox"/> (GE) D2 - U.S. History	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> ECON 2201 - Microeconomics	3	<input type="checkbox"/> (GE) D3 - ECON 2202 - Macroeconomics (meets GE & Admn.)	3
<input type="checkbox"/> (GE) B3 - Physical Science	3	<input type="checkbox"/> (GE) B2 - Life Science	3
<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> SCM 3040 - Supply Chain Management	3	<input type="checkbox"/> IST 3110 - Mgmt. of Information Technology	3
<input type="checkbox"/> MGMT 3500 - Applied Communication	3	<input type="checkbox"/> HRM 4550 - Human Resources Management	3
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> (UD) Admn. Breadth Elective	3
<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2	<input type="checkbox"/> MKTG 3050 - Marketing Principles	3
<input type="checkbox"/> Free Elective Course	3		
Total Units	17	Total Units	15

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> HRM 4560 - Staffing	3	<input type="checkbox"/> HRM 4580 - Employment Law	3
<input type="checkbox"/> HRM 4570 - Industrial & Labor Relations	3	<input type="checkbox"/> HRM Concentration Elective	3
<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> HRM 4600 - Compensation & Performance	3
Total Units	15	Total Units	13
Degree Total Units			120

(GE) = General Education Course
(UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
INFORMATION SECURITY CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration		1
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I		3
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)		3
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics		3
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (satisfies GE category D3)		3
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology		1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations		3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
Category D - Disciplinary Perspectives - Social Sciences		12	Upper-Division Core Requirements		33
___ 1. Arts	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)		3
___ 2. Humanities	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)		3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ MGMT 3020	Organizational Behavior		3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3500	Applied Communication		3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy		2
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles		3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)		3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)		3
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements		18	
		___ IST 2210	Computer Networks & Security (Prerequisite: IST 1110)		3
		___ IST 2610	Cybersecurity (Prerequisite: IST 1110)		3
		___ IST 4120	Information Systems Planning & Policy (Prerequisites: IST 2210, 2610)		3
		___ IST 4610	Cybersecurity Management (Prerequisite: IST 2610)		3
		___ Six units chosen from: IST 2310, 4310, 4620, 5150, 5250, 5930, 5951, 5952, 5953, ADMN 5753		6	

Bachelor of Arts, Administration
INFORMATION SECURITY CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> (GE) B4 - MATH 1301	3
<input type="checkbox"/> (GE) A3 - Critical Thinking	3	<input type="checkbox"/> ADMN 1500 - Intro to Administration	1
<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3	<input type="checkbox"/> (GE) B1 - Physical Science	3
<input type="checkbox"/> (GE) C1 - Arts	3	<input type="checkbox"/> (GE) A1 - COMM 1006	3
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> (GE) E - Foundation Seminar	3
<input type="checkbox"/> (GE) C2 - Humanities	3	<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1
Total Units	16	Total Units	14

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3	<input type="checkbox"/> (GE) D2 - U.S. History	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3	<input type="checkbox"/> ECON 2201 - Microeconomics	3
<input type="checkbox"/> (GE) D1 - PSCI 2030	3	<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3
<input type="checkbox"/> (GE) B2 - Life Science	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3	<input type="checkbox"/> MKTG 3050 - Marketing Principles	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3
<input type="checkbox"/> IST 2210 - Computer Networks & Sec.	3	<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain	3
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> IST 2610 - Cybersecurity	3
<input type="checkbox"/> Free Elective	3	<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3
		<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> FIN 3001 - Finance I	3	<input type="checkbox"/> IST 4610 - Cybersecurity Management	3
<input type="checkbox"/> Concentration Elective Course	3	<input type="checkbox"/> (UD) Administration Breadth Elective	3
<input type="checkbox"/> MGMT 3500 - Applied Communication	3	<input type="checkbox"/> Concentration Elective Course	3
<input type="checkbox"/> IST 4120 - Info. Systems Planning & Pol.	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
Total Units	15	Total Units	13
		Degree Total Units	120

(GE) = General Education Course
(UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
INFORMATION SYSTEMS AND TECHNOLOGY CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration		1
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I		3
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)		3
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics		3
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (satisfies GE category D3)		3
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology		1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations		3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (satisfies GE category B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
Category D - Disciplinary Perspectives - Social Sciences		12	Upper-Division Core Requirements		33
___ 1. Arts	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)		3
___ 2. Humanities	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)		3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ MGMT 3020	Organizational Behavior		3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3500	Applied Communication		3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy		2
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles		3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (satisfies GE category D4)		3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)		3
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements		18	
		___ IST 2210	Computer Networks & Security (Prerequisite: IST 1110)	3	
		___ IST 2410	Database Management for Business (Prerequisite: IST 1110)	3	
		___ IST 2610	Cybersecurity (Prerequisite: IST 1110)	3	
		___ IST 4120	Information Systems Planning & Policy (Prerequisites: IST 2210, 2610)	3	
		___ IST 4210	Advanced Computer Networks (Prerequisites: IST 2210, 3110)	3	
___	Three units chosen from: IST 2310, 2510, 3420, 3500, 4310, 4320, 4410, 4510, 5150, 5930, 5951, 5952, 5953, ADMN 5753	3			

