

The Jack H. Brown College of Business and Public Administration

Accounting Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower-Division Courses	32
___ 1. Written Communication		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Sciences		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ 4 Units Chosen From the Following:	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)	
Area C - Humanities	20	Upper-Division Courses	36
___ 1. Arts		___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 302 Management & Organizational Behavior	
Area D - Social and Behavioral Sciences	20	___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ 1. American History and Civilization		___ PA 315 Government Business Relations	
___ 2. American Institutions (PSCI 203)		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures		___ MGMT 490 Strategic Mgmt (prereq: all upper-division courses & writing)	
___ 4. Discipline Perspectives		Concentration Courses (30 Units)	30
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ ACCT 315 Accounting Information Systems (prereq: ACCT 212, IST 309)	
Area E - Lifelong Understanding	6	___ ACCT 347 Management Accounting and Decision Making (prereq: ACCT 212)	
___ 1. The Whole Person: Physical & Physiological Issues		___ ACCT 372 Intermediate Accounting (prereq: ACCT 212)	
___ 2. The Whole Person: Social & Psychological Issues		___ ACCT 373 Problem Areas in Intermediate Acct (prereq: ACCT 372)	
___ 3. Physical Education		___ ACCT 374 Reporting Issues in Intermediate Acct (prereq: ACCT 373, upper div writing)	
Multicultural/Gender Requirement	0-4	___ ACCT 426 Introduction to Taxation (prereq: ACCT 211 and junior standing)	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380		___ ACCT 440 Financial Statement Auditing (prereq: ACCT 315, 373, upper div writing)	
Upper-Division Writing Requirement	4	___ 2 Units Chosen From the Following:	
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306		ACCT: 442, 468, 536, 539, 541, 544, 547, 556, 575, 595	
		ADMN 575, FIN 355	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

ACCOUNTING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> ACCT 372	<input type="checkbox"/> ACCT 373	<input type="checkbox"/> ACCT 374
<input type="checkbox"/> IST 309	<input type="checkbox"/> ACCT 315	<input type="checkbox"/> ACCT 347
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> ACCT 426	<input type="checkbox"/> ACCT 440	<input type="checkbox"/> ACCT Elective
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Free Elective (if needed)		

The Jack H. Brown College of Business and Public Administration
Business Analytics Concentration (B.A.)
2018-2019

General Education Program (78-86 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower-Division Courses		32
___ 1. Written Communication			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Sciences			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			4 Units Chosen From the Following:		
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)		
Area C - Humanities		20	Upper-Division Courses		36
___ 1. Arts			___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 302	Management & Organizational Behavior	
Area D - Social and Behavioral Sciences		20	___ MGMT 350	Admin Communications (prereq: upper-division writing)	
___ 1. American History and Civilization			___ PA 315	Government Business Relations	
___ 2. American Institutions (PSCI 203)			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & writing)	
___ 4. Discipline Perspectives			Concentration Courses (30 Units)		30
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ SCM 305	Enterprise Resource Planning (prereq: SCM 304)	
Area E - Lifelong Understanding		6	___ SCM 350	Decision Making in Supply Chain & Transportation Mgmt (prereq: SCM 304)	
___ 1. The Whole Person: Physical & Physiological Issues			___ MKTG 416	Marketing Research (prereq: MKTG 305)	
___ 2. The Whole Person: Social & Psychological Issues			___ IST 274	Data Base Mgmt & Policies (prereq: IST 101)	
___ 3. Physical Education			___ IST 282	Business Systems I (prereq: IST 101)	
Multicultural/Gender Requirement		4	___ SCM 475	Business Analytics Practicum/Practices (prereq: SCM 305, 350, IST 274, 282)	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			Choose two of the following for a minimum of 6 units		
Upper-Division Writing Requirement		4	IST: 378, 490, 595, SCM: 466, 490, 595, ADMN 575, or MKTG 436		
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

BUSINESS ANALYTICS CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304	<input type="checkbox"/> IST 309	<input type="checkbox"/> SCM 305
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MKTG 416
<input type="checkbox"/> IST 282	<input type="checkbox"/> IST 274	<input type="checkbox"/> PA 315
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> SCM 350

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> Concentration Elective
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> SCM 475	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		

General Education Program (78-86 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communication	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Sciences	
___ 3. Physical Sciences	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language or Literature in Translation	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	
Upper-Division Writing Requirement	4
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306	