Bachelor of Arts, Administration

INFORMATION SYSTEMS & TECHNOLOGY CONCENTRATION

4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
☐ (GE) A2 - ENG - English	3	☐ (GE) B4 - MATH 1301	3
☐ (GE) A3 - Critical Thinking	3	☐ ADMN 1500 - Intro to Administration	1
☐ ADMN 2100 - Applied Bus. Statistics	3	☐ (GE) B2 - Life Science	3
☐ (GE) C1 - Arts	3	☐ (GE) A1 - COMM 1006	3
☐ (GE) B3 - Lab/Activity	1	☐ (GE) E - Foundation Seminar	3
☐ (GE) C2 - Humanities	3	☐ IST 1110 - Intro to Information Technology	1
Total Units	16	Total Units	14

Year 2: Sophomore (30 - 59.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
☐ (GE) C3 - C1 or C2 - Arts/Humanities	3	☐ (GE) D1 - PSCI 2030	3
☐ ACCT 2110 - Intro Accounting I	3	☐ ACCT 2120 - Intro Accounting II	3
☐ (GE) D3 - ECON 2202 (meets GE & Admn.)	3	☐ ECON 2201 - Microeconomics	3
☐ (GE) D2 - U.S. History	3	☐ MGMT 2300 - Legal Environment of Bus.	3
☐ (GE) B1 - Physical Science	3	☐ Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
☐ IST 2610 - Cybersecurity	3	☐ MKTG 3050 - Marketing Principles	3
☐ IST 3110 - Mgmt. of Information Tech.	3	☐ (UD) Administration Breadth Elective	3
☐ IST 2210 - Computer Networks & Sec.	3	☐ SCM 3040 - Prin. of Supply Chain	3
☐ (UD) Administration Breadth Elective	3	☐ IST 2410 - Database Mgmt. for Bus.	3
☐ Free Elective	3	☐ MGMT 3020 - Organizational Behavior	3
		☐ MGMT 3900 - Principles of Strategy	2
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
☐ FIN 3001 - Finance I	3	☐ IST 4210 - Advanced Computer Net.	3
☐ (UD) Administration Breadth Elective	3	☐ (GE) D4 - PA 3150 (meets GE & Admn.)	3
☐ MGMT 3500 - Applied Communication	3	☐ Concentration Elective Course	3
☐ IST 4120 - Info. Systems Planning & Pol.	3	☐ (GE) B5 - UD Scientific Inquiry	3
☐ (GE) C4 - UD Arts or Humanities	3	☐ ADMN 4900 - Administrative Capstone	1
Total Units	15	Total Units	13

Degree Total Units 120

(GE) = General Education Course
 (UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
INTERNATIONAL BUSINESS CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration	1	
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I	3	
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)	3	
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics	3	
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)	3	
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology	1	
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations	3	
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
___ 1. Arts	3	Upper-Division Core Requirements		33	
___ 2. Humanities	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3	
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)	3	
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3020	Organizational Behavior	3	
Category D - Disciplinary Perspectives - Social Sciences		12	___ MGMT 3500	Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy	2	
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles	3	
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)	3	
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3	
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050			
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		Concentration Requirements		18	
		___ MKTG 4700	International Marketing	3	
		___ MKTG 4760	Strategic Issues in International Business	3	
		___ MGMT 4050	Managing Across Borders	3	
		Three units of an approved foreign language*		3	
		Six units chosen from one of three regional focus areas - Asia, Europe, Latin America)		6	
		*Arabic, Chinese, French, Japanese, Korean, Portuguese, Spanish, Am. Sign Language, Cahuilla, Luiseno, and Serrano			

Bachelor of Arts, Administration
INTERNATIONAL BUSINESS CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> (GE) B1 - Physical Science	3
<input type="checkbox"/> ADMN 1500 - Intro to Administration	1	<input type="checkbox"/> (GE) A3 - Critical Thinking	3
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3
<input type="checkbox"/> (GE) A1 - COMM 1006	3	<input type="checkbox"/> (GE) C1 - Arts	3
<input type="checkbox"/> (GE) E - Foundation Seminar	3	<input type="checkbox"/> (GE) B3 - Lab/Activity	1
<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1	<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3
Total Units	14	Total Units	16

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C2 - Humanities	3	<input type="checkbox"/> (GE) D2 - U.S. History	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> ECON 2201 - Microeconomics	3	<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3
<input type="checkbox"/> (GE) D1 - PSCI 2030	3	<input type="checkbox"/> (GE) B2 - Life Science	3
<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> Concentration Foreign Language Course	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> MGMT 4050 - Managing Across Borders	3	<input type="checkbox"/> (UD) Admn. Breadth Elective	3
<input type="checkbox"/> MGMT 3500 - Applied Communication	3	<input type="checkbox"/> MKTG 4700 - International Marketing	3
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> Free Elective	3
<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2		
Total Units	17	Total Units	15

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain	3	<input type="checkbox"/> Regional Focus Area Course	3
<input type="checkbox"/> Regional Focus Area Course	3	<input type="checkbox"/> (UD) Admn. Breadth Elective	3
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3
<input type="checkbox"/> MKTG 4760 - Strategic Issues in Int'l Bus.	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
Total Units	15	Total Units	13
Degree Total Units			120

(GE) = General Education Course
(UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
MANAGEMENT CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___	ADMN 1500	Introduction to Administration	1
___ 2. Written Communication	3	___	ACCT 2110	Introductory Accounting I	3
___ 3. Critical Thinking	3	___	ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)	3
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___	ADMN 2100 Applied Business Statistics	3
___ 1. Physical Science	3	___	ECON 2201	Principles of Microeconomics	3
___ 2. Life Science	3	___	ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)	3
___ 3. Laboratory Activity	1	___	IST 1110	Introduction to Information Technology	1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___	MGMT 2300	Legal Environment of Organizations	3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	___	3 units chosen from the following (also satisfies GE, B4):		3
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
___ 1. Arts	3	Upper-Division Core Requirements		33	
___ 2. Humanities	3	___	FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___	IST 3110	Management of Information Technology (Prerequisite: IST 1110)	3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___	MGMT 3020	Organizational Behavior	3
Category D - Disciplinary Perspectives - Social Sciences		12	___	MGMT 3500 Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___	MGMT 3900	Principles of Strategy	2
___ 2. U.S. History	3	___	MKTG 3050	Marketing Principles	3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___	PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)	3
___ 4. Upper Division Social Sciences (PA 3150)	3	___	SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3
Category E - University Foundations		3	___	ADMN 4900 Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
NOTE: Requirements for general education, required core and concentration courses, may not total 120 units. Free Electives may be required to make up the difference.		___		ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050	
		Concentration Requirements (A grade of "C" or better is required for all concentration courses)		18	
		___	MGMT 3350	Business, Ethics, and Society (Prerequisite: MGMT 3500)	3
		___	MGMT 4050	Managing Across Borders	3
		___	MGMT 4520	Leadership and Followership (Prerequisite: MGMT 3020)	3
		___	MGMT 4910	Strategic Management (Prerequisite: Senior standing)	3
		___	MGMT 5980	Reflective Essay (Prerequisite: completion of concentration courses; Dept. Consent Required)	0
___	Six units chosen from: MGMT 3300, 4020, 4030, 4040, 4500, 4590, 4920, 5930, 5951, 5953, ENTR 4420, ADMN 5753, 5910, 5920, 5930		6		

Bachelor of Arts, Administration
MANAGEMENT CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> (GE) B4 - MATH 1301	3
<input type="checkbox"/> (GE) A3 - Critical Thinking	3	<input type="checkbox"/> ADMN 1500 - Intro to Administration	1
<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3	<input type="checkbox"/> (GE) B1 - Physical Science	3
<input type="checkbox"/> (GE) C1 - Arts	3	<input type="checkbox"/> (GE) A1 - COMM 1006	3
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> (GE) E - Foundation Seminar	3
<input type="checkbox"/> (GE) C2 - Humanities	3	<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1
Total Units	16	Total Units	14

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3	<input type="checkbox"/> (GE) D2 - U.S. History	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3	<input type="checkbox"/> ECON 2201 - Microeconomics	3
<input type="checkbox"/> (GE) D1 - PSCI 2030	3	<input type="checkbox"/> (GE) B2 - Life Science	3
<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> MGMT 4050 - Managing Across Borders	3	<input type="checkbox"/> (UD) Admn. Breadth Elective	3
<input type="checkbox"/> MGMT 3500 - Applied Communication	3	<input type="checkbox"/> MGMT 3350 - Business, Ethics & Society	3
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> Free Elective	3
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3
		<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain	3	<input type="checkbox"/> MGMT 4910 - Strategic Management	3
<input type="checkbox"/> Concentration Elective Course	3	<input type="checkbox"/> (UD) Admn. Breadth Elective	3
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> Concentration Elective Course	3
<input type="checkbox"/> MGMT 4520 - Leadership & Followership	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
		<input type="checkbox"/> MGMT 5980 - Reflective Essay	0
Total Units	15	Total Units	13
Degree Total Units		120	