Required Core Courses (68 Units)	Units
Lower-Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ 4 Units Chosen From the Following: MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)	
Upper-Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & writing)	
Concentration Courses (24 Units)	24
___ ENTR 442 Small Business Management	
___ ENTR 543 New Venture Opportunity Analysis	
___ ENTR 544 New Venture Development (prereq: ENTR 543)	
___ ENTR 545 New Venture Resource Requirements	
___ ENTR 598 Baccalaureate Reflective Essay (Enroll last academic quarter)	
___ Eight Units Chosen From the Following: ADMN 575, ENTR: 541, 547, 549, HRM: 455, MGMT 515, 575 MKTG: 430, 460	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

ENTREPRENEURSHIP CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MGMT 350/PA 315	<input type="checkbox"/> PA 315/MGMT 350
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> ENTR 543	<input type="checkbox"/> ENTR 544
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> ENTR 545	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304/IST 309	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> ENTR 598 (0 units)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> ENTR 442	<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Concentration Elective		<input type="checkbox"/> Free Elective (if needed)

The Jack H. Brown College of Business and Public Administration

Finance Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower-Division Courses	32
___ 1. Written Communication		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Sciences		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ 4 Units Chosen From the Following:	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)	
Area C - Humanities	20	Upper-Division Courses	36
___ 1. Arts		___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 302 Management & Organizational Behavior	
Area D - Social and Behavioral Sciences	20	___ MGMT 350 Admin Communications (prereq: upper division writing course)	
___ 1. American History and Civilization		___ PA 315 Government Business Relations	
___ 2. American Institutions (PSCI 203)		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures		___ MGMT 490 Strategic Mgmt (prereq: all upper division courses & writing)	
___ 4. Discipline Perspectives		Concentration Courses (24 Units)	24
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ FIN 430 Financial Theory and Practice (prereq: FIN 314)	
Area E - Lifelong Understanding	6	___ FIN 432 Financial Institutions and Capital Formation (prereq: FIN 314)	
___ 1. The Whole Person: Physical & Physiological Issues		___ FIN 433 International Business Finance (prereq: Fin 313)	
___ 2. The Whole Person: Social & Psychological Issues		___ FIN 435 Investment Analysis (prereq: upper division writing, FIN 314, 430)	
___ 3. Physical Education		___ FIN 445 Fin Analysis and Decision-Making (prereq: FIN 430, upper division writing)	
Multicultural/Gender Requirement	4	OR	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380		___ FIN 527 Financial Derivatives (prereq: FIN 314)	
Upper-Division Writing Requirement	4	___ 4 Units Chosen From the Following: ACCT: 372, 373, 426, 536, ADMN 575, ECON: 410, 475, FIN: 355, 360, 380, 420, 460, 546, 575, 585, ENTR 442, SCM 350	
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306			

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

FINANCE CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics)
		<input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> FIN 430
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> FIN 433	<input type="checkbox"/> FIN 432
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 435	<input type="checkbox"/> FIN 445 or 527	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> FIN Elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
		<input type="checkbox"/> Free Elective (if needed)

The Jack H. Brown College of Business and Public Administration

Financial Planning Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower-Division Courses		32
___ 1. Written Communication			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Sciences			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			4 Units Chosen From the Following:		
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)		
Area C - Humanities		20	Upper-Division Courses		36
___ 1. Arts			___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 302	Management & Organizational Behavior	
Area D - Social and Behavioral Sciences		20	___ MGMT 350	Admin Communications (prereq: upper division writing course)	
___ 1. American History and Civilization			___ PA 315	Government Business Relations	
___ 2. American Institutions (PSCI 203)			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures			___ MGMT 490	Strategic Mgmt (prereq: all upper division courses & writing)	
___ 4. Discipline Perspectives			Concentration Courses (28 Units)		28
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ ACCT 426	Introduction to Taxation (prereq: ACCT 211 & junior standing)	
Area E - Lifelong Understanding		6	___ FIN 360	Financial Planning Process and Insurance (prereq: FIN 313)	
___ 1. The Whole Person: Physical & Physiological Issues			___ FIN 430	Financial Theory and Practice (prereq: FIN 314)	
___ 2. The Whole Person: Social & Psychological Issues			___ FIN 435	Investment Analysis (prereq: FIN 314, 430, upper-div writing)	
___ 3. Physical Education			___ FIN 460	Retirement Planning (prereq: FIN 360)	
Multicultural/Gender Requirement		4	Eight Units Chosen From the Following:		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			ACCT: 536, 556, ADMN 575		
Upper-Division Writing Requirement		4	FIN: 380, 433, 445, 523, 585		
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306			ENTR 442		
			MKTG 430		

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

FINANCIAL PLANNING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> FIN 430
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> FIN 360	<input type="checkbox"/> FIN Elective
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 435	<input type="checkbox"/> ACCT 426	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> FIN 460	<input type="checkbox"/> FIN Elective	<input type="checkbox"/> UD GE Capstone
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Free Elective (if needed)		