(GE) = General Education Course
 (UD) = Upper Division (Jr./Sr. Level)

A "C" or better is required for all concentration courses

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
MARKETING CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration		1
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I		3
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)		3
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics		3
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)		3
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology		1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations		3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
Category D - Disciplinary Perspectives - Social Sciences		12	Upper-Division Core Requirements		33
___ 1. Arts	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)		3
___ 2. Humanities	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)		3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ MGMT 3020	Organizational Behavior		3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3500	Applied Communication		3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy		2
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles		3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)		3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)		3
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
Note: Requirements for general education, required core and concentration courses, may not total 120 units. Free electives may be required to make-up the difference.		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160 , PA 3050			
		Concentration Requirements		18	
		___ MKTG 4100	Consumer Behavior (Prerequisites: MKTG 3050, 3160)		3
		___ MKTG 4160	Marketing Research (Prerequisites: MKTG 3050, 3160)		3
		___ MKTG 4200	Marketing Communications (Prerequisites: MKTG 3050, 3160)		3
		___ MKTG 4300	Professional Selling and Sales Management (Prerequisites: MKTG 3050)		3
		___	Three units chosen from: MKTG 4960 (Prerequisites: MKTG 4100, 4160); or MKTG 4760 (Prerequisite: MKTG 4700)		3
		___	Three units chosen from: MKTG 4460, 4600, 4700, 4750, 4760, 4960, 5160, 5250, 5600, 5730, 5930, 5951, 5952, 5953, ADMN 5753		3

Bachelor of Arts, Administration
MARKETING CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> (GE) A2 - ENG - English	3
<input type="checkbox"/> ADMN 1500 - Intro to Administration	1	<input type="checkbox"/> (GE) A3 - Critical Thinking	3
<input type="checkbox"/> (GE) B1 - Physical Science	3	<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3
<input type="checkbox"/> (GE) A1 - COMM 1006	3	<input type="checkbox"/> (GE) C1 - Arts	3
<input type="checkbox"/> (GE) E - Foundation Seminar	3	<input type="checkbox"/> (GE) B3 - Lab/Activity	1
<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1	<input type="checkbox"/> (GE) D2 - U.S. History	3
Total Units	14	Total Units	16

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C2 - Humanities	3	<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3	<input type="checkbox"/> ECON 2201 - Microeconomics	3
<input type="checkbox"/> (GE) D1 - PSCI 2030	3	<input type="checkbox"/> (GE) B2 - Life Science	3
<input type="checkbox"/> Free Elective Course	3	<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> Free Elective	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain Mgmt.	3	<input type="checkbox"/> (UD) Admn. Breadth Elective	3
<input type="checkbox"/> MGMT 3500 - Applied Communication	3	<input type="checkbox"/> MKTG 4100 - Consumer Behavior	3
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3
<input type="checkbox"/> MKTG 3160 - Research Methods (UD Breadth)	3	<input type="checkbox"/> MKTG 4200 - Marketing Comm.	3
		<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3	<input type="checkbox"/> MKTG 4300 - Professional Selling/Sales	3
<input type="checkbox"/> Concentration Elective Course	3	<input type="checkbox"/> MKTG 4960 or MKTG 4760	3
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3
<input type="checkbox"/> MKTG 4160 - Marketing Research	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
Total Units	15	Total Units	13
Degree Total Units			120

(GE) = General Education Course
(UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
PUBLIC ADMINISTRATION CONCENTRATION
2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration	1	
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I	3	
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)	3	
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics	3	
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)	3	
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology	1	
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations	3	
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	___ 3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
___ 1. Arts	3	Upper-Division Core Requirements		33	
___ 2. Humanities	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3	
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)	3	
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3020	Organizational Behavior	3	
Category D - Disciplinary Perspectives - Social Sciences		12	___ MGMT 3500	Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy	2	
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles	3	
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)	3	
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3	
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
Note: Requirements for general education, required core and concentration courses, may not total 120 units. Free electives may be required to make-up the difference.		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements		18	
		___ PA 3800	Introduction to Public Administration	3	
		___ PA 4620	Managing Human Resources in the Public Sector (Prerequisite: PA 3800)	3	
		___ PA 4630	Governmental Budgeting (Prerequisite: PA 3800)	3	
		___ PA 4700	Public Policy and Administration	3	
		___ Six units chosen from: PA 3070, 5010, 5140, 5150, 5170, 5190, 5210, 5280, 5570, 5640, 5730, 5753, 5900, 5951, 5952, 5953		6	

Bachelor of Arts, Administration
PUBLIC ADMINISTRATION CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
☐ (GE) B4 - MATH 1301	3	☐ (GE) A2 - ENG - English	3
☐ ADMN 1500 - Intro to Administration	1	☐ (GE) A3 - Critical Thinking	3
☐ (GE) B1 - Physical Science	3	☐ ADMN 2100 - Applied Bus. Statistics	3
☐ (GE) A1 - COMM 1006	3	☐ (GE) C1 - Arts	3
☐ (GE) E - Foundation Seminar	3	☐ (GE) B3 - Lab/Activity	1
☐ IST 1110 - Intro to Information Tech.	1	☐ (GE) D2 - U.S. History	3
Total Units	14	Total Units	16

Year 2: Sophomore (30 - 59.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
☐ (GE) C2 - Humanities	3	☐ (GE) C3 - C1 or C2 - Arts/Humanities	3
☐ ACCT 2110 - Intro Accounting I	3	☐ ACCT 2120 - Intro Accounting II	3
☐ (GE) D3 - ECON 2202 (meets GE & Admn.)	3	☐ ECON 2201 - Microeconomics	3
☐ (GE) D1 - PSCI 2030	3	☐ (GE) B2 - Life Science	3
☐ Free Elective Course	3	☐ MGMT 2300 - Legal Environment of Bus.	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
☐ (GE) D4 - PA 3150 (meets GE & Admn.)	3	☐ FIN 3001 - Finance I	3
☐ SCM 3040 - Prin. of Supply Chain Mgmt.	3	☐ (UD) Administration Breadth Elective	3
☐ MGMT 3500 - Applied Communication	3	☐ PA 3800 - Introduction to Public Admin.	3
☐ MKTG 3050 - Marketing Principles	3	☐ IST 3110 - Mgmt. of Information Tech.	3
☐ (UD) Administration Breadth Elective	3	☐ Concentration Elective Course	3
		☐ MGMT 3900 - Principles of Strategy	2
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)			
Fall Semester		Spring Semester	
Course	Units	Course	Units
☐ MGMT 3020 - Organizational Behavior	3	☐ Concentration Elective Course	3
☐ PA 4620 - Managing HR in the Public Sector	3	☐ PA 4700 - Public Policy & Administration	3
☐ PA 4630 - Governmental Budgeting	3	☐ ADMN 4900 - Administrative Capstone	1
☐ (GE) C4 - UD Arts or Humanities	3	☐ (GE) B5 - UD Scientific Inquiry	3
☐ (UD) Administration Breadth Elective	3	☐ Free Elective	3
Total Units	15	Total Units	13
		Degree Total Units	120

(GE) = General Education Course
(UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category



Jack H. Brown College
Business and Public Administration

THE JACK H. BROWN COLLEGE OF BUSINESS AND PUBLIC ADMINISTRATION
DEGREE REQUIREMENTS - BACHELOR OF ARTS, ADMINISTRATION
REAL ESTATE CONCENTRATION

2020-2021

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration		1
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I		3
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)		3
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics		3
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)		3
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology		1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations		3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
___ 1. Arts	3	Upper-Division Core Requirements		33	
___ 2. Humanities	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)		3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)		3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3020	Organizational Behavior		3
Category D - Disciplinary Perspectives - Social Sciences		12	___ MGMT 3500	Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy		2
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles		3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)		3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)		3
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements		18	
		___ FIN 3800	Principles of Real Estate (Prerequisite: FIN 3001)		3
		___ FIN 4800	Real Estate Appraisal (Prerequisite: FIN 3800)		3
		___ FIN 4810	Real Estate Practice (Prerequisite: FIN 3800)		3
		___ FIN 5850	Real Estate Finance (Prerequisite: FIN 3001)		3
		___ Three units chosen from: FIN 4590 (Prerequisite: FIN 3002), FIN 4350 (Prerequisites: FIN 3002, FIN 4300)		3	
		___ Three units chosen from: FIN 3555, 3600, 3850, 4300, 4320, 4330, 4350, 4450, 4590, 4600, 4820, 4850, 5230, 5460, 5753, 5860, 5880		3	
Note: Requirements for general education, required core and concentration courses, may not total required 120 units. Free Electives may be required to make up the difference.					