Jack H. Brown College
Business and Public Administration

The Jack H. Brown College of Business and Public Administration

Human Resources Management Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower-Division Courses		32
___ 1.	Written Communication		___ IST 101	Introduction to Information Technology	
___ 2.	Oral Communication		___ ECON 200	Principles of Microeconomics	
___ 3.	Critical Thinking		___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1.	Mathematics		___ ACCT 211	Introductory Accounting I	
___ 2.	Life Sciences		___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3.	Physical Sciences		___ ADMN 210	Applied Business Statistics	
___ 4.	Special Topics in Science and Technology		4 Units Chosen From the Following:		
___ 5.	Integrative Capstone (Jr. & Sr. Level Course)		MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)		
Area C - Humanities		20	Upper-Division Courses		36
___ 1.	Arts		___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2.	Literature		___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 3.	Foreign Language or Literature in Translation		___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 4.	Philosophy		___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 5.	Integrative Capstone (Jr. & Sr. Level Course)		___ MGMT 302	Management & Organizational Behavior	
Area D - Social and Behavioral Sciences		20	___ MGMT 350	Admin Communications (prereq: upper-division writing)	
___ 1.	American History and Civilization		___ PA 315	Government Business Relations	
___ 2.	American Institutions (PSCI 203)		___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3.	World Cultures		___ MGMT 490	Strategic Mgmt (prereq: all upper-division courses & writing)	
___ 4.	Discipline Perspectives		Concentration Courses (24 Units)		24
___ 5.	Integrative Capstone (Jr. & Sr. Level Course)		___ HRM 455	Human Resources Management (prereq: MGMT 302, upper-div writing) *offered Fall, Winter, Spring	
Area E - Lifelong Understanding		6	___ HRM 456	Developing an Effective Workforce (prereq: HRM 455) *offered Fall, Winter	
___ 1.	The Whole Person: Physical & Physiological Issues		___ HRM 458	Fair Employment Practices (prereq: HRM 455) *offered Fall, Winter	
___ 2.	The Whole Person: Social & Psychological Issues		___ HRM 460	Compensation and Performance (prereq: HRM 455) *Course is offered Fall, Spring (470 may substitute for 460 as needed)	
___ 3.	Physical Education		___ MGMT 998	Baccalaureate Reflective Essay (*Enroll in last quarter)	
Multicultural/Gender Requirement		4	Eight Units Chosen From the Following: ADMN 575, HSCI 436, PA 462, PSYC 355		
___ 1.	Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380		MGMT: 405, 452, 459, 575, HRM: 457, 470		
Upper-Division Writing Requirement		4			
___	EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306				

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

HUMAN RESOURCES CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MKTG 305/PA 315	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PA 315/MKTG 305
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> HRM 455	<input type="checkbox"/> HR Concentration Elective
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304/IST 309	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> MGMT 998 (0 Units)
<input type="checkbox"/> HRM 456	<input type="checkbox"/> HRM 458	<input type="checkbox"/> HRM 460
<input type="checkbox"/> HR Concentration Elective	<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		<input type="checkbox"/> Free Elective (if needed)

The Jack H. Brown College of Business and Public Administration
Information Systems and Technology Concentration (B.A.)
2018-2019

General Education Program (78-86 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower-Division Courses		32
___ 1. Written Communication			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Sciences			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			4 Units Chosen From the Following:		
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)		
Area C - Humanities		20	Upper-Division Courses		36
___ 1. Arts			___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 302	Management & Organizational Behavior	
Area D - Social and Behavioral Sciences		20	___ MGMT 350	Admin Communications (prereq: upper-division writing course)	
___ 1. American History and Civilization			___ PA 315	Government Business Relations	
___ 2. American Institutions (PSCI 203)			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures			___ MGMT 490	Strategic Mgmt (prereq: all upper-division courses & writing)	
___ 4. Discipline Perspectives			Concentration Courses (30 Units)		30
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ IST 215	Cyber Security (prereq: IST 101)	
Area E - Lifelong Understanding		6	___ IST 372	Information Technology (prereq: IST 309)	
___ 1. The Whole Person: Physical & Physiological Issues			Eight Units Chosen From the Following:		
___ 2. The Whole Person: Social & Psychological Issues			IST 274, 275, 276, 282		
___ 3. Physical Education			Four Units Chosen From One of the Following:		
Multicultural/Gender Requirement		4	IST 378 Problem Solving & Risk Mgmt. OR SCM 515 Project Mgmt.		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			Six Units Chosen From the Following:		
Upper-Division Writing Requirement		4	IST: 474, 475, 476, 483, 511, 525, 575, 595		
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306			___ IST 490	Information Systems Planning and Policy (prereq: all concentration courses & upper-div writing)	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