Bachelor of Arts, Administration

REAL ESTATE CONCENTRATION

4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)

Fall		Spring	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> ADMN 1500 - Intro to Administration	1
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3
<input type="checkbox"/> (GE) A3 - Critical Thinking	3	<input type="checkbox"/> (GE) B1 - Physical Science	3
<input type="checkbox"/> (GE) C1 - Arts	3	<input type="checkbox"/> (GE) A1 - COMM 1006	3
<input type="checkbox"/> (GE) B2 - Life Science	3	<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> (GE) E - Foundation Seminar	3
Total Units	16	Total Units	14

Year 2: Sophomore (30 - 59.9 units earned)

Fall		Spring	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3	<input type="checkbox"/> (GE) D1 - PSCI 2030	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> ECON 2201 - Microeconomics	3	<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3
<input type="checkbox"/> (GE) D2 - U.S. History	3	<input type="checkbox"/> (GE) C2 - Humanities	3
<input type="checkbox"/> Free Elective Course	3	<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)

Fall		Spring	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3	<input type="checkbox"/> FIN 3800 - Principles of Real Estate	3
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> (UD) Administration Breadth Elective	3
<input type="checkbox"/> FIN 3001 - Finance I	3	<input type="checkbox"/> FIN 3002 - (UD) Admin. Breadth Elective	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> MGMT 3500 - Applied Communication	3
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> Free Elective Course	3
<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2		
Total Units	17	Total Units	15

Year 4: Senior (90 - 120 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> FIN 4800 - Real Estate Appraisal	3	<input type="checkbox"/> FIN 5850 - Real Estate Finance	3
<input type="checkbox"/> FIN 4590 or FIN 4350	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3	<input type="checkbox"/> Concentration Elective	3
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> FIN 4810 - Real Estate Practice	3
<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
Total Units	15	Total Units	13
		Degree Total Units	120

(GE) = General Education Course
 (UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category

General Education Program (48 Units)	Units	Administration Major Requirements (74 Units)	Units
Category A - University Foundations	9	Lower-Division Core Requirements	23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500 Introduction to Administration	1
___ 2. Written Communication	3	___ ACCT 2110 Introductory Accounting I	3
___ 3. Critical Thinking	3	___ ACCT 2120 Introductory Accounting II (Prerequisite: ACCT 2110)	3
Category B - Disciplinary Perspectives - Scientific Inquiry	13	___ ADMN 2100 Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201 Principles of Microeconomics	3
___ 2. Life Science	3	___ ECON 2202 Principles of Macroeconomics (also satisfies GE, D3)	3
___ 3. Laboratory Activity	1	___ IST 1110 Introduction to Information Technology	1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300 Legal Environment of Organizations	3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	___ 3 units chosen from the following (also satisfies GE, B4):	3
Category C - Disciplinary Perspectives - Arts and Humanities	12	MATH 1301, MATH 1401, MATH 1601, MATH 2210	
___ 1. Arts	3	Upper-Division Core Requirements	33
___ 2. Humanities	3	___ FIN 3001 Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)	3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ IST 3110 Management of Information Technology (Prerequisite: IST 1110)	3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3020 Organizational Behavior	3
Category D - Disciplinary Perspectives - Social Sciences	12	___ MGMT 3500 Applied Communication	3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900 Principles of Strategy	2
___ 2. U.S. History	3	___ MKTG 3050 Marketing Principles	3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150 Society, Business, & Global Governance (also satisfies GE, D4)	3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040 Principles of Supply Chain Management (Prerequisite: ADMN 2100)	3
Category E - University Foundations	3	___ ADMN 4900 Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:	9
		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160 , PA 3050	
		Concentration Requirements	18
		___ MKTG 4160 Marketing Research (Prerequisites: MKTG 3050, 3160)	3
		___ MKTG 4300 Professional Selling and Sales Management (Prerequisites: MKTG 3050)	3
		___ MKTG 5250 Sports, Entertainment, and Hospitality Marketing (Prerequisites: MKTG 3050)	3
		___ MKTG 5500 Advanced Sports Marketing Planning and Strategy (Prerequisite: MKTG 5250)	3
		___ MKTG 5550 Advanced Entertainment Marketing Planning and Strategy	3
		___ Three units chosen from: MKTG 4460, 4600, 4700, 4750, 4760, 4960, 5160, 5250, 5600, 5730, 5930, 5951, 5952, 5953, ADMN 5753	3
Note: Requirements for general education, required core and concentration courses, may not total 120 units. Free electives may be required to make up the difference.			