(B.A.) INFORMATION SYSTEMS AND TECHNOLOGY CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> GE A-3 (Critical Thinking)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE B-2 (Life Science)	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> IST 101	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE D-3 (World Culture)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> IST 215	<input type="checkbox"/> GE C-1 (Arts)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)	<input type="checkbox"/> IST 200 Level Elective	<input type="checkbox"/> IST 200 Level Elective
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE D-1 (American History)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> IST 309	<input type="checkbox"/> IST 372	<input type="checkbox"/> IST 400+ Level Elective
<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> MGMT 230	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> IST 378 OR SCM 515	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> IST 490
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> IST 400+ Level Elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		



Jack H. Brown College
Business and Public Administration

The Jack H. Brown College of Business and Public Administration

International Business Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower-Division Courses		32
___ 1. Written Communication			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Sciences			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			___ 4 Units Chosen From the Following:		
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)		
Area C - Humanities		20	Upper-Division Courses		36
___ 1. Arts			___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone(Jr. & Sr. Level Course)			___ MGMT 302	Management & Organizational Behavior	
Area D - Social and Behavioral Sciences		20	___ MGMT 350	Admin Communications (prereq: upper-division writing course)	
___ 1. American History and Civilization			___ PA 315	Government Business Relations	
___ 2. American Institutions (PSCI 203)			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures			___ MGMT 490	Strategic Mgmt (prereq: all upper-division courses & writing)	
___ 4. Discipline Perspectives			Concentration Courses (32 Units)		32
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 405	Managing Across Borders (prereq: MGMT 302)	
Area E - Lifelong Understanding		6	___ MKTG 470	International Marketing Management (prepeq: MKTG 305)	
___ 1. The Whole Person: Physical & Physiological Issues			___ Four units	chosen from: ADMN 575, 590, FIN 433, or SCM 445	
___ 2. The Whole Person: Social & Psychological Issues			___ Four units	chosen from the following [course cannot double count for specialty] :	
___ 3. Physical Education			___ ANTH 341, COMM 471, ECON: 430, 435, 450, FIN 432, PSCI: 540, 590, or SSCI 515		
Multicultural/Gender Requirement		4	___ Eight units	of 200-level or higher course work in the same approved foreign lang.	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			___ Eight units	chosen from one of the following specialties:	
Upper-Division Writing Requirement		4	___ Study Abroad Specialty	(see catalog for specialty course reqt's.)	
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306			___ Functional Specialty	(see catalog for specialty course reqt's.)	
			___ Regional Specialty	(see catalog for specialty course reqt's.)	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

INTERNATIONAL BUSINESS CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE-B-4 (Special Topics)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> SCM 304	<input type="checkbox"/> IST 309
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MGMT 405	<input type="checkbox"/> MKTG 470
<input type="checkbox"/> Language 101	<input type="checkbox"/> Language 102	<input type="checkbox"/> GE C-3 (Language 103)

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> Specialty Course	<input type="checkbox"/> Specialty Course
<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PA 315	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Concentration Elective
<input type="checkbox"/> Language 200+	<input type="checkbox"/> Language 200+	<input type="checkbox"/> UD GE Capstone
		<input type="checkbox"/> MGMT 998 (0 Units)

The Jack H. Brown College of Business and Public Administration

Management Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower-Division Courses		32
___ 1. Written Communication			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Sciences			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			4 Units Chosen From the Following:		
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)		
Area C - Humanities		20	Upper-Division Courses		36
___ 1. Arts			___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 302	Management & Organizational Behavior	
Area D - Social and Behavioral Sciences		20	___ MGMT 350	Admin Communications (prereq: upper-division writing course)	
___ 1. American History and Civilization			___ PA 315	Government Business Relations	
___ 2. American Institutions (PSCI 203)			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures			___ MGMT 490	Strategic Mgmt (prereq: all upper-division courses & writing)	
___ 4. Discipline Perspectives			Concentration Courses (24 Units)		24
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 335	Business, Ethics, and Society (prereq: upper-division writing)	
Area E - Lifelong Understanding		6	___ MGMT 405	Managing Across Borders (prereq: MGMT 302 or PSYC 302)	
___ 1. The Whole Person: Physical & Physiological Issues			___ HRM 455	Human Resource Mgmt (prereq: MGMT 302, upper-division writing)	
___ 2. The Whole Person: Social & Psychological Issues			Twelve units chosen from:		
___ 3. Physical Education			ADMN 575, MGMT: 402, 406, 451, 452, 459, 515, 575, 590, ENTR 442, HRM 457		
Multicultural/Gender Requirement		4	___ MGMT 998		Baccalaureate Reflective Essay (Enroll in LAST academic quarter)
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380					
Upper-Division Writing Requirement		4			
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

MANAGEMENT CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MKTG 305/PA 315	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PA 315/MKTG 305
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> MGMT 335	<input type="checkbox"/> MGMT 405
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> MGMT 302	<input type="checkbox"/> HRM 455

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304/IST 309	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> Concentration Elective	<input type="checkbox"/> MGMT 998 (0 Units)
<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Concentration Elective	

The Jack H. Brown College of Business and Public Administration
Marketing Concentration (B.A.)
2018-2019

General Education Program (78-86 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower-Division Courses		32
___ 1. Written Communication			___ IST 101	Introduction to Information Technology	
___ 2. Oral Communication			___ ECON 200	Principles of Microeconomics	
___ 3. Critical Thinking			___ ECON 202	Principles of Macroeconomics	
Area B - Natural Sciences		20	___ MGMT 230	Business Law	
___ 1. Mathematics			___ ACCT 211	Introductory Accounting I	
___ 2. Life Sciences			___ ACCT 212	Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences			___ ADMN 210	Applied Business Statistics	
___ 4. Special Topics in Science and Technology			4 Units Chosen From the Following:		
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)		
Area C - Humanities		20	Upper-Division Courses		36
___ 1. Arts			___ FIN 313	Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature			___ FIN 314	Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation			___ IST 309	Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy			___ MKTG 305	Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MGMT 302	Management & Organizational Behavior	
Area D - Social and Behavioral Sciences		20	___ MGMT 350	Admin Communications (prereq: upper-division writing course)	
___ 1. American History and Civilization			___ PA 315	Government Business Relations	
___ 2. American Institutions (PSCI 203)			___ SCM 304	Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures			___ MGMT 490	Strategic Mgmt (prereq: all upper-division courses & writing)	
___ 4. Discipline Perspectives			Concentration Courses (24 Units)		24
___ 5. Integrative Capstone (Jr. & Sr. Level Course)			___ MKTG 410	Consumer Behavior (prereq: MKTG 305)	
Area E - Lifelong Understanding		6	___ MKTG 416	Marketing Research (prereq: MKTG 305)	
___ 1. The Whole Person: Physical & Physiological Issues			___ MKTG 436	Marketing Decision-Making (prereq: MKTG 305)	
___ 2. The Whole Person: Social & Psychological Issues			___ MKTG 496	Mktg Planning & Strategy (prereq: MKTG 410, 416, 436, upper-division writing)	
___ 3. Physical Education			___ Four units chosen from: (prereq: MKTG 305, upper-div writing)		
Multicultural/Gender Requirement		4	MKTG 420* Intro to MKTG Communications		
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			OR MKTG 430* Professional Selling & Sales MGMT		
Upper-Division Writing Requirement		4	___ Four units chosen from:		
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306, NSCI 306, SSCI 306			MKTG: 420*, 430*, 446, 460, 470, 520, 525, 560, 575, 590, 595, ADMN 575		

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

MARKETING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MKTG 410	<input type="checkbox"/> MKTG 416
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MKTG Elective
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MKTG 420 or 430	<input type="checkbox"/> MTKG 436	<input type="checkbox"/> MKTG 496
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Free Elective (if needed)		

The Jack H. Brown College of Business and Public Administration

Public Administration Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills		Lower-Division Courses	
___ 1. Written Communication	12	___ IST 101 Introduction to Information Technology	32
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences		Upper-Division Courses	
___ 1. Mathematics	20	___ MGMT 230 Business Law	36
___ 2. Life Sciences		___ ACCT 211 Introductory Accounting I	
___ 3. Physical Sciences		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 4. Special Topics in Science and Technology		___ ADMN 210 Applied Business Statistics	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ MATH 110 College Algebra (also counts in GE-B1)	
Area C - Humanities		Concentration Courses (24 Units)	
___ 1. Arts	20	___ ECON 475 Public Economics (prereq: ECON 200)	24
___ 2. Literature		___ PA 472 Administrative Law (prereq: upper-div writing course)	
___ 3. Foreign Language or Literature in Translation		*Course is offered Fall & Winter	
___ 4. Philosophy		___ IST 309 Info Systems and Technology (prereq: IST 101)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ PA 307 Public Relations in the Public Sector	
		*Course is offered Fall & Winter	
Area D - Social and Behavioral Sciences			
___ 1. American History and Civilization	20	___ MGMT 302 Management & Organizational Behavior	
___ 2. American Institutions (PSCI 203)		___ MGMT 350 Admin Communications (prereq: upper-division writing course)	
___ 3. World Cultures		___ PA 315 Government Business Relations *Offered all year	
___ 4. Discipline Perspectives		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ PA 490 Sr Assessment Seminar in PA (prereq: PA 307, 315, 380, 462, 463, 472)	
		*Course is offered Fall & Spring	
Area E - Lifelong Understanding			
___ 1. The Whole Person: Physical & Physiological Issues	6	___ PA 380 Introduction to Public Administration *Course is offered all year	
___ 2. The Whole Person: Social & Psychological Issues		___ PA 462 Public Personnel Admin (prereq: PA 380 & upper-div writing course)	
___ 3. Physical Education		*Course is offered Fall & Spring	
Multicultural/Gender Requirement			
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380 PA 305 will count for GE-G & a concentration elective.	4	___ PA 463 Governmental Budgeting (prereq: upper-div writing course)	
		*Course is offered Winter & Spring	
Upper-Division Writing Requirement			
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306	4	___ Four Units Chosen From One of the Following: PSCI 320: The Legislative Process OR PSCI 330: State and Local Policies	
		___ Eight Units Chosen From the Following: PA: 305* (recommended), 501, 514, 516, 521, 540, 557, 564, 568, 573, 575, 590, 595	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