Bachelor of Arts, Administration
SPORTS & ENTERTAINMENT MARKETING CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> (GE) A2 - ENG - English	3
<input type="checkbox"/> ADMN 1500 - Intro to Administration	1	<input type="checkbox"/> (GE) A3 - Critical Thinking	3
<input type="checkbox"/> (GE) B1 - Physical Science	3	<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3
<input type="checkbox"/> (GE) A1 - COMM 1006	3	<input type="checkbox"/> (GE) C1 - Arts	3
<input type="checkbox"/> (GE) E - Foundation Seminar	3	<input type="checkbox"/> (GE) B3 - Lab/Activity	1
<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1	<input type="checkbox"/> (GE) D2 - U.S. History	3
Total Units	14	Total Units	16

Year 2: Sophomore (30 - 59.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C2 - Humanities	3	<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting I	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3	<input type="checkbox"/> ECON 2201 - Microeconomics	3
<input type="checkbox"/> (GE) D1 - PSCI 2030	3	<input type="checkbox"/> (GE) B2 - Life Science	3
<input type="checkbox"/> Free Elective Course	3	<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> Free Elective	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> SCM 3040 - Prin. of Supply Chain Mgmt.	3	<input type="checkbox"/> (UD) Administration Breadth Elective	3
<input type="checkbox"/> MGMT 3500 - Applied Communication	3	<input type="checkbox"/> MKTG 4160 - Marketing Research	3
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3
<input type="checkbox"/> MKTG 3160 - Research Methods (UD Breadth)	3	<input type="checkbox"/> MKTG 5250 - Sports, Ent. & Hosp. Mktg.	3
		<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2
Total Units	15	Total Units	17

Year 4: Senior (90 - 120 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3	<input type="checkbox"/> Concentration Elective Course	3
<input type="checkbox"/> MKTG 5550 - Adv. Ent. Mktg. Plan. & Strat.	3	<input type="checkbox"/> MKTG 5500 - Adv. Sports Mktg. Plan. & Strat.	3
<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3	<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3
<input type="checkbox"/> MKTG 4300 - Marketing Communication	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Admn. Breadth Elective	3	<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3
Total Units	15	Total Units	13

Degree Total Units 120

(GE) = General Education Course
 (UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category

General Education Program (48 Units)		Units	Administration Major Requirements (74 Units)		Units
Category A - University Foundations		9	Lower-Division Core Requirements		23
___ 1. Oral Communication (COMM 1006)	3	___ ADMN 1500	Introduction to Administration		1
___ 2. Written Communication	3	___ ACCT 2110	Introductory Accounting I		3
___ 3. Critical Thinking	3	___ ACCT 2120	Introductory Accounting II (Prerequisite: ACCT 2110)		3
Category B - Disciplinary Perspectives - Scientific Inquiry		13	___ ADMN 2100	Applied Business Statistics	3
___ 1. Physical Science	3	___ ECON 2201	Principles of Microeconomics		3
___ 2. Life Science	3	___ ECON 2202	Principles of Macroeconomics (also satisfies GE, D3)		3
___ 3. Laboratory Activity	1	___ IST 1110	Introduction to Information Technology		1
___ 4. Mathematics/Quantitative Reasoning (MATH 1301)	3	___ MGMT 2300	Legal Environment of Organizations		3
___ 5. Upper Division Scientific Inquiry (Jr. & Sr. Level Course)	3	3 units chosen from the following (also satisfies GE, B4):		3	
Category C - Disciplinary Perspectives - Arts and Humanities		12	MATH 1301, MATH 1401, MATH 1601, MATH 2210		
Category D - Disciplinary Perspectives - Social Sciences		12	Upper-Division Core Requirements		33
___ 1. Arts	3	___ FIN 3001	Finance I (Prerequisites: MATH 1301, ACCT 2120, ADMN 2100)		3
___ 2. Humanities	3	___ IST 3110	Management of Information Technology (Prerequisite: IST 1110)		3
___ 3. Arts or Humanities (Additional course from C1 or C2)	3	___ MGMT 3020	Organizational Behavior		3
___ 4. Upper Division Arts or Humanities (Jr. & Sr. Level Course)	3	___ MGMT 3500	Applied Communication		3
___ 1. American Government (PSCI 2030)	3	___ MGMT 3900	Principles of Strategy		2
___ 2. U.S. History	3	___ MKTG 3050	Marketing Principles		3
___ 3. Social Science Discipline Perspectives (ECON 2202)	3	___ PA 3150	Society, Business, & Global Governance (also satisfies GE, D4)		3
___ 4. Upper Division Social Sciences (PA 3150)	3	___ SCM 3040	Principles of Supply Chain Management (Prerequisite: ADMN 2100)		3
Category E - University Foundations		3	___ ADMN 4900	Administrative Capstone (Prerequisites: Completion of lower & upper division core)	1
___ 1. Foundation Seminar	3	Breadth Electives - Nine units chosen from the following:		9	
Note: Requirements for general education, required core and concentration courses, may not total 120 units. Free electives may be required to make up the difference.		___ ENTR 3000, FIN 3002 (Prerequisite: FIN 3001), MKTG 3160, PA 3050			
		Concentration Requirements		18	
		___ SCM 3050	Enterprise Resource Planning (Prerequisite: SCM 3040)		3
		___ SCM 4400	Transportation Systems Management (Prerequisite: SCM 3040)		3
		___ SCM 4700	Advanced Supply Chain and Logistics Management (Prerequisite: SCM 3040)		3
		___ SCM 4750	Supply Chain Business Analytics (Prerequisite: ADMN 2100)		3
		___ SCM 5150	Project Management		3
		___ Three units chosen from: SCM 3500, 4450, 4800, 5050, 5930, 5951, 5952, 5953, GEOG 5303, ADMN 5753			3