PUBLIC ADMINISTRATION CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE-B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE-B-4 (Special Topics)
		<input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> IST 309/SCM 304	<input type="checkbox"/> ECON 475	<input type="checkbox"/> IST 309/SCM 304
<input type="checkbox"/> MGMT 302	<input type="checkbox"/> PA 307	<input type="checkbox"/> PA 315
<input type="checkbox"/> PA 380	<input type="checkbox"/> MGMT 350	<input type="checkbox"/> PSCI 320/330
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> PA 305* (recommended)

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> PA 472	<input type="checkbox"/> PA 463	<input type="checkbox"/> PA 490
<input type="checkbox"/> PA 462	<input type="checkbox"/> PA concentration elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Free Elective (if needed)		

The Jack H. Brown College of Business and Public Administration

Real Estate Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)	Units	Required Core Courses (68 Units)	Units
Area A - Basic Skills	12	Lower-Division Courses	32
___ 1. Written Communication		___ IST 101 Introduction to Information Technology	
___ 2. Oral Communication		___ ECON 200 Principles of Microeconomics	
___ 3. Critical Thinking		___ ECON 202 Principles of Macroeconomics	
Area B - Natural Sciences	20	___ MGMT 230 Business Law	
___ 1. Mathematics		___ ACCT 211 Introductory Accounting I	
___ 2. Life Sciences		___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ 3. Physical Sciences		___ ADMN 210 Applied Business Statistics	
___ 4. Special Topics in Science and Technology		___ 4 Units Chosen From the Following:	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)	
Area C - Humanities	20	Upper-Division Courses	36
___ 1. Arts		___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ 2. Literature		___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ 3. Foreign Language or Literature in Translation		___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ 4. Philosophy		___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ 5. Integrative Capstone(Jr. & Sr. Level Course)		___ MGMT 302 Management & Organizational Behavior	
Area D - Social and Behavioral Sciences	20	___ MGMT 350 Admin Communications (prereq: upper-division writing course)	
___ 1. American History and Civilization		___ PA 315 Government Business Relations	
___ 2. American Institutions (PSCI 203)		___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ 3. World Cultures		___ MGMT 490 Strategic Mgmt (prereq: all upper-division courses & writing)	
___ 4. Discipline Perspectives		Concentration Courses (24 Units)	24
___ 5. Integrative Capstone (Jr. & Sr. Level Course)		___ FIN 380 Principles of Real Estate (prereq: FIN 313)	
Area E - Lifelong Understanding	6	___ FIN 432 Financial Institutions and Capital Formation (prereq: FIN 314)	
___ 1. The Whole Person: Physical & Physiological Issues		___ FIN 480 Real Estate Appraisal (prereq: FIN 313)	
___ 2. The Whole Person: Social & Psychological Issues		___ Four Units Chosen From One of the Following:	
___ 3. Physical Education		___ FIN 481 Real Estate Practice OR FIN 485 Legal Aspects of Real Estate	
Multicultural/Gender Requirement	4	___ FIN 585 Real Estate Finance (prereq: FIN 313)	
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380		___ Four Units Chosen From the Following:	
Upper-Division Writing Requirement	4	___ ACCT: 347, 372, 373, 426, 536, ADMN 575, ECON 410, MKTG 430	
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306		___ FIN: 355, 360, 433, 435, 445, 460, 481, 482, 485, 523, 546, 575	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

REAL ESTATE CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> FIN 481 or 485
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> FIN 480	<input type="checkbox"/> FIN 585
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> FIN 380	<input type="checkbox"/> FIN 432	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> FIN Elective	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		