Bachelor of Arts, Administration
SUPPLY CHAIN MANAGEMENT CONCENTRATION
 4- Year Roadmap

Year 1: Freshman (0 - 29.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) A2 - ENG - English	3	<input type="checkbox"/> (GE) A3 - Critical Thinking	3
<input type="checkbox"/> (GE) B4 - MATH 1301	3	<input type="checkbox"/> (GE) D3 - ECON 2202 (meets GE & Admn.)	3
<input type="checkbox"/> ADMN 1500 - Intro to Administration	1	<input type="checkbox"/> (GE) C1 - Arts	3
<input type="checkbox"/> (GE) D2 - U.S. History	3	<input type="checkbox"/> IST 1110 - Intro to Information Tech.	1
<input type="checkbox"/> (GE) A1 - COMM 1006	3	<input type="checkbox"/> (GE) D1 - PSCI 2030	3
<input type="checkbox"/> (GE) B3 - Lab/Activity	1	<input type="checkbox"/> (GE) E - Foundation Seminar	3
Total Units	14	Total Units	16

Year 2: Sophomore (30 - 59.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> (GE) C2 - Humanities	3	<input type="checkbox"/> (GE) C3 - C1 or C2 - Arts/Humanities	3
<input type="checkbox"/> ACCT 2110 - Intro Accounting	3	<input type="checkbox"/> ACCT 2120 - Intro Accounting II	3
<input type="checkbox"/> ADMN 2100 - Applied Bus. Statistics	3	<input type="checkbox"/> ECON 2201 - Microeconomics	3
<input type="checkbox"/> (GE) B1 - Physical Science	3	<input type="checkbox"/> (GE) B2 - Life Science	3
<input type="checkbox"/> MGMT 2300 - Legal Environment of Bus.	3	<input type="checkbox"/> Free Elective Course	3
Total Units	15	Total Units	15

Year 3: Junior (60 - 89.9 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> MKTG 3050 - Marketing Principles	3	<input type="checkbox"/> FIN 3001 - Finance I	3
<input type="checkbox"/> IST 3110 - Mgmt. of Information Tech.	3	<input type="checkbox"/> SCM 3050 - Enterprise Resource Planning	3
<input type="checkbox"/> SCM 3040 - Principles of Supply Chain	3	<input type="checkbox"/> (GE) C4 - UD Arts or Humanities	3
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> MGMT 3500 - Applied Communication	3
<input type="checkbox"/> MGMT 3900 - Principles of Strategy	2	<input type="checkbox"/> (UD) Administration Breadth Elective	3
<input type="checkbox"/> Free Elective Course	3	Total Units	15
Total Units	17		

Year 4: Senior (90 - 120 units earned)

Fall Semester		Spring Semester	
Course	Units	Course	Units
<input type="checkbox"/> MGMT 3020 - Organizational Behavior	3	<input type="checkbox"/> (GE) D4 - PA 3150 (meets GE & Admn.)	3
<input type="checkbox"/> SCM 4400 - Trans. Systems Management	3	<input type="checkbox"/> SCM 4700 - Adv. Supply Chain & Log. Mgmt.	3
<input type="checkbox"/> (GE) B5 - UD Scientific Inquiry	3	<input type="checkbox"/> SCM 5150 - Project Management	3
<input type="checkbox"/> SCM 4750 - Supply Chain Bus. Analytics	3	<input type="checkbox"/> ADMN 4900 - Administrative Capstone	1
<input type="checkbox"/> (UD) Administration Breadth Elective	3	<input type="checkbox"/> Concentration Elective	3
Total Units	15	Total Units	13
		Degree Total Units	120

(GE) = General Education Course
 (UD) = Upper Division (Jr./Sr. Level)

Use the roadmap in conjunction with the PAWS report to identify specific courses in each category