The Jack H. Brown College of Business and Public Administration

Sports and Entertainment Marketing Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)		Units	Required Core Courses (68 Units)		Units
Area A - Basic Skills		12	Lower-Division Courses		32
__ 1. Written Communication			__ IST 101 Introduction to Information Technology		
__ 2. Oral Communication			__ ECON 200 Principles of Microeconomics		
__ 3. Critical Thinking			__ ECON 202 Principles of Macroeconomics		
Area B - Natural Sciences		20	__ MGMT 230 Business Law		
__ 1. Mathematics			__ ACCT 211 Introductory Accounting I		
__ 2. Life Sciences			__ ACCT 212 Introductory Accounting II (prereq: ACCT 211)		
__ 3. Physical Sciences			__ ADMN 210 Applied Business Statistics		
__ 4. Special Topics in Science and Technology			__ 4 Units Chosen From the Following:		
__ 5. Integrative Capstone (Jr. & Sr. Level Course)			MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)		
Area C - Humanities		20	Upper-Division Courses		36
__ 1. Arts			__ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)		
__ 2. Literature			__ FIN 314 Corporate Financial Management (prereq: FIN 313)		
__ 3. Foreign Language or Literature in Translation			__ IST 309 Information Systems and Technology (prereq: IST 101)		
__ 4. Philosophy			__ MKTG 305 Marketing Principles (prereq: junior standing)		
__ 5. Integrative Capstone (Jr. & Sr. Level Course)			__ MGMT 302 Management & Organizational Behavior		
Area D - Social and Behavioral Sciences		20	__ MGMT 350 Admin Communications (prereq: upper-division writing course)		
__ 1. American History and Civilization			__ PA 315 Government Business Relations		
__ 2. American Institutions (PSCI 203)			__ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)		
__ 3. World Cultures			__ MGMT 490 Strategic Mgmt (prereq: all upper-division courses & writing)		
__ 4. Discipline Perspectives			Concentration Courses (24 Units)		24
__ 5. Integrative Capstone (Jr. & Sr. Level Course)			__ MKTG 416 Marketing Research (prereq: MKTG 305)		
Area E - Lifelong Understanding		6	__ MKTG 430 Professional Selling & Sales Mgmt (prereq: MKTG 305 & upper-division writing)		
__ 1. The Whole Person: Physical & Physiological Issues			__ MKTG 525 Sports and Entertainment Marketing (prereq: MKTG 305) *Fall		
__ 2. The Whole Person: Social & Psychological Issues			__ MKTG 550 Adv Sports Mktg Planning & Strategy (prereq: MKTG 525) *Spring		
__ 3. Physical Education			__ MKTG 555 Adv Ent Mktg Planning & Strategy (prereq: MKTG 525) *Winter		
Multicultural/Gender Requirement		4	MKTG 525, 555, and 550 are only offered ONCE a year in sequence		
__ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380			__ Four Units Chosen From:		
Upper-Division Writing Requirement		4	ADMN 575, MKTG: 410, 420, 560, 575, 590, 595D		
__ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306					

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

SPORTS & ENTERTAINMENT MARKETING CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE- E1 (KINE 205)	<input type="checkbox"/> GE B-4 (Special Topics) <input type="checkbox"/> GE E-3 (Physical Education)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MKTG 305	<input type="checkbox"/> MKTG 416	<input type="checkbox"/> MKTG 430
<input type="checkbox"/> FIN 313	<input type="checkbox"/> FIN 314	<input type="checkbox"/> MKTG Elective
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> MKTG 525	<input type="checkbox"/> MKTG 555	<input type="checkbox"/> MKTG 550
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> MGMT 490	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> UD GE Capstone		

The Jack H. Brown College of Business and Public Administration

Supply Chain and Transportation Management Concentration (B.A.)

2018-2019

General Education Program (78-86 Units)	Units
Area A - Basic Skills	12
___ 1. Written Communication	
___ 2. Oral Communication	
___ 3. Critical Thinking	
Area B - Natural Sciences	20
___ 1. Mathematics	
___ 2. Life Sciences	
___ 3. Physical Sciences	
___ 4. Special Topics in Science and Technology	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area C - Humanities	20
___ 1. Arts	
___ 2. Literature	
___ 3. Foreign Language or Literature in Translation	
___ 4. Philosophy	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area D - Social and Behavioral Sciences	20
___ 1. American History and Civilization	
___ 2. American Institutions (PSCI 203)	
___ 3. World Cultures	
___ 4. Discipline Perspectives	
___ 5. Integrative Capstone (Jr. & Sr. Level Course)	
Area E - Lifelong Understanding	6
___ 1. The Whole Person: Physical & Physiological Issues	
___ 2. The Whole Person: Social & Psychological Issues	
___ 3. Physical Education	
Multicultural/Gender Requirement	4
___ 1. Integrative Course in 1 of the 3 breadth areas: SSCI: 316, 350 HUM/NSCI/SSCI 325, or Hum: 328, 335, 350, 370, 375, 380	
Upper-Division Writing Requirement	4
___ EDUC 306, ENG 306, HON 306, HUM 306, MGMT 306 , NSCI 306, SSCI 306	

Required Core Courses (68 Units)	Units
Lower-Division Courses	32
___ IST 101 Introduction to Information Technology	
___ ECON 200 Principles of Microeconomics	
___ ECON 202 Principles of Macroeconomics	
___ MGMT 230 Business Law	
___ ACCT 211 Introductory Accounting I	
___ ACCT 212 Introductory Accounting II (prereq: ACCT 211)	
___ ADMN 210 Applied Business Statistics	
___ 4 Units Chosen From the Following: MATH 110, MATH 120, MATH 192, or MATH 211 (also counts in GE-B1)	
Upper-Division Courses	36
___ FIN 313 Business Finance (prereq: ACCT 212, ADMN 210, MATH 110)	
___ FIN 314 Corporate Financial Management (prereq: FIN 313)	
___ IST 309 Information Systems and Technology (prereq: IST 101)	
___ MKTG 305 Marketing Principles (prereq: junior standing)	
___ MGMT 302 Management & Organizational Behavior	
___ MGMT 350 Admin Communications (prereq: upper-division writing course)	
___ PA 315 Government Business Relations	
___ SCM 304 Principles of Supply Chain Mgmt (prereq: ADMN 210)	
___ MGMT 490 Strategic Mgmt (prereq: all upper-division courses & writing)	
Concentration Courses (24 Units)	24
___ SCM 305 Enterprise Resource Planning (prereq: SCM 304)	
___ SCM 350 Decision Making in Supply Chain & Tran Mgmt (prereq: SCM 304)	
___ SCM 440 Transportation Systems Management (prereq: SCM 304)	
___ SCM 480 Quality Management (prereq: SCM 304)	
___ SCM 490 Logistics Strategy (prereq: all concentration courses, upper-division writing)	
___ Four units chosen from: ADMN 575, GEOG 307, IST: 280, 505, SCM: 445, 505, 575, 595	

*** Please note that requirements for general education, required core courses, and concentration courses may not total required 180 units. Free Electives may be required to make up the difference.

SUPPLY CHAIN CONCENTRATION ROAD MAP

YEAR 1 (<45 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE A-1 (English)	<input type="checkbox"/> IST 101	<input type="checkbox"/> GE C-2 (Literature)
<input type="checkbox"/> GE B-1 (Math110)	<input type="checkbox"/> GE A-3 (Critical Thinking)	<input type="checkbox"/> GE D-1 (American History)
<input type="checkbox"/> GE A-2 (COMM 120)	<input type="checkbox"/> MGMT 230	<input type="checkbox"/> GE B-2 (Life Science)
<input type="checkbox"/> GE E-2 (FIN 101)	<input type="checkbox"/> GE E-1 (KINE 205)	<input type="checkbox"/> GE E-3 (Physical Education) <input type="checkbox"/> GE B-4 (Special Topics)

YEAR 2 (45-90 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> GE D-3 (World Cultures)	<input type="checkbox"/> GE C-4 (Philosophy)	<input type="checkbox"/> GE B-3 (Physical Science)
<input type="checkbox"/> GE C-3 (Foreign Language)	<input type="checkbox"/> GE D-2 (PSCI 203)	<input type="checkbox"/> GE D-4 (Discipline Perspective)
<input type="checkbox"/> GE C-1 (Arts)	<input type="checkbox"/> ECON 200/202	<input type="checkbox"/> ECON 200/202
<input type="checkbox"/> ADMN 210	<input type="checkbox"/> ACCT 211	<input type="checkbox"/> ACCT 212

YEAR 3 (90-135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 304	<input type="checkbox"/> SCM 350	<input type="checkbox"/> SCM 480
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> Upper-Division Bus Core
<input type="checkbox"/> Upper-Division Writing (MGMT 306)	<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> UD GE Capstone

YEAR 4 (>135 units)

Quarter 1	Quarter 2	Quarter 3
<input type="checkbox"/> SCM 305	<input type="checkbox"/> SCM Elective	<input type="checkbox"/> SCM 490
<input type="checkbox"/> SCM 440	<input type="checkbox"/> Upper-Division Bus Core	<input type="checkbox"/> MGMT 490
<input type="checkbox"/> UD GE Capstone	<input type="checkbox"/> Free Elective (if needed)	<input type="checkbox"/> Free Elective (if needed)
<input type="checkbox"/> Free Elective (if needed)		